

MEDA Finance 2017 Survey

Grants, Technical Assistance and Lines of Credit for the Mediterranean Region



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Egypt once again is writing down its history, moving fast on the road of democratization, socio-economic development and inclusive growth.

And the government shall spare no effort in creating an environment conducive to doing business in the spirit of a free market economy, in a fair and transparent manner governed by the rule of law.

Together, in a public private partnership we shall create a new Egypt, an Egypt of democracy, stability, and prosperity for all our people.

Egypt today has all the potentials that qualify it to achieve a marked economic boom within the coming years,

Eng. Sherif Ismail
The Prime Minister of Egypt

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Today, Egypt is witnessing a sea of change, drifting steadily towards the creation of an environment conducive to investments .

To that end, Egypt is progressing fast with new investment-friendly laws and simplified procedures, which is all mandated by a new constitution, ensuring free market economy, protecting and promoting private investments, which is supported by a clear political will, and most important, the will of the people of Egypt.

The tsunami of business climate improvement, will make Egypt a haven for investments, where the Government, hand-in-hand with the business community, have embarked on a spree of modernization.

Such a tsunami is paving the way for attracting investments through key mega-projects, PPPs and opening-up new sectors by changing the role of the government from an operator to the highly needed regulator, a fact that was emphasized by President Abdel Fatah El Sisi in various fora.

In parallel, a fast track, self-initiated, economic stabilization and structural adjustment was conducted, rationalizing subsidies and government expenditure, reducing the budget deficit, while initiating a stimulus package that started bearing fruit and was acclaimed by IMF, WB and all rating international bodies ..

Dr. Sahar Nasr
Minister of Investment and International Cooperation

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With a view to build a modern Egypt, our 2020 strategy is based on developing industry as the engine of sustainable economic development in Egypt, improving small, medium, as well as micro enterprises, and increasing exports. It also rests on promoting innovation, conserving energy, enhancing technical and vocational education and creating a business climate capable of supporting the national economy and ensuring a stable, balanced growth

And the European Union, our number one trade, investment and tourism partner, as well as our key educational, training and research and development partner, shall benefit from this strategy where we can jointly increase our exports to our free-trade-areas, inclusive over 1.6 billion consumers through joint local value added manufacturing and trade in a win-win manner.

And this initiative, along with many others, show the available funding that could support realizing such cooperation.

Eng. Tarek Kabil
Minister of Trade and Industry

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All the prerequisites of success and progress can be found within our Euro-Mediterranean cooperation.

In the southern Mediterranean, we have energy resources, and a never ending flow of low-cost highly skilled labor. In the northern Mediterranean, we have trans-border capital and advanced technology, together, we have a large growth-supporting market.

The main challenge before us is to mobilize the necessary financial resources, and to make this financing available to the private sectors of the Southern Mediterranean states. We must ensure that our objectives are not affected by the current regional problems .

In this regards, we welcome, the positive stances of our bilateral and multilateral development partners and financial institutions

Ahmed El Wakil
Chairman, FEDCOC
Vice Chairman, ASCAME

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From Egy-Finance 2008 to Meda Finance 2017 is a sea of change. Thanks to the support of the European Commission and its Euro Med Invest programme, Med Alliance (ANIMA, & ASCAME, BusinessMed, & Eurochambres), and our implementing partners, namely, Federation of Egyptian Chambers, Federation of Egyptian Industries, the Confederation of Egyptian European Business Associations, and, the German Arab Chamber of Industry & Commerce.

Thanks to the cooperation of the EC and all bilateral & multilateral donors & development banks and Funds, we were able to produce this survey that includes highly needed instruments encompassing grants, technical assistance and preferential lines of credit exceeding € 23 billion which are available to Mediterranean SME's

We believe that we have created a process rather than initiative, hence we do look forwards to your support in periodic updating and your partaking in Meda Finance 2018.

Dr. Alaa Ezz
Meda Finance coordinator

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1 SUPPORT PROGRAMS FOR THE MEDA REGION

1.1 Abu Dhabi Fund for Development

Short Description:

Abu Dhabi Fund for Development (ADFD), established July 15, 1971, is an autonomous national entity affiliated with Abu Dhabi government.

ADFD aims to help developing countries to achieve sustainable socio-economic growth; through financial assistance in the forms of concessionary loans, managing government grants and equities. ADFD also peruses investments in order to encourage the private sector in the recipient countries to play an essential part in accelerating the economic development process, and at the same time playing a pivotal role in strengthening and diversifying the future resources of the Fund.

Business Sectors: Transport, Industrial, Health Care, Agriculture, Electricity, Water Sector, Housing, Renewable Energy

Target population:

Parts of the Middle East, as well as North, East and Central Africa, North, South and Central Asia and some European countries. (<https://www.adfd.ae/english/Countries/Pages/Home.aspx>)

Type of funding:

Loans

Amount offered:

5 – 100 million USD

Application process:

Official submissions should come from a government entity, specifically through the ministry in charge of international borrowing.

All requests should indicate that the project is within development priorities.

The request for funding should be supported by an economic feasibility study, projected cash flow and the financing plan.

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Contact:

King Abdullah bin Abdulaziz Al Saud Street
P.O.Box 814
Al-Bateen Area
Abu Dhabi
United Arab Emirates

Tel: +97126677100
Email: info@adfd.ae

Website: <https://www.adfd.ae/english/Pages/Home.aspx>

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1.2 Accelerator Tech

Short Description:

Accelerator was founded by Dr. Fawaz Zu'bi in Jordan in 2005. Backed by a diverse group of institutional and individual investors from around the world, Accelerator was established with the aim of investing in technology in the Middle East. In doing so, Accelerator was one of the region's first institutional venture capital investors.

Accelerator is driven by a belief in the potential of the Arab World to create successful and innovative companies in the technology, media, and telecom sectors. Recognizing this potential, Accelerator has since its establishment been a partner to the companies, entrepreneurs, investors, and stakeholders who are driving success stories in the Middle East.

Accelerator's ethos is first and foremost entrepreneurial, and Accelerator takes an innovative approach to capturing opportunities and addressing challenges in the Middle East's technology ecosystem. In doing so, Accelerator has since 2005 been a bridge between the Middle East and the rest of the world, working to expand networks, promote knowledge transfer and access, and strengthen relationships between entrepreneurs, businesses, and technology communities from and between the Middle East and the rest of the world.

Business sectors: Technology, Media, Telecom sectors

Target population:

MENA region

Type of funding:

Private Equity (controlling minority)

Amount offered:

Up to 2 million USD

Contact:

Accelerator Technology Holdings
 P.O. Box 5367, Amman, 11183, Jordan
 123 Zahran Street, between 5th and 4th Circles
 Tel: +962-6-593-9094
 Fax: +962-6-593-9097
 Email: enquiries@acceleratorotech.com

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Logo of the Chamber of Industry and Commerce

1.3 Acumen

Short Description:

Acumen raises charitable donations to invest in companies, leaders, and ideas that are changing the way the world tackles poverty. Acumen Started as an idea. Now our Investments have impacted over 100 million people. From banks in rural Pakistan supporting low-income farmers to ambulances in Mumbai with a mandate to “serve all” regardless of income, our companies are solving some of the world’s toughest social problems. Our aim in investing patient capital is not to seek high returns, but rather to jump-start the creation of enterprises that improve the ability of the poor to live with dignity.

Business sectors: Agriculture, Education, Energy, Health, Housing, Water

Target population:

India, Pakistan, East Africa, West Africa, Latin America

Type of funding:

Equity Investments

Debt

Amount offered:

250.000 USD – 3 million USD per project

Application process:

Online application

<http://acumen.org/investments/apply-for-investment/>

Contact:

Head Office

New York

40 Worth Street, Suite 303

New York, NY, 10013, USA

Tel: +1 (212) 566-8821

Fax: +1 (212) 566-8817

Website: <http://acumen.org/>

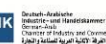
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1.4 Actis

Short Description:

Actis is a leading investor in growth markets across Africa, Asia and Latin America. We deliver consistent, competitive returns, responsibly, through insights gained from trusted relationships, local knowledge and deep sector expertise. Founded in 2004, we have an unparalleled heritage in growth markets, set within a culture of active ownership.

Actis aim to ensure that civic society, our investors, our employees and the wider community all benefit from our investment activities as we work to build successful sustainable businesses.

Business sectors: Multi-Sector

Target population:

North Africa

Type of funding:

- Private Equity
- Real Estate

Amount committed:

USD 6.3 billion

Contact:

Egypt
9th Floor
20 Aisha El Taymoria St.
Garden City
Cairo
Tel: +202 2792 9220
Email: info@act.is

UK

2 More London Riverside
London
SE1 2JT
Tel: +44 20 7234 5000
Email: info@act.is

Website: <http://www.act.is>

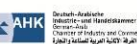
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1.5 African Development Bank Group (AfDB)

Short description:

The African Development Bank (AfDB) Group's mission is to help reduce poverty, improve living conditions for Africans and mobilize resources for Africa's economic and social development. The Bank Group achieves this objective by mobilizing and allocating resources for investment in regional member countries; and providing policy advice and technical assistance to support development efforts. The AfDB is a multilateral development finance institution comprising 53 African countries (regional members) as well as 24 non-regional countries.

Business Sectors: Agriculture & Agro-industries, Climate Change, Economic & Financial Governance, Education, Energy & Power, Environment, Gender, Health, Human Capital Development, Information & Communication Technology, Infrastructure, Private Sector, Transport, Water Supply & Sanitation

Target population:

Regional member countries in Africa

Type of funding:

Funding offered can be sovereign or non-sovereign guaranteed, and is offered under the private sector or public sector window. Financing tools include loans, grants, guarantees, equity participation, and special funds. For SMEs, funding mechanisms vary and include direct financing as well as financing through Partner Financial Intermediaries.

Amount offered:

The amounts offered vary according to the funding tools and mechanisms applied. Loans terms and conditions also vary. More information can be accessed under the following link:
<http://www.afdb.org/en/documents/financial-information/lending-rates/>

Contact:

African Development Bank Group
 Avenue Joseph Anoma
 01 BP 1387 Abidjan 01
 Côte d'Ivoire

NORTH AFRICA

Regional Development, Integration and Business Delivery Office (RDIB)
 Director General
 Mr. Mohamed El Azizi
 African Development Bank Group
 Immeuble Zahrabed

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Avenue du Dollar, Les Berges Du Lac II, Tunis 1053, Tunisia

Tel: (+216) 71102953

Fax: (+216) 71194523

Website: www.afdb.org/en/countries/north-africa

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1.6 African Development Bank: Africa Climate Change Fund

Short Description:

The Africa Climate Change Fund (ACCF) supports African countries in building their resilience to the negative impacts of climate change and transitioning to sustainable low-carbon growth. Established in 2014 as a bilateral thematic trust fund with an initial contribution of EUR 4.725 million from Germany, the ACCF is hosted and managed by the Environment and Climate Change Division of the African Development Bank (AfDB), and implemented in collaboration with other Bank departments.

Following Italy's commitment to the ACCF, the Fund is in the final stages of its conversion to a multi-donor trust fund, with the signature of a new agreement between the Bank, the government of Germany and the government of Italy expected by the end of 2016. Once the conversion is complete, the ACCF plans to launch a new call for proposals in early 2017. Given the strong demand for ACCF resources, the Bank will continue to engage with potential donors with the aim of securing an additional funding commitment.

Business sector: Climate-Resilience, Low-Carbon Growth

Target Population:

Africa

Type of funding:

Grant

Fund Size:

EUR 4.725 million;

Italian government made a commitment of 4.7 million EUR to the ACCF

Application process:

Response to a call for proposals

Contact:

AfDB Environment and Climate Change Division Manager:

Mr. Kurt Lonsway

k.lonsway@afdb.org

ACCF Coordinator:

Ms. Louise Helen Brown

l.brown@afdb.org

Website:

<https://www.afdb.org/en/topics-and-sectors/initiatives-partnerships/africa-climate-change-fund/>

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1.7 African Development Bank: Sustainable Energy Fund for Africa (SEFA)

Short Description:

The Sustainable Energy Fund for Africa (SEFA) is a multi-donor trust fund administered by the African Development Bank – anchored in a commitment of USD 60 million by the Governments of Denmark and the United States – to support small- and medium-scale Renewable Energy (RE) and Energy Efficiency (EE) projects in Africa. In many African countries, smaller clean/renewable energy projects are potentially viable from a commercial perspective, but the initial development costs often prevent these projects from accessing necessary financing. SEFA is founded on the premise that reliable, clean and affordable energy can contribute to strong African economies and can have a positive impact in creating employment opportunities across the continent.

Business Sector: Energy Efficiency, Renewable Energy

Target population:

AfDB Regional Member Country

Type of funding:

- Project preparation grants
- Technical assistance

Total amount committed:

USD 60 million

Application process:

SEFA is structured to respond to requests originated or championed by AfDB staff. All proposals received will be screened and pre-assessed against the basic eligibility criteria by the SEFA Secretariat, currently hosted in the Energy, Environment and Climate Change Department (ONEC) of AfDB.

Contact:

Technical Contact (Secretariat):

João Duarte Cunha –

SEFA Coordinator, Energy, Environment and Climate Change Department

j.cunha@afdb.org

Resource Mobilization Focal Point:

Serign Cham –

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Principal Resource Mobilization Officer –
s.cham@afdb.org

Website: <https://www.afdb.org/en/topics-and-sectors/initiatives-partnerships/sustainable-energy-fund-for-africa/>

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1.8 Africa Enterprise Challenge Fund (AECF)

Short description:

The AECF is a US\$ 244 million challenge fund capitalized by multilateral and bilateral donors (the AECF donors) to stimulate private sector entrepreneurs in Africa to innovate and find profitable ways of improving access to markets and the way markets function for the poor, particularly in rural areas. The Fund awards grants and repayable grants to private sector companies to support innovative business ideas in agriculture, agribusiness, renewable energy, adaptation to climate change and access to information and financial services. Its purpose is to improve incomes of smallholder farmers and the rural poor. The AECF is supported by the governments of Australia, Denmark, Netherlands, Sweden and the United Kingdom, as well as the International Fund for Agricultural Development (IFAD). The fund is hosted by the Alliance for a Green Revolution in Africa (AGRA) and managed by KPMG Development Advisory Services. AECF offers Funding Windows targeted at all kinds of economic sectors at specific countries or at development corridors involving several countries. Although the projects must be implemented in the specific countries or development corridors, companies wishing to apply may be from any part of the world.

Business sectors: Agriculture, agribusiness, renewable energy, adaptation to climate change, information and financial services

Target population:

Africa

Type of funding:

The AECF provides grants and interest free loans from a minimum of US\$250,000 to a maximum of US\$1.5m per project. Applicants and/or third parties must provide matching funds greater than or equal to the amount requested, and businesses that are willing to contribute a greater percentage of the project costs are more likely to receive AECF support. The AECF provides also catalytic funding in the form of repayable and non-repayable grants to businesses that would not otherwise have access to adequate financing.

Amount offered:

250.000 USD – 1.5million USD per project.

Application process:

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Initial business concepts need to be submitted to AECF. The concept notes will be assessed by the Fund Manager team of independent assessors who shortlist the best applications. The AECF Investment Committee (IC) will then assess the shortlist. Selected projects are provided with AECF templates and invited to submit draft detailed Business Plans. The Fund Manager undertakes a site visit of the businesses to assess planning and organization structures. He will then present the complete Business Plans to the IC, which will select the projects to be funded.

Contact:

The Africa Enterprise Challenge Fund
10th Floor, ABC Towers
ABC Place Waiyaki Way
Nairobi, Kenya
Tel: +254 20 269 9137/8/9
P.O.: 13459-00100 GPO
Email: info@aecfafrica.org

Website: www.aecfafrica.org

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1.9 AfricInvest

Short Description:

AfricInvest was founded in 1994 and is part of Integra Group, an investment and financial services company based in Tunisia. AfricInvest has dedicated investment teams focused on North Africa and Sub-Saharan Africa, and employs 50 professionals based in six offices.

AfricInvest manages 1 billion USD across 14 funds and benefits from strong, long-term support from both local and international investors, including leading development finance institutions in the United States and Europe. The firm targets growth-capital investments in small and medium-sized enterprises (SMEs) that are well-positioned in their local markets with the potential to scale up their activities beyond their own country's borders and become "regional champions".

Having co-founded the African Venture Capital Association (AVCA) as well as the Middle East North Africa Private Equity Association (MENAPEA) and the EuroMed Capital Forum, the firm is an active promoter of the private equity industry in the region. Since 1994, AfricInvest has invested in 125 companies across 24 African countries in a variety of high growth sectors and maintains a broad network of executives across Africa, offering expertise in key growth industries, including financial services, agribusiness, consumer/retail, education and healthcare.

Business sectors: Portfolio includes investments in Construction + Manufacturing, Consumer & Retail; Financial services Agribusiness, Telecom & Telecommunication, Pharmaceuticals, Logistics, Chemicals, Health Care, and Education

Target population:

Africa

Type of funding:

Equity financing at all stages

Application Process:

AfricInvest manages various funds. Please contact your nearest office for more details.

Contact:

AfricInvest has 7 offices across Africa (Morocco, Algeria, Tunisia, Cote d'Ivoire, Nigeria, Ghana, and Kenya) and an office in France. Please refer to their website for contact information of your nearest office at

<http://www.africinvest.com/contacts/locations/>

Email: Please use the online form provided on

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<http://www.africinvest.com/contacts/locations/>

Website: <http://www.africinvest.com/index.php>

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1.10 Africa Water Facility (AWF)

Short Description:

The African Water Facility (AWF) is an initiative led by the African Ministers' Council on Water (AMCOW) to mobilise resources to finance water resources development activities in Africa. It is hosted and managed by the African Development Bank (AfDB).

The African Water Facility (AWF) provides grants and expert technical assistance to implement innovative water projects and raise investment for water projects throughout Africa.

The goal of the AWF is to mobilise and apply financial and human resources to ensure water security in Africa, thereby contributing to meeting the targets and goals established by the Africa Water Vision 2025 and the Millennium Development Goals. The AWF will continue supporting delivery of the Africa Water Vision 2025 which will result in enhanced equitable and sustainable development and management of African water resources for poverty alleviation, socio-economic development, regional cooperation, the environment and resilience to water-related disaster and climate change.

Business sectors: Water

Target population:

Africa

Type of funding:

- Co-financing
- Grant
- Loan
- Technical assistance

Amount offered:

Grants range from 50.000 EUR to 5 million EUR

Application process:

Applicants are requested to read the instructions in the AWF Funding Project proposal and submit sufficient documentation of their submitted projects. Download the AWF Funding Project proposal Form. Form to be sent the general AWF email: africanwaterfacility@afdb.org

<https://www.africanwaterfacility.org/en/grants/application-process/>

Contact:

African Water Facility

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African Development Bank
Immeuble du Centre de commerce International d'Abidjan CCIA
Avenue Jean-Paul II
Abidjan
01 BP 1387
africanwaterfacility@afdb.org

Technical Department and Task Manager
Jean-Michel Ossete, Acting Coordinator, African Water Facility
Tel: (225) 20 26 27 71

Partnerships and Cooperation Unit Focal Point
Chioma Onukogu, Principal Resource Mobilisation Officer
Tel: (225) 20 26 42 20
c.onukogu@afdb.org

Website: <https://www.africanwaterfacility.org/en/>

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1.11 Al Masah Capital Limited

Short description:

Al Masah Capital Limited is an exempted company incorporated with limited liability in the Cayman Islands with offices in Dubai, Luxembourg and Singapore. It provides alternative asset management (private equity, real estate, multi-strategy and special funds), advisory, research and portfolio management services to institutional and individual investors, with a focus on the Middle East and North Africa.

Al Masah currently invests in healthcare, education, food and beverage and logistics companies that have strong management teams, a scalable business model and the potential to become a regional leader in their respective fields. The companies should be profitable, should have existed for at least two to three years and may become strong candidates for future industry consolidation. Post-acquisition, the investment team actively works with companies' management teams to increase earnings in a sustainable way through business expansion, synergies and operational optimization.

Business sectors: Healthcare, Education, Food and Beverage, Logistics

Target population:

MENA and South East Asia

Type of funding:

- Private equity
- Real estate
- Multi-strategy and special funds

Application process:

Please contact Al Masah Capital Limited directly for further information:
nishakhiara@almasahcapital.com

Contact:

Al Masah Capital Management Limited
 Level 9, Suite 906 & 907 ETA Star - Liberty House
 Dubai International Financial Centre
 P.O.: 506838 Dubai
 United Arab Emirates
 Tel: +971-4-453-1500

Website: www.almasahcapital.com

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1.12 Al Tamimi Investments

Short description:

Al Tamimi Investments (ATI) is a dynamic and diversified Dubai-based holding company with an extensive investment portfolio of successful businesses and partnerships that operate across the Arabian Gulf, the wider Middle East region and the United States of America.

A gateway for companies wanting to enter the Middle East market, they venture into businesses across all types of industries and at any stage within their business cycle. Set in a leading consumer market and a popular tourist destination, ATI have geared their current efforts towards expansion, with a strong focus on the retail sector. Since inception in 2006, the company has mirrored the region’s growth across a number of industries and is increasing its presence in the market.

Al Tamimi Investments focus is on maximizing each business opportunity which is presented to them, and creating mutually beneficial partnerships with like-minded companies and entrepreneurs, both in the Middle East and around the world. ATI works with their partners to create long-term business relationships, utilising their expertise, professionalism and diverse network. Positioning themselves for global expansion, they actively assess outbound as well as inbound investment propositions, placing capital in businesses and other vehicles that are designed to generate tangible social impact as well as a financial return.

Business Sectors: Specialty is start-up businesses but they invest in companies at all stages of their business cycle

Target population:

Middle East

Type of funding:

Equity financing (minority to majority) all equity rounds

Amount offered:

up to 5 million USD

Application process:

If an investment is sufficiently well developed, it is brought before our internal investment team who then assess the opportunity based on the below criteria:

- Is the company in one of our sectors of industry expertise?
- Do we have insight into the risks and opportunities for growth?
- Is it within our targeted size range?

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- Is it a market leader with potential to grow?
- Is it a global company or does it have the potential to be one?
- Can we add value to the management and governance?
- Is this a sustainable business? Does it meet our sustainable investment criteria?

Contact:

Dubai Office

PO Box 117281, Dubai, UAE

Jumeirah Lake Towers, Cluster Y, Swiss Tower, Office 2102

Tel: +971 4 279 6200

Fax: +971 4 279 6201

Email: info@tamimiinvestments.com

Website: <http://www.tamimiinvestments.com/>

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1.13 Alkhabeer Capital

Short description:

Alkhabeer Capital is an asset management and investment banking firm providing investment products and services for institutions, family groups and qualified investors with the aim of delivering real and enduring economic value. Alkhabeer Capital’s assets management department provides investment opportunities through a portfolio of public and private funds in the areas of real estate, private equity and capital markets, while the investment banking department offers specialized Sharia compliant capital raising and M&A advisory services to businesses, private investors and families.

Alkhabeer Capital also provides advisory services on structuring Waqf entities and Waqf wealth management through its “Waqf” Program, which targets educational institutes, charitable foundations, family groups, high net worth individuals and other philanthropists who wish to establish Waqf entities. Headquartered in Jeddah, Alkhabeer’s Shari’ah-compliant products and services are built upon strong deal sourcing that is distinguished by executional vigor, attractive values, and a profound understanding of clients’ needs and risk profiles.

Target population:

MENA region

Type of funding:

- Funds
- Grants
- Loans

Application process:

Please contact Alkhabeer Capital directly: info@alkhabeer.com

Contact:

P.O. Box 128289
 Jeddah 21362
 Kingdom of Saudi Arabia
 Tel: +966 12 658 8888
 Fax: +966 12 658 6663
 Email: info@alkhabeer.com

Website: <http://www.alkhabeer.com>

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1.14 Amethis Investment

Short Description:

Amethis started its activities in December 2012 and has since then raised over 500 million USD in investment capacity, making it one of the leading investment funds entirely dedicated to long-term responsible financing in Africa.

Amethis aims to reconcile private finance and ethics by combining strict financial standards and results with development, social and environmental assessment tools.

Amethis is a conservative investor, using little leverage to strengthen its portfolio companies' resiliency, while capitalizing on their strong potential to maximize their long-term value.

Amethis invests in promising local and family-owned African mid-cap companies to support them as they become national or regional champions with an exit strategy within 5 to 8 years.

Business Sectors: Financial services, agri-business, manufacturing, services and consumer goods

Target population:

Africa (Morocco, Algeria, Tunisia, Egypt, Libya)

Type of funding:

Private Equity

Amethis Investment usually invests minority stakes.

Amount offered:

Between 15 and 35 million USD

Amount already committed:

Over 500 Million USD

Contact:

18 rue de Tilsitt,

75017 Paris,

France

Tel: +33 (0) 1 56 68 85 60

Email: info@amethisfinance.com

Website: <http://www.amethisfinance.com/>

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1.15 Amundi

Short description:

Amundi has developed savings solutions to meet the needs of more than 100 million retail clients worldwide and designs innovative, high-performing products for institutional clients which are tailored specifically to their requirements and risk profile. The group contributes to funding the economy by orienting savings towards company development.

Amundi has become a leading European player in asset management, recognised for:

- Product performance and transparency;
- Quality of client relationships based on a long-term advisory approach;
- Efficiency in its organisation and teams' promise to serving its clients;
- Commitment to sustainable development and socially responsible investment policies.

Target population:

Global

Type of funding:

- Grants
- Private Equity

Amount offered:

Between USD 5 million and USD 15 million

Contact:

Headquarter
90, boulevard Pasteur Paris
75730 Paris, Cedex 15 France
Email: directeurcommercial@amundi.com

Amundi Investment Morocco
3 rue Abou Zaïd Edaboussi (ex Necker)
20 000 Casablanca, Morocco
Sales contact: Zineb BENNANI
Job title: Director
Phone: +212 5 22 79 08 06
Email: zineb.bennani@attijariwafa.com

Website: <http://about.amundi.com/>

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1.16 Arab League Countries (ALC): The Arab Fund for Economic and Social Development (AFESD)

Short Description:

The Arab Fund for Economic and Social Development (the Arab Fund), based in the State of Kuwait, is an Arab regional financial institution focused on funding economic and social development by financing public and private investment projects and providing grants and expertise. The Arab Fund's activities are characterized by a number of important aspects that make it a model of cooperation and Arab economic integration, and a reflection of outstanding joint Arab action.

The Arab Fund is similar in functions to the major regional multilateral development-finance institutions. Its principal purpose is to contribute to the financing of economic and social development projects in Arab States. To attain its purpose, the Arab Fund provides financing for economic development projects by extending loans and providing grants to support the implementation of development projects in the member states.

Its function is to assist the economic and social development of Arab countries through:

- Financing development projects, with preference given to overall Arab development and to joint Arab Projects.
- Encouraging the investment of private and public funds in Arab projects.
- Providing technical assistance services for Arab economic and social development.

Business sectors: Sectors of roads, energy, water, agriculture and industry

Target population:

Algeria, Bahrain, Djibouti, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Mauritania, Morocco, Oman, Palestine, Qatar, Saudi Arabia, Somalia, Sudan, Syria, Tunisia, United Arab Emirates, Yemen

Type of funding:

- Providing all forms of loans and guarantees
- Furnishing the requisite financial
- Technical and advisory services
- Other forms of financing

Amount offered:

The average amount for private equity is between KD 365.625 and KD 7.236.250

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The average amount for loans is between KD 1.000.000 and KD 8.250.000

Total amount already committed and remaining budget to be dispatched:

Authorized capital is 800 million Kuwaiti dinars (80,000 shares).

Application process:

Loan/Grant Application Procedure: <http://www.arabfund.org/Default.aspx?pageId=450>

Withdrawal Application Procedure: <http://www.arabfund.org/Default.aspx?pageId=451>

Contact:

H.E. Mr. Abdlatif Yousef Al-Hamad
Director General / Chairman of the board of Directors
P.O. Box 21923 SAFAT
13080 Kuwait
State of Kuwait
Email: HQ@ARABFUND.ORG
Tel: (965) 2495 9000
Fax: (965) 249 593 90/91/92

Website: www.arabfund.org

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1.17 Ashoka Arab World (AAW)

Short Description:

Ashoka Arab World (AAW), launched in 2003, is the regional branch of Ashoka: Innovators for the Public. Since its inception, AAW has identified and elected more than 78 of the region's leading social entrepreneurs in 7 Arab countries.

Ashoka wants to shape a global, entrepreneurial, competitive Citizen Sector one that allows social entrepreneurs to thrive and enables the world's citizens to think and act as change makers. They want to do this by the active inclusion, promotion and development of the Citizen Sector as the key agent to bring about self-sufficient social change. Ashoka strives to promote social change in the broadest sense possible, both by bridging the gap between the civic and business sector through various programs, and by empowering pioneers in the field of social entrepreneurship.

Target population:

MENA region

Type of funding:

Venture Capital

Application process:

Ashoka only chooses individuals who they believe will become a reference in their fields, and will have a fundamental impact at the national level

<http://ashoka-arab.org/en/selection-criteria-process/>

Contact:

93A Abdel Aziz Al Saud Street, 7th floor, Apartment 1, Manial,
Cairo, Egypt
Tel: +2 02 25328586
Email: venture-assist@ashoka-arab.org

Website: <http://ashoka-arab.org/en>

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1.18 Aureos Capital (Abraaj Group)

Short description:

Aureos is a specialist private equity firm, helping to build sustainable small and medium- sized businesses in emerging markets. They finance the growth of companies through internal growth, acquisition strategy and they also support all kind of transaction related to change of control. Aureos seek firms in the development stage with sustainable competitive advantage and strong brands with potential for consolidation. Through their active ownership model, Aureos aim to influence the strategic direction of partner companies to help them achieve their potential, nurturing company earnings growth as the main driver of returns.

Business Sectors: Healthcare and clean energy platforms

Target Population:

Africa, Asia, Latin America, Middle East and Turkey

Type of funding:

Private Equity

Amount offered:

Typical investment between USD 2 million and USD 20 million, considers smaller investments in health sector from USD 250.000

Contact:

Egypt

Abou El Feda Building, 9th Floor
3 Abou El Feda Street,
Zamalek, Cairo
Tel: +20 22737 1680

Morocco

3, rue Abou Zaid Eddaboussi
20100 Casablanca
Tel: +212 522 790 800

Tunisia

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Imb Zenith, 2ème Etage
60 Avenue de la Bourse
1053 Les Berges Du Lac II,
Tunis
Tel: +216 7119 1038

Dubai
Dubai International Financial Centre (DIFC)
Gate Village 8, 3rd Floor
PO Box 504905
Tel: +971 4 506 4400

Website: <http://www.abraaj.com/>

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1.19 Austrian Development Agency (ADA): Austrian Development Cooperation

Short description:

Austrian Development Cooperation (ADC) supports countries in Africa, Asia, South Eastern and Eastern Europe as well as the Caribbean in their sustainable development. The Foreign Ministry of Austria (FMEIA) plans ADC strategies and programs. The Austrian Development Agency (ADA), the operational unit of ADC, implements these together with public institutions, non-governmental organizations and enterprises. Austrian Development Cooperation aims at reducing poverty, conserving natural resources and promoting peace and human security in partner countries. Long-term programs and projects support help towards self-help. The ultimate goal is to bring about a sustainable improvement of life conditions.

Target population:

All developing and emerging countries.

Type of funding:

- Grants
- Technical assistance
- Business partnership

Amount offered:

ADC provides grants:

- Of max. 50 per cent of direct project costs up to 200.000 EUR
- Of max. 20.000 EUR for a feasibility study.

Application process:

To be eligible for funding, your project must meet the following conditions:

- You are making long-term investments in or importing goods from a developing country
- Your activity is based on a business model that is expected to generate turnover and profits
- Your project includes flanking measures that contribute both to improving the local social, ecological or economic environment and the success of your company
- The head office is based within the European Economic Area or Switzerland

Contact:

Business partnership office at the Austrian Development Agency (ADA)
Zelinkagasse 2

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1010 Vienna, Austria
 Tel: +43(0)1 90 399 - 2577
 Email: wirtschaft@ada.gv.at or office@ada.gv.at

Website: <http://www.entwicklung.at/en/>

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1.20 Badia Impact Fund

Short description:

Badia Impact Fund is a closed-end venture capital fund, incorporated in the Netherlands. The fund seeks to invest seed, start-up and expansion capital in early and growth stage Technology, Media, and Telecom (“TMT”) SMEs. It is managed by Badia Management Company B.V.

Badia provides capital, support, and networks to the Middle East's leading technology ventures and entrepreneurs.

Business sectors for Middle East: E-commerce, healthcare technology, financial technology, and others, and in companies building globally relevant disruptive technologies.

Target population:

Mainly Jordan, but also whole Middle East and U.S.

Type of funding:

Venture Capital

Amount offered:

USD 200.000 and USD 3.000.000

Fund size:

USD 33.165 million

Contact:

Teleportboulevard 140
Amsterdam, 1043EJ
Netherlands
Tel: 31-20-540-5800

Silicon Badia

123 Zahran Street
Amman, 11181, Jordan
Tel: +962-6-593-9094
Email: info@siliconbadia.com

Website: <http://www.siliconbadia.com/>

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1.21 Bamboo Finance

Short Description:

Since Bamboo launched in 2007 it has proved that private capital can be profitably deployed as a tool for effective change. It has about 290 million USD under management with a portfolio of 33 companies in over 20 countries. Bamboo Capital Partners is a commercial private equity firm making investments that matter. It finds game-changing businesses then applies a mix of geographical and sector expertise to deliver financial and social returns. Experts in energy, healthcare and financial services globally, Bamboo has offices in Luxembourg, Geneva, Bogota, Nairobi and Singapore.

As of today the fund has received commitments of 51 million USD from private and institutional investors. The fund has an actively managed portfolio diversified across sectors and geographies benefitting low income communities.

Business sectors: Finance, Clean Energy and Access to Healthcare

Target population:

All emerging markets

Type of funding:

Private Equity. Available for companies at the expansion stage with mostly minority holding

Amount offered:

USD 1 Million – USD 10 Million

Application Process:

For further information and business plan submission contact:
businessplan@bamboofinance.com

Contact:

7, Rue Robert Stumper, 2557, Luxembourg
Tel.: +352 26 09 57
Contact: Xavier Sabatier

Africa

7th Floor, Purshottam Place
Westlands Road, Nairobi, Kenya
Tel.: +254 20 360 1803

Website: <http://www.bamboofinance.com/>

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1.22 Bank Alkhair

Short Description:

Founded in 2004 and headquartered in Bahrain, Bank Alkhair is an Islamic wholesale bank, with an international presence in Saudi Arabia, Malaysia and Turkey. Bank Alkhair seeks to deliver exceptional value to clients and shareholders through a focus on innovation, professionalism and integrity – the shared values that drive the Bank's endeavor to be a leading global provider of Shari'ah-compliant financial services.

Bank Alkhair's Private Equity division is engaged in transaction origination; investment structuring; placement to third-party investors and co-investors; post acquisition management; and private equity portfolio exits, with the aim of enhancing value at each stage.

The Private Equity division's strategy is to make selective investments in privately held companies with a specific focus on family-owned or closely-held businesses that aim to raise equity without going public, while allowing the sellers to retain continuing ownership.

Business sectors: Oil & Gas services; industrial services; building materials; logistics; and agri-business sectors

Target population:

MENA region

Type of funding:

Private equity

Contact:

P.O Box 31700
26th Floor, West Tower,
Bahrain Financial Harbour,
Building No. 1459, Road 4626,
Manama/Sea Front 346,
Kingdom of Bahrain
Tel: +973 17 566 000
Fax: +973 17 566 001
Email: info@bankalkhair.com

P.O Box 69410, Madarat Towers
King Abdul Aziz Road, District Ministries
Riyadh 11547
Kingdom of Saudi Arabia

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Tel: +966 11 2155678

Fax: +966 11 2191270

Website: <http://www.bankalkhair.com/>

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1.23 Belgium: Belgian Investment Company for Developing Countries (BIO)

Short Description:

BIO is a Development Finance Institution (DFI) established in 2001 in the framework of the Belgian Development Cooperation to support private sector growth in developing and emerging countries. Main goal is to gain access to sustainable development. BIO invests directly in private sector projects and as such makes a structural contribution to the socio-economic growth of those host countries. Its mandate requires strict criteria in terms of geographical targets, financing tools and, above all, impact on development. BIO uses a series of financial instruments designed to expand already existing organisations or to help companies to set up in business and which can be adapted according to requirements and the local situation. This financing can be in Euros or in US dollars but also in local currency, on a case by case basis.

Business Sectors: Agribusiness, manufacturing and ICT telecom sectors.

Target population:

Africa, Latin America, South-East Asia/Mekong, Palestine

Type of funding:

- Equity and quasi-equity stake
- Long-term loans
- Guarantees
- Technical assistance
- Local currency

Amount offered:

Maximum amount of respectively 1.000.000 EUR for investments in SMEs and 7.000.000 EUR for financial institutions (banks, non-banking financial institutions, microfinance institutions) and investment funds. Grants for feasibility studies of up to 100,000 EUR to be matched by the sponsor. Operations can be done in €, \$ or local currency. Generally BIO does finance up to 50% of the investment cost in the case of start-up projects.

Application process:

Any request for BIO financing must be accompanied by a business plan that allows carrying out an initial evaluation of the project. A description of the application process can be found at:

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<http://www.bio-invest.be/en/how-to-apply.html>

Financing applications can be sent directly to enterprises@bio-invest.be

Contact:

Avenue de Tervuren 188A-b4
B-1150 Brussels
Belgium
Tel: +32 (0)2 778 99 99
Fax: +32 (0)2 778 99 90
Email: info@bio-invest.be

Website: www.bio-invest.be

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1.24 Brookstone Partners

Short Description:

Brookstone's strategy is to invest alongside founding families and management teams in companies that offer significant opportunities for value creation through organic growth, strategic acquisitions and improvements in operating performance private equity fund. They are focused on investing time to grow their companies, and Brookstone's North American base is often used for global expansion.

Business Sectors: Building Products, Packaging, Plastics, Aerospace, Healthcare, Medical

Target population:

North Africa

Type of funding:

Private Equity

Amount offered:

EUR 2 million to EUR 8 million

Target EBITDA

USD 4 million to USD 20 million

EBITDA margins 10% or greater

Target Equity Investment

USD 10 million to USD 30 million

Contact:

Brookstone Partners

New York

122 East 42nd St, Suite 4305

NY, New York

Tel.: 212.302.0066

Fax: 212.302.5888

Email: proposals@brookstonepartners.com

Brookstone Partners

Morocco

Boulevard Mohamed VI

Imm Essaada 2

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Souissi, Rabat
 Morocco
 Tel.: +212 (0)537757440
 Fax: +212 (0) 537757435
 Email: proposals @ brookstonepartners.com

 Website: <http://brookstonepartners.com>

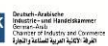
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1.25 Business Call to Action

Short description:

The Business Call to Action is a unique multilateral alliance between key donor governments including the Dutch Ministry of Foreign Affairs, Swedish International Development Cooperation Agency (Sida), UK Department for International Development (DFID), US Agency for International Development (USAID), the Ministry of Foreign Affairs of the Government of Finland, and the United Nations Development Programme — which hosts the secretariat — in collaboration with leading global institutions, such as the United Nations Global Compact.

Launched at the United Nations in 2008, the Business Call to Action (BCtA) challenges companies to advance core business activities that are inclusive of poor populations and contribute to the achievement of sustainable development goals. BCtA is a membership organization. Members include national, regional, and multinational companies of all sizes that are committed to contributing to development solutions through their core business activities. Member companies represent a diversity of sectors, including financial services, information and communication technology, agribusiness, manufacturing and extractive industries.

Target population:

Developing countries

Type of support:

Technical assistance, expertise exchange, linkage to donors,

Application process:

Companies interested in joining BCtA should submit an online application form that provides an outline for an inclusive business initiative at <http://www.businesscalltoaction.org/applicant/assessment>. BCtA membership is granted to companies based on the quality of their proposed initiatives. Initiatives are assessed according to a set of eligibility criteria.

For institutional partnership inquiries, please contact: Suba Sivakumaran at subathirai.sivakumaran@undp.org

Contact:

Business Call to Action
 Innovation and Development Alliances Cluster
 United Nations Development Programme
 One UN Plaza

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DC1-2300 New York
 NY 10017 United States of America
 Tel: +1 (212) 906-5304
 Email: BCtA.Secretariat@undp.org

Website: <http://www.businesscalltoaction.org/>

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1.26 Capital North Africa Venture Fund II

Short Description:

The Luxemburg based fund seeks to make investments in medium-sized companies mainly in Morocco, but also has the opportunity to invest to a limited extent in the other Maghreb countries (Algeria, Tunisia, Egypt) and West-Africa. Transactions include growth capital, buyouts and synergetic integrations of companies within a specific industry sector to produce market efficiencies.

The Fund is the first Maghreb-focused fund being raised on an independent basis by the core team of Capital Invest.

The development impacts are:

- 1 — Access to long-term capital
- 2 — Contribution to local company development
- 3 — Job creation
- 4 — Tax revenue creation

Target population:

Morocco, Algeria, Tunisia, Egypt and West Africa

Type of funding:

Equity and quasi- equity

Amount offered:

Total amount: EUR 75 million

EUR 3- 10 million per investment

Contact:

Primary Address
Building 30
Moulay Youssef Street
2nd Floor, Office 201
Gautier Area
Morocco
Casablanca
20000

Tel.: +212 522 42 91 20

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Fax: +212 522 43 46 83

Email: info@bestcapitalinvest.ma

Website: <http://www.bestcapitalinvest.com>

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1.27 Capmezzanine II Fund

Short Description:

Following on from the three predecessors, Capmezzanine II is a multi-sector private equity fund targeting equity and quasi equity investments in small and medium sized enterprises (SMEs) predominately located in Morocco. The fund is managed by the CDG Capital Private Equity, a leader in capital investment in Morocco. The fund reached the first closing in June 2014.

Business Sectors: The fund invests in all sectors apart from in real estate, agriculture, infrastructure, illegal, immoral, raw materials, and defence sectors.

Target population:

Mainly Morocco

Type of funding:

Equity

Amount offered:

Between MAD 10 million (~1 million USD) and MAD 15 million (~1.5 million USD) each

Contact:

CDG Capital (Fund Manager)
101, Bd. Massira Al Khadra 1st Floor,
Casablanca
Morocco
Tel: + 212 522 98 13 91
Fax: + 212 522 98 95 66
Email: cdgcapital-pe@cdgcapital-pe.ma

Website: <http://www.cdgcapital-pe.ma/>

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1.28 Catalyst PE

Short Description:

Catalyst Investment Management (also known as Catalyst Private Equity) is a specialized energy and water sector investment management company operating out of Jordan, covering primarily the Middle East and North Africa.

Their goal is to help create, invest in, and grow a world class base of renewable energy projects and value added companies that primarily supply the energy and water treatment sectors. These companies range from project developers and projects, to technology developers, to product developers that will help grow and maintain the region's vital energy and water sectors. Given the region's global significance in these sectors, the region becomes a platform for the global market. Catalyst partners with international and regional technology and industry specialists to support this vision.

Business sectors: Water and Energy

Target population:

Middle East and North Africa

Type of funding:

Private Equity

Contact:

Catalyst Office
Princess Basma Street 200, Issam Al Khatib Complex B2,
North Abdoun, Amman
11821 Jordan

Email: info@catalystpe.com

Website: <http://www.catalystpe.com>

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1.29 Catalyst MENA Clean Energy Fund (CMCF)

Short Description:

In 2016, the Catalyst MENA Clean Energy Fund (CMCF) was launched with a focus on renewable infrastructure. CMCF will continue to focus on backing solar PV projects in the MENA region, with a primary focus on Jordan. It will also evaluate investments in SMEs serving clean energy, energy efficiency and water markets within the broader MENA region and internationally. CMCF combines high investor returns with strong risk mitigations. High returns are due to the combination of project development with investment. Risk mitigations relate to both the nature of the investments, commercially viable and proven infrastructure (primarily solar power) with bankable take or pay agreements, in stable countries like Jordan, with political risk insurance used where necessary.

Business sectors: renewable infrastructure

Target population:

MENA region with a primary focus on Jordan

Type of funding:

Private Equity

Total amount:

In its First Close CMCF secured USD 47.7 million of commitments and is targeting USD 100 million for a Final Close in H2 2017.

So far, CMCF has already secured three solar PV projects (of which the first is now operating), committing a minimum of USD 13 million for its equity stake in a total of 71 MW of capacity, with USD-based “take or pay” agreements in place.

Contact:

Catalyst Office
Princess Basma Street 200, Issam Al Khatib Complex B2,
North Abdoun, Amman
11821 Jordan

Email: info@catalystpe.com

Website: <http://www.catalystpe.com/index.php/cmcf>

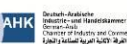
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1.30 Cedarbridge Capital Partners

Short description:

Cedar Bridge invests in solid and promising MENA companies and management teams, which it supports financially and operationally to achieve exceptional growth. Cedar Bridge prides itself to be an innovative and independent strategic thinker with proprietary deals crafted and originated by its investment team using their deep sector expertise and vast global networks. We combine a conservative financial approach with practical local operational expertise. Furthermore, it mainly invests in companies that are in the growth stage.

Business sectors: Education, Healthcare, Retail and Consumer

Target population:

Middle East and North Africa

Type of funding:

Private equity

Amount offered:

Between USD 100.000 and USD 15 million

Application process:

Please use the online contact form: <http://www.cedar-bridge.com/contact-CedarBridge.php>

Contact:

PO Box 365405 Riyadh,
Saudi Arabia

Website: <http://www.cedar-bridge.com/>

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1.31 CI Capital

Short Description:

CI Capital is a leading MENA investment bank with global reach and unrivalled placement power serving clients from offices in Cairo and New York.

CI Capital is the premier investment bank in Egypt with market-leading investment banking, securities brokerage, asset management and research franchises. Their 300-strong team serves leading national, regional and global institutions as well as individual investors with intelligence, integrity and agility. The company offers their clients the agility and innovative thinking of a start-up; the collective experience of an outstanding team with deep regional insight and global frames of reference; and integrity underpinned by personal character and a robust governance framework provided by their parent company — CIB, the largest private-sector bank in Egypt with a nearly 40-year track record.

Target Population:

MENA (focus on Egypt)

Type of funding:

- Equity
- Debt
- Mergers and Acquisitions
- Corporate Finance Advisory

Fund size:

EGP 99 billion aggregate value of transactions executed by CI Capital Investment Banking since inception

Contact:

CI Capital Holding
64 Mohie El Din Abou El-Ezz St.
Giza, Egypt
Tel: +20 (02) 3331 8370 | +20 (02) 3331 8383

CI Investment Banking
64 Mohie El Din Abou El-Ezz St.
Giza, Egypt
Tel: +20 (02) 3331 8154

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CI Capital Asset Management
 64 Mohie El Din Abou El-Ezz St.
 Giza, Egypt
 Tel: +20 (02) 3335 6809 | +20 (02) 3335 6821

For more Contacts visit: <http://www.cicapital.com.eg/contact-us.html>

Website: <http://www.cicapital.com.eg/>

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1.32 ClimDev- Africa Special Fund (CDSF)

Short Description:

ClimDev-Africa Special Fund (CDSF) became operational in August 2014 as a multi-donor trust fund established to support African countries, institutions and communities build resilience to the impacts of climate change.

The CDSF is a demand-led Fund that pools resources to finance investment activities on the ground across Africa for the generation and use of climate information for climate-resilient development.

Grants are provided to projects in line with the ClimDev-Africa Programme’s goal, purpose and results areas and are implemented by national and regional organisations at all levels on the continent. The AfDB manages the fund’s operation in accordance with Article 8 of the Bank.

As trustee of the Fund, the AfDB will, pursuant to the Instrument, administer and manage the resources of the Fund using its organisation, services, facilities, officers, staff, and other experts and consultants in accordance with its rules, regulations, procedures and policy guidelines.

Business sectors:

- Generation and wide dissemination of reliable and high quality climate information in Africa
- Capacity enhancement of policy makers and policy support institutions to integrate climate change information into development programs
- Implementation of pilot adaptation practices that demonstrate the value of mainstreaming climate information into development

Target population:

Africa

Type of funding:

Grant

Fund Size:

EUR 33 million

Application process:

1. Download the CDSF operations and procedures manual at climdev-africa.org
2. Submit a complete project concept note according to Annex III of CDSF Operations and Procedures manual.
3. Submit final application to: [cdfs@afdb.org](mailto:cdsf@afdb.org)

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Contact:

c/o United Nations Economic Commission for Africa (UNECA)
African Climate Policy Centre (ACPC)
Menelik II Rd
P.O.Box 3001
Addis Ababa, Ethiopia
Tel: +251 11 551 7200
Fax: +251 11 551 0350
info@climdev-africa.org

Dr. Justus Joseph Kabyemera
Coordinator – CDSF
African Development Bank (AfDB)
Immeuble CCIA - Avenue Jean-Paul II, Abidjan Plateau
01 B.P. 1387 Abidjan 01 - Ivory Coast/Côte d'Ivoire
Tel: +225-20-26-35-14
Cell: +225 77825907
Email: j.kabyemera@afdb.org

Website: <http://www.climdev-africa.org/>

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1.33 Climate Investment Funds (CIFs): Clean Technology Fund (CTF)

Short Description:

The Clean Technology Fund (CTF) is empowering transformation in developing and emerging economies by providing resources to scale up low carbon technologies with significant potential for long-term greenhouse gas emissions savings.

Business Sector: Agriculture, Energy Efficiency, Renewable Energy, Transport

Target population:

MENA Region (Algeria, Egypt, Jordan, Libya, Morocco, Tunisia), Chile, Colombia, India, Indonesia, Kazakhstan, Mexico, Nigeria, Philippines, South Africa, Thailand, Turkey, Ukraine, Vietnam,

Type of funding:

- Grant
- Loan

Fund Size:

USD 5.8 billion

Application process:

Interested country requests a joint mission of the World Bank Group and relevant Regional Development Bank to prepare an investment plan

Contact:

Trust Funds and Partnerships (DFPTF)

Development Finance
 The World Bank
 1818 H Street, NW
 Washington, DC 20433, USA

Gevorg Sargsyan
 Program Manager
 The World Bank
 1818 H Street NW
 Washington D.C, United States

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Email: gsargsyan@worldbank.org

Algeria

Ali Sokhal | Senior Assistant to CEO | New Energy Algeria (NEAL) | a.sokhal@neal-dz.net

Rachid Hamouda | Director of Research and Forecasts | Ministry of Energy and Mines |
rachid.hamouda@mem.gov.dz

Jordan

Saleh Al-Kharabsheh | Secretary General | Ministry of Planning and International Cooperation |
saleh.kh@mop.gov.jo

Tunisia

Ameur Bchir | Director General | Adjoint de la Societe Tunisienne de l'Electricite et du Gaz (STEG) |
dga@steg.com.tbn

Benaissa Ayadi | Director General | Agence Nationale pour la Maitrise de l'Energie |
dganme@anme.nat.tn

AfDB: Amadou Diallo | a.b.diallo@afdb.org

Egypt

AfDB: Khaled El-Askari | k.elaskari@afdb.org

Contact via website: <https://www-cif.climateinvestmentfunds.org/contact>

Website: <http://www-cif.climateinvestmentfunds.org/fund/clean-technology-fund>

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1.34 Climate and Development Knowledge Network (CDKN)

Short Description:

The Climate and Development Knowledge Network supports decision-makers in designing and delivering climate compatible development. We do this by combining research, advisory services and knowledge management in support of locally owned and managed policy processes. We work in partnership with decision-makers in the public, private and non-governmental sectors nationally, regionally and globally. We hold strongly to the ideals of human development and environmental sustainability. CDKN is able to provide support through its alliance organisations and procure the best services from around the world. We strive to deliver the highest quality technical advice, forge uniquely effective partnerships, and drive the latest and best thinking on climate compatible development.

Target population:

Africa (e.g. Tunisia, Algeria, Morocco), Latin America & Caribbean, Asia

Type of funding:

- Co-financing
- Grant
- Technical assistance

Overall expenditure since 2010:

GBP 87.7 million

Contact:

Global team
 Climate and Development Knowledge Network
 7 More London Riverside
 London
 SE1 2RT
 +44 (0) 207 212 4111
 cdknetwork.enquiries@uk.pwc.com

CDKN Africa
 SouthSouthNorth
 55 Salt River Road
 Salt River
 Cape Town 7925

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South Africa
+27 21 447 0211
africa@cdkn.org

Website: http://cdkn.org/?loclang=en_gb

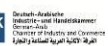
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1.35 DPI – Development Partners International

Short Description:

DPI was set up in 2007 and currently advises two pan-African private equity funds, African Development Partners I and African Development Partners II.

DPI works closely with our companies in order to create value. We have experience with helping our companies in a range of different areas including: strategic planning, ESG best practices, recruitment and incentive planning, mergers and acquisitions, fundraising and corporate finance, implementing management systems and developing products lines

To date DPI has made investments in the following industries:

- Telecommunications infrastructure
- Financial Services: Consumer finance, insurance, banking
- Fast Moving Consumer Goods
- Healthcare
- Construction
- Food Services
- Higher Education
- Logistics
- Retail
- Mining

Target Population:

Africa

Type of funding:

Private equity

Amount offered:

USD 20 million – USD 100 million

Amount committed:

Over 1 billion USD assets under management

Contact:

2nd Floor
Jubilee House

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2 Jubilee Place
 London
 SW3 3TQ
 United Kingdom
 Tel: +44 (0) 207 349 5030
 Email: info@dpi-llp.com

Website: <http://www.dpi-llp.com>

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1.36 Dubai Silicon Oasis Fund

Short Description:

Dubai Silicon Oasis Authority (DSOA), a 100% government-owned free zone, was established following Law no 16 of 2005 of the Government of Dubai, with the Mission to "facilitate and promote modern technology based industries" thus supporting the region's demand for business expansion. A full package of incentives and benefits are provided to companies operating within the free zone.

DSO is committed to fuelling hi-tech innovation and look to invest in entrepreneurs with the ability to develop powerful ideas into powerful companies. They providing their own DSO investment fund, network of technology-focused venture capitalists offering additional funds while giving idea-strong tech businesses an exceptional launch pad.

Business sector: focus on hi-tech and IT companies, but also telecom, electrical, electronic, engineering and related activities, bio-tech, automobile, aerospace, oil and gas, alternative energy and many others

Target population:

MENA region

Type of funding:

Equity, with a wide range of shares

Amount offered:

Between USD 500.000 and USD 4 million

Application process:

Please fill out the provided contact form
<https://www.dsoa.ae/en/business-setup/apply-now/>

Contact:

Government of Dubai
 Dubai Silicon Oasis, Headquarters Building
 P.O. Box 6009, Dubai, U.A.E.
 P: +971 4 501 5000
 Email: inquiries@dsoa.ae

Website: <http://www.dsoa.ae>

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1.37 ECP Invest

Short Description:

ECP draws on over 15 years of private equity investing experience in Africa and has completed over 60 transactions and nearly 40 full exits.

Central to ECP's approach is our extensive Africa-based team whose experience and contacts provide us the market insights and relationships critical to our ability to identify and execute investments and to add value to portfolio companies. As ECP seeks to identify opportunities that will benefit from the fundamental, long-term structural demographic and economic shifts driving Africa's growth, this could entail the replication of an investment in a new geography, such as our series of Mobile Network Operator (MNO) investments, or could originate from insights gleaned from our many portfolio companies.

ECP Invest has won several awards, which can be seen here:

<http://www.ecpinvestments.com/index.php/about-us-2/our-awards/>

Business Sectors: Consumer businesses, telecommunications, financial services, natural resources, agriculture, and utilities

Target Population:

Africa

Type of funding:

Private Equity

Amount already committed:

More than USD 2 billion

Contact:

Tunisia

Immeuble Miniar Bloc B,
2eme Etage,
Rue du Lac D'Ourmia,
Les Berges du Lac,
Tunis 1053
Tel: +216-71-96-25-90

USA

1602 L Street, N.W. 6th Floor

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Washington, DC 20036
Tel: +1-202-280-6200

For email contact please fill out the online form on the right side of the following Website:
<http://www.ecpinvestments.com/index.php/contact/>

Website: <http://www.ecpinvestments.com/>

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1.38 Invest

Short Description:

Investors MENA is a corporate finance adviser in Dubai and operates an international network of sophisticated investors investing a minimum of \$25,000 in high growth companies seeking \$500k-10m in equity funding.

From hundreds of business proposals, Invest carefully selects only the best high growth companies with strong management teams and a proven track record to present to its network. Invest assists companies to raise finance from experienced investors, family offices and investment funds with the potential to add great value not only from growth capital but often expert, strategic and management advice. Companies receive thorough preparation and advice prior to presentation, with Invest preparing full due diligence packs and investment notes to facilitate detailed assessment by third parties.

Business sectors: General, except real estate

Target Population:

Global

Amount offered:

USD 500.000 to USD 10 million

Application process:

For detailed information on the application process please visit <http://www.investors.ae/for-entrepreneurs>

Contact:

Investors LONDON (Head Office)
1 Lancaster Place
London WC2E 7ED
United Kingdom
Tel.: +44 (0)20 7240 0202
Email: info@investors.co.uk

Investors DUBAI (Middle East & N. Africa)
Investors MENA LLC
The Maze Tower, Office 403
Dubai, UAE
Tel.: +971 (0) 43122999

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Email: admin@investors.ae

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1.39 European Bank for Reconstruction and Development (EBRD)

Short description:

The EBRD is investing in changing people’s lives and environments from central Europe to central Asia and the southern and eastern Mediterranean region (‘SEMED’). Working together with the private sector, EBRD invests in projects, engage in policy dialogue and provide technical advice that fosters innovation and builds sustainable and open-market economies.

One pillar of EBRD’s SME strategy in SEMED is its Small Business Support (SBS) program, which provides technical support to SMEs to, inter alia, achieves higher levels of growth, efficiency or corporate governance levels and employment opportunities.

The EBRD offers financial products tailored to each client. Prospective clients have to demonstrate that their proposed project or business meets the minimum requirements to be eligible to be considered for EBRD involvement.

Business sectors: Agribusiness, Information and Communication Technologies, Manufacturing and Services, Municipal infrastructure, Natural resources, Nuclear safety, Power and Energy, Property and Tourism, Transport

Target population:

EBRD operates in 30 countries in South-eastern Europe, Eastern Europe and the Caucasus Southern, Central Europe and Baltic States, Central Asia and Eastern Mediterranean (Egypt, Jordan, Morocco, Tunisia) and in Russia and Turkey

Type of funding:

- Loans
- Equity Investments
- Guarantees to promote trade

Amount offered:

Between EUR 5 million and EUR 250 million in form of loans over a duration of 5 to 15 years.

The average amount is USD 25 million.

For smaller investments between EUR 1.000 and EUR 10 million.

The amount of equity that is usually invested is between EUR 2 million and EUR 100 million

The EBRD takes minority stakes positions only and requires a clear exit strategy.

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Application process:

Eligibility requirements:

- Be located in an EBRD country of operations
- Have strong commercial prospects
- Involve significant equity contributions in-cash or in-kind from the project sponsor
- Benefit the local economy and help develop private sector
- Satisfy international banking and environmental standards

The SBS program has the following requirements:

- BAS projects: Funds 50-75% of the assignments' cost with a maximum grant value of € 10,000 per enterprise.
- EGP projects: The total assignment cost is € 50,000 out of which the EGP contribution is 75-90%.

Contact:

Egypt

Cairo Resident Office
EGID Building, First Floor
Block 72, off Ninety Axis
5th Settlement,
New Cairo, Cairo
Egypt
Tel: 0020223225900
Email: EgyptOffice@ebrd.com

Jordan

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Emmar Towers
196 Zahran Street
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P.O. Box 852805
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Email: JordanOffice@ebrd.com

Morocco

Casablanca Resident Office
Immeuble Zevaco
46, Route d'Azemmour, Lotissement El Fath, lot 4

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20230 Casablanca
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Tel: +212 (0) 522 64 91 50
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Les Jardins du Lac
Les Berges du Lac
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Email: TunisiaOffice@ebrd.com

General Email: newbusiness@ebrd.com
Website: <http://www.ebrd.com/home>

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1.40 EU: The ENI CBC Med Programme 2014-2020

Short description

The 2014-2020 ENI CBC Mediterranean Sea Basin Programme is a multilateral Cross-Border Cooperation (CBC) initiative funded under the European Neighborhood Instrument (ENI). The latter aims at strengthening the relations of the European Union with its neighbors in order to develop a common area of peace, security and prosperity, complementing the efforts exerted within the framework of the Euro-Mediterranean Partnership.

The Programme's general objective is to foster fair, equitable and sustainable economic, social and territorial development on both sides of the EU's external borders. Through calls for proposals, the Programme aims to finance cooperation projects which address key challenges towards a more competitive, innovative, inclusive and sustainable Mediterranean area. Main beneficiaries include regional and local public authorities, NGOs, associations, development agencies, international organizations, universities, research institutes, chambers of commerce and SMEs. Official Programme languages are Arabic, English and French. The Joint Managing Authority is the Autonomous Region of Sardinia (Italy).

ENI CBC Med follows on from the 2007-2013 ENPI CBC Med Programme. As part of the first generation of the Programme, 95 projects were funded involving over 730 organizations coming from both shores of the Mediterranean Sea. Projects, amounting to a total value of €204 million, dealt with the following thematic areas:

- Supporting economic growth and territorial development
- Enhancing cultural heritage and sustainable tourism
- Investing in human capital
- Contributing to environmental sustainability challenges

Priorities

The Programme strategy is designed to respond to the Mediterranean region's needs that can be best addressed by cross-border partnerships. It focuses on the following 4 Thematic Objectives and 11 Priorities:

Business and SMEs development

- Innovative start-ups
- Euro-Mediterranean clusters

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- Sustainable tourism

Education, research, technological development and innovation

- Technological transfer and commercialization of research results
- SMEs access to innovation

Social inclusion and fight against poverty

- Employability of young people (NEETS and women)
- Support to social and solidarity economy actors

Environmental protection, climate change adaptation and mitigation

- Water efficiency
- Waste management
- Renewable energy and energy efficiency
- Integrated Coastal Zone Management

Cooperation area

The ENI CBC Med Programme serves 13 participating countries, which represent 98 territories placed along the shores of the Mediterranean Sea where around 190 million people live.

- EU Mediterranean Countries: Cyprus, France, Greece, Italy, Malta, Portugal, Spain
- Mediterranean Partner Countries: Egypt, Israel, Jordan, Lebanon, Palestine, Tunisia

Other countries covered by the European Neighbourhood Policy (ENP) may join the Programme at a later stage.

Projects shall be implemented by cross-border partnerships, gathering at least three countries, including one EU Mediterranean Country and one Mediterranean Partner Country.

Type of funding

The Programme finances cooperation projects (grants) selected through calls for proposals.

Budget

Over €209 million have been granted by the European Union to the ENI CBC Mediterranean Sea Basin Programme.

Grants cover up to 90% of the projects total eligible costs, while the remaining balance (at least 10%) has to be provided by partnerships.

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In order to encourage a real co-ownership of the Programme, at least 50% of the project budget shall be dedicated to activities implemented in Mediterranean Partner Countries.

Depending on the type of projects, Programme financial support range from €500.000 to €6 million.

Calls for proposals

Three calls for proposals, to be launched starting from 2017, are planned under the implementation period of the ENI CBC Med Programme.

Calls and relevant documents (Application form, Guidelines for Applicants) are uploaded on the Programme website (www.enicbmed.eu) while information events are organized in all participating countries.

Contacts

Managing Authority
 Regione Autonoma della Sardegna
 Via Bacaredda, 184
 09127 Cagliari - Italy
 Tel: +39 070 606 7504
 email: eni.med@regione.sardegna.it
 Programme website: www.enpicbmed.eu

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1.41 EU: EuroMena II L.P.

Short description:

The fund's goal is to develop and consolidate promising sectors and industries in the MENA Region. EuroMena II will seek to make investments in private companies operating in pre-identified growth sectors and industries that have the potential to expand from a country level onto a regional one within the MENA region.

Business sectors: The Fund will invest in enterprises operating in all business sectors except real estate, agriculture, raw materials, defence and other sectors traditionally excluded by the EIB.

Target population:

Middle East and North Africa (excluding the Gulf region) countries with a focus on Algeria, Palestinian Territories, Syria, Tunisia, Morocco, Egypt, Lebanon, and Jordan

Type of funding:

Private Equity (direct equity and equity related investments)

Total amount committed:

USD 91 million

Application process:

If you require any material on EuroMena II, please contact George Shweiry (george@capitaltrustltd.com)

Contact:

Capital Trust S.A. Representative Office (Middle East)
 Starco Center
 Block C, 8th Floor
 Beirut, PO Box 11-439
 Lebanon
 Tel: +9611 (0) 368 968
 Fax: +9611 (0) 368 324
 Email: patricia@capitaltrustltd.com

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Website: <http://www.capitaltrustltd.com>

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1.42 EU: Euromena III L.P.

Short description:

EuroMena III L.P. is a 9-year closed-end generalist private equity fund. Capital Trust Group is the General Partner of the Fund. The Fund will take primarily minority positions in SMEs and mid cap companies in the MENA region. The Fund expects to make approximately 8-10 investment in the Region, with estimated ticket sizes ranging from USD 10 million to USD 20 million each.

Business sectors: healthcare, manufacturing, retail, consumer products, food and beverage, education, energy, financial services, and information technology

Target population:

Middle East and North Africa (excluding the Gulf region)

Amount offered:

USD 10 million to USD 20 million each

Total amount committed:

USD 150 million

Contact:

Capital Trust Limited (General Partner)
 49 Mount Street
 London, W1K 2SD
 United Kingdom
 Tel: +44 (0) 207 491 4230
 Fax: +44 (0) 207 499 0524

Capital Trust S.A. Representative Office (Middle East)
 Starco Center
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 Fax: +9611 (0) 368 324
 Email: patricia@capitaltrustltd.com

Website: <http://www.capitaltrustltd.com/index.htm>

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1.43 EU: European Investment Bank (EIB)

EIB

Short description

The European Investment Bank, (EIB) is the long term financing institution of the European Union (EU). Its shareholders are the 28 Member States of the EU. Outside of the EU, the Bank supports projects that contribute to economic development, targeting to achieve sustainable development and growth. It is the largest multilateral lender in the world with EUR 83.8 bn of activity of the EIB Group in 2016. It finances about 450 projects each year in over 160 countries.

Under the External Lending Mandate and in alignment with the European Neighbourhood Policy, EIB is the key player in the economic and financial partnership between Europe and the Mediterranean. In the Southern Neighbourhood, activities are focused on the following priority areas:

- Upgrading of socio-economic infrastructure in sectors such as transport, energy, water, environment, IT, health and education;
- Development of the local private sector, (including corporates and SMEs) by promoting technology transfers, trade and encouraging FDI;
- Environmental sustainability and addressing the effects of climate change (renewable energy, energy efficiency and climate adaptation projects).

Target population

Algeria, Egypt, Gaza/West Bank, Israel, Jordan, Lebanon, Morocco, and Tunisia

Type of products

- Long-term direct loans for large-scale projects (costing more than EUR 25 million)
- Credit lines to intermediary banks, which on-lend the funds to finance investment undertaken by small and medium-sized enterprises or local authorities
- Credit lines to microfinance institutions
- Private equity
- Technical assistance to strengthen the capacity of Mediterranean partner countries and promoters and to finance upstream studies and activities focusing on private sector development

Applications process

European Investment Bank

www.eib.org

98-100, Boulevard Konrad Adenauer, L-2950 Luxembourg

Email: info@eib.org

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1.44 EU: EIB Long-term Loans for Southern Neighbouring Countries

Direct-individual Loans

EIB lend to individual projects for which total investment cost exceeds EUR 25m. In certain cases it can also provide direct loans to Midcap companies with up to 3,000 employees where the loan volume requested is between EUR 7.5m and EUR 25m.

The EIB also provides loans to finance research and innovation programmes. Its support is often the key to attracting other investors. These loans can cover up to 50% of the total cost for both public and private sector promoters, but on average this share is about one-third.

Target population

Algeria, Egypt, Gaza/West Bank, Israel, Jordan, Lebanon, Morocco, and Tunisia

Beneficiaries

Private and public sector promoters

Type of products

- Loans
- Possibility of Technical Assistance and blending with Grants

Amount offered

For the loans, EIB can finance up to 50% of the total project cost estimated by the Bank. Maturities are usually linked to the economic life of the project it is financing.

Total amount already committed and remaining budget to be dispatched

EIB has invested more than EUR 14.6bn in the nine partner countries on the southern shore of the Mediterranean since October 2007.

For the period 2014-2020, there is around EUR 9.6 billion available to support projects in the Mediterranean partner countries under the External Lending Mandate.

Funds available

Application process

European Investment Bank
www.eib.org
98-100, Boulevard Konrad Adenauer
L-2950 Luxembourg
Email: info@eib.org

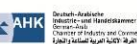
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1.45 EU: EIB - Risk Capital for Southern Neighbouring Countries

Short description

The Risk Capital Facility for the Southern Neighbourhood will provide access to equity and debt financing to SMEs in the Mediterranean region in order to support private sector development, inclusive growth and private sector job creation.

Target population

Algeria, Egypt, Gaza/West Bank, Jordan, Lebanon, Morocco, and Tunisia

Beneficiaries will include

- Financial Intermediaries will include:
- Private equity funds (including venture capital funds);
- Microfinance institutions;
- Microfinance investment vehicles;
- Banks and other financial institutions.

Total amount already committed and remaining budget to be dispatched

The new risk capital facility signed between EIB and European commission will initially be provided with a total amount of EUR 142.5m.

Application process

European Investment Bank
www.eib.org
98-100, Boulevard Konrad Adenauer
L-2950 Luxembourg
Email: info@eib.org

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1.46 EU: EIB: Intermediated Loans for SMEs for Southern Neighbouring Countries

Short description

Our financial support focuses on developing innovative products and partnerships that facilitate access to finance and improve financing conditions for SMEs and midcaps at all stages of their development.

Intermediated loans

Cater for projects with an investment cost below EUR 20-25m. They are advanced to local intermediary banks and leasing bodies, which on-lend to finance investment undertaken by small and medium-sized enterprises or local authorities. These credit lines can also be used to meet the needs of micro-enterprises, in partnership with specialized associations.

The lending terms are determined by case by case based on economic and risk analysis
In foreign currencies, or depending on the exchange risk hedging facilities available locally, in local currency.

Target population

Algeria, Egypt, Gaza/West Bank, Israel, Jordan, Lebanon, Morocco, and Tunisia

Type of products

- Loans
- Risk Sharing instruments
- Possibility of Technical Assistance and blending with Grants

Application process

European Investment Bank
www.eib.org
98-100, Boulevard Konrad Adenauer
L-2950 Luxembourg
Email: info@eib.org

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1.47 EU: EIB: Technical Assistance for Southern Neighbouring Countries

Short description

The EIB Group provides technical assistance via grants to enhance the development impact of its projects and strengthen the capacity of its financial counterparties and final beneficiaries.

FEMIP Trust Fund

Finance upstream technical assistance, not necessarily linked to an EIB-financed project. The activities pursued focus in particular on strengthening, directly or indirectly, private sector development in the Mediterranean partner countries.

The FEMIP Trust Fund (FTF) is an instrument that complements the Bank's activities in the Mediterranean region by financing upstream technical assistance, regional studies and targeted risk capital operations supporting innovative private sector companies. Established in 2004, it is a multi-donor, multi-purpose and multi-sector fund which focuses on four priority sectors for the period 2014-2020:

- Finance and SMEs
- Infrastructure
- Environment
- Human capital and research, development and innovation

Target population

Algeria, Egypt, Gaza/West Bank, Israel, Jordan, Lebanon, Morocco, and Tunisia

Beneficiaries will include

All FEMIP clients

Type of products

Grants

Application process:

European Investment Bank

www.eib.org

98-100, Boulevard Konrad Adenauer

L-2950 Luxembourg

Email: info@eib.org

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1.48 EU: EIB: Global Energy Efficiency and Renewable Energy Fund (GEEREF)

Short Description

GEEREF is an innovative Fund-of-Funds, providing global risk capital through private investment for energy efficiency and renewable energy projects in developing countries and economies in transition. GEEREF is both a sustainable development tool and a strong support for global efforts to combat climate change. It is sponsored by the European Union, Germany and Norway and is advised by the European Investment Bank Group (European Investment Bank and the European Investment Fund). The target funding size for GEEREF is €200-250 million and as of June 2010, GEEREF has secured a total €108 million.

GEEREF is registered as an instrument qualifying as Official Development Aid (ODA) by the Organisation for Economic Co-operation and Development OECD Development Assistance Committee, the principal body through which the OECD deals with issues related to cooperation with developing countries.

Target Population

All the countries outside the OECD

Type of Funding

Equity or grants for technical assistance

Amount Offered

For funding ~€10-12 million, for technical assistance~ €0.5-1 million

Application Process

European Investment Bank
www.eib.org
 98-100, Boulevard Konrad Adenauer
 L-2950 Luxembourg
 Email: info@eib.org

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1.49 EU: External Investment Plan (EIP)

Short description:

The EIP sets out a coherent and consistent approach and its implementation will allow the EU to lead by example in developing more effective partnerships, with partner countries and at the same time implementing international commitments on financing for development. Grants remain essential but we need to go beyond classical development assistance, using guarantees and innovative financial instruments to support investment, trade, domestic resource mobilisation and good governance and multiply the impact on the ground. The EIP will improve the way in which public funds are used and the way public authorities and private investors work together on investment projects.

Furthermore, it offers a guarantee to the private sector to invest in contexts that are politically more risky than others, and it addresses the key factors that enable crowding-in private investment where investors would not otherwise go.

Investments will mainly be targeted to improve social and economic infrastructure, for example municipal infrastructure and proximity services, and on providing support to SMEs, microfinance and job creation projects.

Business sectors: Sector agnostic

Target population:

African and EU Neighbourhood

Type of funding:

- Technical assistance
- Guarantees

Amount offered:

The funding which will be used to finance and attract investments from other sources will come from the EU budget and other sources, including the European Development Fund. It will consist of EU funds totalling EUR 3.35 billion until 2020.

Additional funds could from Member States and other partners. If Member States match the EU contribution to the guarantee, this would bring the total investment volume to EUR 62 billion. If they also match the EU contribution to the blending, it would generate total investments of up to EUR 88 billion.

Application process:

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Public and private sector bodies are eligible counterparts and may submit investment proposals under the investment windows and sign guarantee agreements with the Commission, subject to the relevant financial assessments being carried out by external, independent experts, for the Commission.

The investment proposals will have to:

- contribute to economic and social development, with a focus on sustainability and job creation, particularly for youth and women, and dealing with addressing the root causes of irregular migration
- Target socio-economic sectors (for example, infrastructure including energy, water, transport, ICT, environment, social infrastructure and human capital) and finance in favour of micro, small and medium-sized enterprises. Particular focus will be on private sector development
- maximize private sector leverage by addressing bottlenecks to investment
- be additional to the market and other instruments, in particular instruments funded by EU and Member State budgets, including EIB existing facilities and mandates
- Support the objectives of EU policies and with the relevant policy and political dialogues with partner countries, regional and multilateral fora as well as be aligned with partner countries' policies

Contact:

Postal address:
 European External Action Service
 1046 Brussels
 Belgium
 Tel: +32 2 584 11 11

Website: https://eeas.europa.eu/headquarters/headquarters-homepage_en

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1.50 EU: EUROMEDInvest

Short description:

EUROMED Invest is a European program aiming at developing private investments and economic relations in the Euro-Mediterranean area.

The ultimate goal of EUROMED Invest is to boost private business and investment within the Euro-Med area to contribute to an inclusive economic development of the region.

The specific objective of the project is to empower Euro-Med business and investment networks to implement targeted strategies supporting the creation and the international development of micro, small and medium-sized enterprises in order to boost private business and investment within the Euro-Med area.

The target groups of the project are a combination of private and public sector organisations as well as business associations from the EU, South Mediterranean countries, and potential EU candidate countries: investment promotion agencies, SME development agencies, chambers of commerce and industry, business support organisations, private sector associations, private and public investors and company financiers, diaspora networks, women entrepreneur networks, etc.

Business sectors: Agri-food, Water and green energies, Tourism, Cultural and creative industries, Transports and logistics

Target population:

28 countries of the European Union and 9 Mediterranean partner countries: Algeria, Egypt, Israel, Jordan, Lebanon, Palestinian Authority, Syria and Tunisia.

Type of funding:

- Technical Assistance
- Business to Business meetings for SME lasting 1 to 5 days
- Thematic Workshops
- Training for Managers
- Short Term Mission (active participation to conferences, fairs or forums)
- Long term secondments implying the travel of a staff from a Med BSO staff to a European or another
- Med BSO for a 3 months assignment or more

Total budget:

EUROMED Invest has a EUR 5 million budget, 80% of which is financed by the European Union and 20% by the MedAlliance Consortium, the Provence-Alpes-Côte-d'Azur Region and the City of Marseilles.

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Website: <http://www.euromedinvest.eu/en>

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1.51 EU: European Neighbourhood Policy (ENP)

Short Description:

The European Union works with its southern and eastern neighbours to promote peace, stability and economic prosperity in the whole region. Through the European Neighbourhood Policy, the EU supports political and economic reforms in Europe's neighbouring countries.

In 2014, the ENP funding mechanism, the European Neighbourhood and Partnership Instrument (ENPI) was replaced by the European Neighbourhood Instrument (ENI), an increasingly policy-driven instrument worth over EUR 15 billion from 2014-2020, which provides for increased differentiation, more flexibility, stricter conditionality and incentives for best performers.

The European Neighbourhood Policy (ENP) governs the EU's relations with 16 of the EU's closest Eastern and Southern Neighbours.

The ENP supports political and economic reforms in Europe's neighbouring countries as a means of promoting peace, stability and economic prosperity in the whole region. It is designed to give greater emphasis than previously to bilateral relations between the EU and each neighbouring country.

Business sectors: Economic development for stabilisation, the security dimension, Migration and mobility

Target population:

To the South: Algeria, Egypt, Israel, Jordan, Lebanon, Libya, Morocco, Palestine*, Syria** and Tunisia
 To the East: Armenia, Azerbaijan, Belarus, Georgia, Moldova and Ukraine. Russia takes part in Cross-Border Cooperation activities under the ENP and is not a part of the ENP as such.

* This designation shall not be construed as recognition of a State of Palestine and is without prejudice to the individual positions of the Member States on this issue.

**The EU suspended all its bilateral cooperation with the Government of Syria and its participation in regional programmes in 2011

Amount offered:

EUR 15.4 billion available for activities in the Neighbourhood for 2014-2020

EUR 824 million estimated funding for the **Regional South programme** for 2014-2020

EUR 741 – EUR 906 million estimated funding for the **Regional East programme** for 2014-2020

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Contact:

Via Website - <http://www.euneighbours.eu/en/contact>

Website: <http://www.euneighbours.eu/en>

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1.52 EU: Neighbourhood Investment Facility (NIF)

Short Description:

Officially launched in 2008, the Neighbourhood Investment Facility (NIF) is a mechanism aimed at mobilising additional funding to finance capital-intensive infrastructure projects in EU partner countries covered by the European Neighbourhood Policy (ENP) in sectors such as transport, energy, environment and social development. The NIF also supports the private sector, mainly through investment grants and risk capital operations targeting small and medium-sized enterprises.

The Neighbourhood Investment Facility (NIF) is an instrument which combines EU grants with financial resources from the public and private sectors, including loans and equity financing. This allows leveraging additional loans for the development of essential infrastructure as well as for social and private sector development, including specific support to SMEs.

Business sectors: transport, energy and environment, as well as the development of social and private sectors

Target population:

NIF projects operate in the following Neighbourhood partner countries:

Eastern Neighbourhood region: Armenia, Azerbaijan, Georgia, Republic of Moldova, Ukraine as well as regional east-wide projects.

Southern Neighbourhood region: Egypt, Jordan, Lebanon, Morocco, Palestine, Tunisia as well as regional south-wide projects.

Type of funding:

- Grants
- Loans

Total funding volume:

More than EUR 25 billion.

Amount already committed:

Between 2008 and 2014, 95 projects have received financial support through NIF, totalling over 1 billion EUR. This led to an amount of EUR 25 Billion by leveraging.

Contact:

European Commission

Directorate-General for Neighbourhood and Enlargement Negotiations

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15, Rue de la Loi
B – 1049 Brussels
Belgium
Email: NEAR-NIF@ec.europa.eu

Website: http://ec.europa.eu/enlargement/neighbourhood/neighbourhood-wide/neighbourhood-investment-facility/index_en.htm

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1.53 Finland: Finnfund

Short description:

Finnfund (Finnish Fund for Industrial Cooperation Ltd.) is a Finnish development finance company that provides long-term risk capital for private projects in developing countries. Apart from co-investing with Finnish companies they can finance ventures that use Finnish technology, cooperate with Finnish partners on a long-term basis or generate major environmental or social benefits.

Finnfund is owned by the State of Finland 93.4%, Finnvera 6.5% and Confederation of Finnish Industries EK 0.1%.

Business sectors: Most investments are in manufacturing, but also in other sectors ranging from agribusiness and power generation to telecommunications and services.

Target population:

Developing countries and Russia

Type of funding:

- Equity Financing
- Mezzanine Financing
- Investment Loans
- Guarantees
- Co- Financing

Amount offered:

Average size of participation in a project is around EUR 3 million and varies from EUR 1 million to EUR 10 million.

Application process:

Info about Application via

https://www.finnfund.fi/yhteystiedot/en_GB/yhteydenottolomake/

Contact:

FINNISH FUND FOR INDUSTRIAL COOPERATION LTD. (FINNFUND)

Uudenmaankatu 16 B

P.O. Box 391

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FI-00121 Helsinki, Finland

Tel: +358 9 348 434 Call: +358 9 348 434

Fax: +358 9 3484 3346 Call: +358 9 3484 3346

Email: firstname.lastname@finnfund.fi (find responsible project officer on the website)

Jaakko Kangasniemi
Managing Director, CEO
Tel: +358 9 3484 3339

Website: www.finnfund.fi

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1.54 France: Agence Française de Développement (AFD)

AFD has been entrusted with a mandate by the French national authorities to contribute to economic and social development in its geographical areas of operation. It achieves this by financing and supporting development projects and programs, participating in the debate, research and dialogue with the relevant stakeholders.

The aim of these actions is to contribute to more sustainable and shared economic growth, improve living conditions in the poorest regions and countries, contribute to preserving the planet and help stabilize fragile or post-conflict countries.

AFD carries out this mandate through its financing, risk analysis and hedging instruments, and expertise in training and capacity building, which it provides to both public and private stakeholders

Business sectors: Capacity Building, Climate, Crisis and conflicts, Water and Sanitation, Gender, Agriculture, Biodiversity, Business and Finance, Education, Infrastructures and Energy, Health, Urban Development

Target population:

Sub-Saharan Africa, Latin America and the Caribbean, Asia, Mediterranean and Middle East (Algeria, Egypt, Jordan, Lebanon, Morocco, Syria, Palestinian Territories, Tunisia, Turkey)

Type of funding:

- Loans
- Subsidies
- Guarantees
- C2Ds
- Private equity

Total amount committed:

EUR 7.8 billion

Middle East and North Africa:

EUR 796 million in financing commitments

Application process:

For each financial operation, AFD will have to assess the sustainability and the development impact of the project as well as the creditworthiness of its borrower, and, when needed, to design a guarantee scheme adapted to the needs and possibilities of each specific project.

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The steps of the application process are the following:

- Funding request submitted by the beneficiary to AFD's Cairo office
- Feasibility study: more or less detailed according to the project's characteristics, and generally performed by a consultant under the lead of the beneficiary
- Appraisal & financing plan by the beneficiary and AFD's headquarters teams
- Financing decision: by AFD's Board, as soon as the conditions for a sound project execution are fulfilled
- Negotiations of the loan or grant agreement
- Implementation under the responsibility of the beneficiary
- Monitoring & supervision of the project physical and financial implementation by AFD Cairo Office
- Evaluation of project management and its impact on development

Contact:

AFD Headquarters
5 Rue Roland Barthes
75598 PARIS CEDEX 12
FRANCE
Tel: +33 (0)1 53 44 31 31
Fax: +33 1 44 87 99 39
Email: site@afd.fr

Egypt

French Development Agency
10, Sri Lanka Street, Zamalek
Cairo
Tel: 00 (202) 2735 17 88
Fax: 00 (202) 2735 17 90
Email: afdlecaire@afd.fr

Director in Cairo

Stéphanie Lanfranchi
Email: lanfranchis@afd.fr

Website Egypt: <http://egypte.afd.fr>

Website: <http://www.afd.fr/lang/en/home>

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1.55 France: Coface

Short Description:

For nearly 70 years Coface, a world leader in credit insurance, has been helping to make businesses durable and contributing to the creation of sustainable wealth worldwide. In close partnership with them, they advise at every stage of their business life cycle, helping to anticipate and evaluate their risks and helping them make the right decisions.

Coface is a subsidiary of Natixis, the corporate, investment management and financial services arm of BPCE, the second-largest banking institution in France.

Business sector: risk of payment delays and non-payment of invoices

Target population:

Latin and North America, Asia Pacific, Central Europe, Western and Northern Europe, Mediterranean and Africa

Offered products:

Credit Insurance:

- TopLiner (EUR 5,000 to EUR 5 million)
- TradeLiner
- Single Risk

Other products:

- Factoring
- Business Information
- Debt collection
- Risk Analyses and Evaluation
- Bonds
- Country Risk Conferences

Contact:

Coface Headquarter
1, place Costes et Bellonte
CS 20003
92276 Bois-Colombes
Tel.: +33 1 49 02 20 00

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Fax: +33 1 76 75 35 02

Email: communication@coface.com

Regional contact: COFACE EMIRATES SERVICES

Egypte Office# ST-01-07, 7th Floor

South Tower, Emirates Financial Tower Bldg,

P.O.Box - 506598

Dubai International Financial Center

Dubai, UAE

Tel: 00971 4 30 99 100

Fax: 00971 4 70 26 826

Internet: <http://www.coface.ae>

All international offices:

file:///C:/Users/magix/Downloads/Coface+international+Network+(tous+les+pays)%20(1).pdf

Website: <http://www.coface.com/>

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1.56 France: PROPARCO

Short description:

Proparco is the private sector financing arm of Agence Française de Développement (AFD) and has been working to support development in Southern countries for some 40 years. It plays a key role in AFD Group and the French cooperation mechanism: financing and support for projects led by companies and financial institutions in developing and emerging countries – from SMEs to regional banking groups, including microfinance institutions.

In Southern and Eastern Mediterranean countries, the aim of Proparco's operations is to support local productive bases via direct or indirect SME financing and job creation. Proparco promotes social and vocational integration, particularly for young people, and better living conditions for populations by financing projects that contribute to improving the provision of healthcare, education and vocational training. It also finances initiatives for energy security and transition in the region's countries, especially via renewable energies.

Target population:

Sub-Saharan Africa, Mediterranean and Middle East, Asia, Latin America, Caribbean

Type of funding:

- Loans
- Equity and quasi-equity
- Guarantees
- Financing in local currency

Amount offered:

Loans: from 3 million EUR to 100 million EUR

Guarantees: 10 USD to 50 million USD per transaction

Equity & quasi-equity: 0.5 to 20 million USD per transaction

Euro or USD-denominated financings

Application process:

PROPARCO offers direct loans and loans through financial intermediation. For each financial operation, PROPARCO will have to assess the creditworthiness of its borrower, and, when needed, to design a guarantee scheme adapted to the needs and possibilities of each specific project.

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Contact:

151, rue Saint Honoré
75001 Paris
Tel: + 33 1 53 44 31 08
Fax: + 33 1 53 44 38 38
Email: proparco@proparco.fr

Agency: Casablanca
Coverage: Mediterranean
Manager: Yazid Safir

15, avenue Mers-Sultan
20200 Casablanca, Morocco

Tel: (212) 522 29 53 97
Fax: (212) 522 29 53 98
afdprocasablanca@afd.fr

Website: www.proparco.fr

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1.57 France: Société Générale Asset Management (SGAM) Al Kantara Fund

Short description:

SGAM Al Kantara LP specializes in expansion capital, emerging growth and buyout investments in established companies, primarily focused on small and midcap investment opportunities. The fund seeks to invest in private companies based in North Africa including Mediterranean Partner Countries with a focus on Morocco, Tunisia, Algeria, Egypt, Lebanon, and Jordan. It makes investments in the range of MAD 50 million (\$5.84 million) to MAD 200 million (\$23.36 million). The fund co-invests with SGAM Al Kantara Morocco on Moroccan transactions.

This multi-sector private equity investment fund is targeting private companies operating in selected Mediterranean Partner Countries.

It will seek to generate capital appreciation by investing in equity or equity related securities in a portfolio of investments diversified across countries and sectors, mainly targeting medium to large sized companies with growth potential. The Fund's investments will also provide additional capital to finance companies' expansion and/or enable buyouts of existing shareholders. This will be tailored to address in a suitable way, the needs of family businesses facing generational issues and strengthen the investees' management.

Business Sectors: Multi-Sector

Target population:

Morocco, Algeria, Tunisia, Egypt, Lebanon and Jordan

Type of funding:

Private Equity

Amount offered:

Min. EUR 5 million and max. EUR 20 million

Total amount already committed and remaining budget to be dispatched:

USD 217 million

Contact:

SGAM Capital Investissement Kantara
Immeuble SGAM
170 place Henri Regnault
92043 Paris-La Défense cedex

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Email: kantara@sgam.com

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1.58 Germany: KfW Development Bank (in the MENA Region)

Short Description:

On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), KfW Development Bank wherever possible supports reforms, democratic processes and economic growth. Young people in particular often need opportunities: education, internships and apprenticeships and more jobs. Syria's neighbours, first and foremost Jordan, Lebanon and Iraq, have to cope with a large influx of refugees. The region has some of the scarcest water resources in the world. Here German financial cooperation focuses primarily on managing water resources, using the resources more efficiently and on access to the urban water supply and sanitation. Setting up and expanding a sustainable energy supply, above all with renewable energy sources, is also a high priority.

Target population:

MENA

Type of funding:

- Grants
- Development loans
- Promotional loans

Total amount committed:

EUR 955 million

Contact:

KfW Entwicklungsbank

Tel.: 069 74 31-42 60

E-Mail: info@kfw-entwicklungsbank.de

KfW Office Cairo

Burkhard Hinz

Director KfW Office

4D, El Gezira Street

11 211 Cairo

Arab Republic of Egypt

Tel: +202 27 36 95 25

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Fax: +202 27 36 37 02

Email: KfW.Cairo@kfw.de

Website: <https://www.kfw-entwicklungsbank.de/International-financing/KfW-Development-Bank/Local-presence/North-Africa-and-Middle-East/>

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1.59 Germany: KfW: SANAD – MENA Fund for MSME

Short Description:

The SANAD Fund for MSME views the micro, small and medium enterprise sector as an engine of economic development, job creation and prosperity in the Middle East and North Africa (MENA). This also makes it a vast and as yet untapped investment opportunity.

To realize this potential, SANAD provides debt and equity financing to local partner institutions for on-lending to micro, small and medium enterprises (MSMEs) and fuelling their growth.

To further maximize both the Fund's impact and its returns, SANAD also provides hands-on support to partner institutions via its Technical Assistance Facility.

SANAD was initiated by KfW Development Bank as a public-private partnership model. Funded by the German Federal Ministry for Economic Cooperation and Development (BMZ), the European Union, the KfW Development Bank, Switzerland's State Secretariat for Economic Affairs (SECO), the Development Bank of Austria (OeEB), the German GLS Bank and the Dutch Development Bank (FMO) the Fund is open to development finance and international financial institutions as well as private investors.

Target population:

The SANAD Fund for MSME's eligible countries are currently:

Algeria, Egypt, Iraq, Jordan, Lebanon, Morocco, Palestinian Territories, Tunisia, Yemen

Type of funding:

- Short, medium and long-term senior debt
- Subordinated loans, including mezzanine loans
- Term deposits
- Certificates of deposit
- Term enhancement instruments, e.g. stand-by facilities
- Co-investments (syndicated loans or (sub-)participations)
- Stand-by letters of credit
- Guarantees
- Equity participations

and also Technical Assistance

Contact:

Financial solutions for partner institutions

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Finance in Motion GmbH
Uwe Schober

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Tel: +49 (0) 69 271 035 - 179
Email: u.schober@finance-in-motion.com

Finance in Motion GmbH – Representative Office Egypt

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Abou El Feda Office Building, 14th floor
11211 Zamalek, Cairo
Egypt

Tel: +20 (2) 27 37 13 - 44
Email: egypt@finance-in-motion.com

Technical assistance for partner institutions

Finance in Motion GmbH
Jacob Ole Nestingen

Carl-von-Noorden-Platz 5
60596 Frankfurt am Main
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Fax: +49 (0) 69 271 035 - 110
Email: j.nesting@finance-in-motion.com

Website: <https://www.sanad.lu/home>

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1.60 Germany: KfW: Climate Insurance Fund

Short Description:

The Climate Insurance Fund (CIF) is an initiative created by KfW, the German Development Bank, on behalf of the German Government.

The overall objective of the fund is to contribute to the adaptation to climate change by improving access to and the use of insurance in developing countries. The specific objective of the fund is to reduce the vulnerability of micro, small and medium enterprises (MSME) as well as low-income households to extreme weather events.

To that end the Climate Insurance Fund provides financing to qualified insurance and re-insurance companies based in Official Development Assistance (ODA) recipient countries that offer insurance solutions against extreme weather events/ natural catastrophes and/ or agricultural insurance. In addition to financing, the Fund provides technical assistance e.g. for product design and development and – temporarily and to a very limited extent only – subsidies to reduce the premium payments for the end-clients.

Target population:

Target Countries of the fund are ODA recipient countries as defined by the OECD Development Assistance Committee provided that they have an appropriate investment environment.

List of ODA recipient countries globally:

<http://www.oecd.org/dac/stats/documentupload/DAC%20List%20of%20ODA%20Recipients%202014%20final.pdf>

Type of funding:

Debt or equity typically between USD 0.5-5Mio

Fund Size:

- USD 60 million Seed Investment
- USD 130 million Minimum Target Fund Size
- USD 11 million Technical Assistance Fund
- USD 6 million Premium Support
- Investment Fund Size March 2015: USD 60 million

Application process:

Applications should be made at:
info@climateinsurancefund.com

Contact:

Climate Insurance Fund

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c/o Appleby Management (Mauritius) Ltd.
 L8 Medine Mews, La Chaussée Street
 Port Louis
 Mauritius
 Email: info@climateinsurancefund.com

Website: <http://www.climateinsurancefund.com/>

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1.61 Germany: KfW Group - DEG

Short Description:

DEG, member of KfW Bankengruppe is one of the largest European development finance institutions. For more than 45 years, DEG has been financing and structuring the investments of private companies in developing and emerging market countries. DEG invests in profitable projects that contribute to sustainable development in all sectors of the economy, from agribusiness to infrastructure and manufacturing to services. The financial sector is a further focus in order to facilitate reliable access to investment capital locally. DEG's aim is to establish and expand private enterprise structures in developing and emerging countries, and thus create the basis for sustainable economic growth and a lasting improvement in the living conditions of the local population.

Target population:

MENA region

Type of funding:

- Equity participation: minority stake; variable arrangement of risk components; in some cases voting rights / seat on the board
- Mezzanine Finance: subordinate; project-specific arrangement; conversion options
- Long-term loans: term usually 4 – 10 years; tailored to individual project
- Guarantees/ guarantee instruments: mobilization of long-term loans or bonds in local currency; reduced exchange rate risk

Amount offered:

EUR 40 million

Contact:

DEG - Deutsche Investitions- und Entwicklungsgesellschaft mbH
Kämmergasse 22
50676 Cologne
P.O.: 10 09 61

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 Tel: +49 (0) 221 4986-0
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 Email: info@deginvest.de

Website: www.deginvest.de

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1.62 Germany: DEG- Climate Partnerships with the private Sector

Short Description:

"Climate partnerships with the private sector" is a programme launched by the Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (BMUB), implemented by DEG. The programme aims at mobilising the private sector for climate protection in developing and emerging market countries. This essentially involves the promotion of technology and knowledge transfer to support the development of a climate-friendly economy.

The projects carried out so far are from different areas and vary according to scale. They range from demonstration projects for technologies such as energy-efficient biogas plants or heat recovery installations, to a photovoltaic training centre and an online-tool for emission-reducing production methods in the textiles and footwear industry.

Business sector: private sector

Target population:

All countries included in the OECD-DAC-List are possible project countries. Preference, however, is given on projects in emerging-market countries.

OECD-DAC Country List: https://www.deginvest.de/DEG-Dokumente/Unser-Angebot/DAC_Laenderliste_Berichtsjahre_2014_2016.pdf

Amount offered:

Up to 50% of the eligible project costs, however, no more than 200,000 EUR. The company has to contribute at least 50% of the overall Project cost.

Application process:

German and European companies, also in cooperation with local companies, are eligible for the programme if their good financial standing ensures the economic viability and sustainability of the project. Accordingly, the company must

- have an annual turnover of at least 1 million euros,
- have a staff of at least ten people
- have been in operation for at least three financial years.

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Interested companies are invited to submit project proposals to DEG at any time. In the event of a positive decision, the company and DEG jointly develop a comprehensive project concept

Contact:

DEG
Deutsche Investitions- und Entwicklungsgesellschaft mbH

Development Programs and Business Support
Postfach 10 09 61
50449 Köln
Kämmergasse 22
50676 Cologne
Germany

Tel: +49 (0) 221 4986-1160
Fax: +49 (0) 221 4986-1472
Email: klimapartnerschaften@deginvest.de

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1.63 Germany: DEG- develoPPP.de

Short description:

In addition to its financial services, DEG as one of the three official partners implementing the special program develoPPP.de of the Federal German Ministry for Economic Co-operation and Development (BMZ). DeveloPPP.de targets companies that invest in developing and emerging countries and are seeking ways to shape their corporate commitment in the long term. BMZ provides up to 200.000 EUR and maximum 50% of the project cost out of public funds. These development partnerships with the private sector may last up to a maximum of three years and cover a wide variety of areas and topics. DEG is your partner when it comes to structuring a develoPPP.de project and offers competent and comprehensive advice in all phases of its implementation.

At the same time companies will benefit from DEG's wide-ranging expertise with long-term investment financing, as well as from its experience with other funding programs. Since the launch of the PPP Program in 1999, DEG has co-financed over 700 develoPPP.de projects all over the world.

Target population:

German and other European companies, as well as companies in developing and emerging countries in which EU-registered companies or European nationals own at least a 25% share. Although associations, foundations, non-governmental organizations, foreign chambers of commerce or registered associations are not themselves eligible to apply, they are in principle entitled to participate in develoPPP.de projects as project partners of the applicant company. The regional scope encompasses developing and emerging-market countries according to the current DAC list.

Type of support:

- Grants
- Advisory services and technical co-operation

Amount offered:

BMZ provides up to EUR 200.000 and maximum 50% of the project cost out of public funds.

Application Process:

Four times a year, DEG carries out develoPPP.de ideas competitions. Interested companies can submit project proposals to DEG between six weeks before the end of each quarter and the closing date of the ongoing competition (31 March, 30 June, 30 September, 31December).

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After expiry of the deadline, DEG assesses the projects on the basis of defined criteria and informs the companies on the result within four weeks. In case of a positive decision, the companies and DEG jointly develop a comprehensive project concept.

Via Link: <http://www.developpp.de/en/content/bewerbung>

Contact:

Deutsche Investitions- und Entwicklungsgesellschaft mbH
Programmfinanzierung
Kämmergasse 22
50676 Cologne
Postfach 10 09 61
50449 Cologne
Deutschland
Tel: +49 (0) 221 4986-1476
Fax: +49 (0) 221 4986-1472
Email: ppp@deginvest.de
Email: info@develoPPP.de.

Website: <http://www.developpp.de/en/content/developppde>

Service Point for the Private Sector:

The German Ministry for Economic Cooperation and Development (BMZ) Service Point for the Private Sector offers companies advice about the wide range of cooperation and funding opportunities by BMZ.

Simply get in touch:

Email: wirtschaft-kontakt@bmz.bund.de
Tel: 00 49 2 28 / 995 35-31 31

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1.64 Germany: DEG – Up-Scaling Programme

Short Description:

With the Up-scaling programme, DEG finances investments of small and medium enterprises (SMEs) that intend to scale up innovative business models with high developmental impact. The program addresses companies whose financing needs lie somewhere between micro financing and the traditional financing by commercial banks.

Target population:

Small and medium-sized companies (SMEs) in developing Countries and emerging markets.

Early-stage SMEs which are registered in a developing country or emerging market, these may also be local subsidiaries of German or European companies. Preference is given to investments in Africa or India.

Amount offered:

DEG provides funding of 500.000 EUR, which constitutes a maximum of 50% of the total investment volume. Private sponsors must contribute a substantial share of equity (at least 25%). DEG's funds must be repaid in the event of success of the investment (depending on pre-defined financial criteria such as cash flow, revenue or profit).

Application process:

The program addresses companies that fulfil the following requirements:

- The company employs an innovative and scalable business approach with a high developmental impact
- The company is operational and a pilot phase has already been completed including proof of concept with regards to technology and business model at local level
- The planned investment generates positive returns (as outlined by a comprehensive business plan and financial projections)
- The company shows high growth potential owing to the size of the market and the target group
- The company has the management capacity, human resources and know-how to substantially scale their activities

Interested companies may submit their proposals for funding through Up-scaling to DEG at any time.

Contact:

DEG
Deutsche Investitions- und Entwicklungsgesellschaft mbH

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Development Programs and Business Support

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Tel: +49 (0) 221 4986-1145
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Email: up-scaling@deginvest.de

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1.65 Germany: KfW IPEX-Bank

Short description:

KfW IPEX (International project and export finance)-Bank GmbH is a key provider of project- and corporate- financing in Germany and abroad as well as of trade and export financing. It is customer oriented and competition driven and operates in accordance with standard market conditions. A reliable, long-term partner, it tailors its financing solutions to the specific needs of international businesses and makes a decisive contribution to fulfilling the public mission of KfW Bankengruppe. The success of KfW IPEX-Bank is due primarily to its many years of experience in the most important markets and industry sectors throughout the world.

Business sector: Depends on the country

Target population:

Global

Type of funding:

- Export finance: Long – term tied financial loans with & without ECA cover
- Project finance: Loans are granted for investment projects which are implemented by a legally independent project company. Financing is provided for a self-sustaining economic entity. The debt service is based entirely on the cash flow generated by the project
- Structured finance: The characteristic feature of structured financing is the use of collateral security, in particular mortgages, and the assignment or pledge of claims
- Trade finance: Loans granted that have short terms
- Investment finance: A special type of Investment finance is —subordinated loans. IPEX supplements the equity provided by a company by a quasi- equity loan mezzanine financing

Amount offered:

KfW provides AKA with a separate CIRR refinancing line for which export transactions with a financing volume of up to EUR 20 million are eligible.

Eligible banks can offer loans to foreign buyers of German exports and to banks in the buyer's country at the minimum interest rate set by the OECD (CIRR - Commercial Interest Reference Rate). If the corresponding programme criteria are fulfilled, KfW provides refinancing to participating banks within the programme framework.

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Financing for small export projects:
Buyer loans between EUR 0.5 - 5 million

Contact:

KfW IPEX-Bank
Palmengartenstr. 5-9
60325 Frankfurt am Main
Germany
Tel: +49 (0) 69 74 31-3300
Fax: +49 (0) 69 74 31-2944
Email: info@KfW-IPEX-Bank.de

Representative office in Abu Dhabi

Mr Sebastian Fenk
Office Director
Tel: +971 2 651 99 00
Fax: +971 2 651 99 99
Email: Sebastian.Fenk@kfw.de

KfW IPEX-Bank GmbH Abu Dhabi Representative Office
Etihad Towers
Tower 3, 14th Floor, Unit 5
Corniche Road, Al Ras Al Akhdar
P.O. Box 61573 Abu Dhabi
UAE

Website: <https://www.kfw-ipex-bank.de/International-financing/KfW-IPEX-Bank/>

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1.66 Germany: Germany's International Climate Initiative (IKI)

Short Description:

Since 2008, the International Climate Initiative (IKI) of the Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (BMUB) has been financing climate and biodiversity projects in developing and newly industrialising countries, as well as in countries in transition. In the early years of the programme, its financial resources came from the proceeds of auctioning allowances under the emissions trading scheme. To ensure financial continuity, further funds were made available through the Special Energy and Climate Fund. Both funding mechanisms are now part of the Federal Environment Ministry's regular budget.

The IKI is a key element of Germany's climate financing and the funding commitments in the framework of the Convention on Biological Diversity. The Initiative places clear emphasis on climate change mitigation, adaptation to the impacts of climate change and the protection of biological diversity. These efforts provide various co-benefits, particularly the improvement of living conditions in partner countries.

Business sectors: Mitigating greenhouse gas emissions, Adapting to the impacts of climate change, Conserving natural carbon sinks with a focus on reducing emissions from deforestation and forest degradation (REDD+), Conserving biological diversity

Target population:

Developing countries, Emerging economies

Type of funding:

- Funds
- Technical assistance

Project Portfolio:

EUR 1.6 billion

MENA region: EUR 68 million

Application process:

Via Website: <https://www.international-climate-initiative.com/en/project-funding/information-for-applicants/#c6404>

Contact:

International Climate Initiative Programme Office
Potsdamer Platz 10

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10785 Berlin
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Email: [programmbuero\(at\)programmbuero-klima.de](mailto:programmbuero(at)programmbuero-klima.de)

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1.67 Germany: GIZ- Promotion of the Microfinance Sector in the MENA Region (MFMR)

Short description:

The program is enhancing access to financial services in the MENA Region. It supports the regional microfinance network Sanabel (Microfinance Network of Arab countries) through financial and technical assistance. The initiative cooperates with supervisory organizations such as the German Federal Ministry for Economic Cooperation and Development (BMZ). It is co-funded by the European Union, and covers a period from May 2011 to December 2018.

Target population:

At the policy level, the program supports financial sector regulators and supervisors in strengthening the legal and regulatory frameworks for microfinance, focusing its interventions on Egypt, the Palestinian Territories and Jordan.

Type of funding:

- Technical assistance
- Grants
- Capacity-strengthening of microfinance institutions (MFIs)

Contact:

Program Coordinator
Hayder Al – Bagdadi
c/o GIZ - Cairo Office 4 D, El - Gezira Street, 16th Floor
11211 Zamalek
Cairo, Egypt
Tel: +20 227 3704 25/6
Email: hayder.al-bagdadi@giz.de

Website: <http://microfinance-mena.org/index.php>

Or

www.giz.de/egypt (<https://www.giz.de/en/worldwide/15967.html>)

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1.68 Global Environment Facility (GEF) Small Grants Programme

Short Description:

Established in 1992, the year of the Rio Earth Summit, the GEF Small Grants Programme embodies the very essence of sustainable development by "thinking globally acting locally". By providing financial and technical support to projects that conserve and restore the environment while enhancing people's well-being and livelihoods, SGP demonstrates that community action can maintain the fine balance between human needs and environmental imperatives.

Business Sectors: Biodiversity, Climate Change Mitigation and Adaptation, Land Degradation and Sustainable Forest Management, International Waters and Chemicals.

Target population:

Developing countries (Africa, Arab States, Asia and the Pacific, Europe and the CIS, Latin America and the Caribbean)

Arab states: Algeria, Djibouti, Egypt, Jordan, Lebanon, Morocco, Palestinian Authority, Syrian Arab Republic, Tunisia, Yemen

Type of funding:

Grants

Amount offered:

Grants of up to USD 50.000 directly to local communities including indigenous people, community-based organizations and other non-governmental groups

Application process:

Contact the SGP National Coordinator to receive application guidelines and form:

https://www.sgp.undp.org/index.php?option=com_content&view=article&id=94&Itemid=227#.WKKyHm997cs

Contact:

CENTRAL PROGRAMME MANAGEMENT TEAM (CPMT)

304 East 45th Street, 9th Floor

New York, NY, 10017

Phone: + 1 646 781 4385

Fax: + 1 646 781 4075

Email: sgp.info@undp.org

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Mr. Delfin Ganapin
Global Manager
Phone: +1 646 781 4383
Fax: +1 646 781 4075
Email: delfin.ganapin@undp.org

Contact by country:

https://www.sgp.undp.org/index.php?option=com_countrypages&view=countrypages&Itemid=152

Website: <https://www.sgp.undp.org/index.php>

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1.69 Global Environment Facility (GEF): Least Developed Countries Fund (LDCF)

Short Description:

Least developed countries (LDCs) are the most vulnerable to climate change, yet the least able to adapt. In many cases, they lack the technical, financial and institutional capacity to identify the best ways to build resilience.

That's why 194 parties to the United Nations Framework Convention on Climate Change (UNFCCC) decided to establish the Least Developed Countries Fund (LDCF) in 2001. The fund, managed by the GEF, supports the world's most vulnerable countries in their efforts to adapt to the effects of climate change. The LDCF was designed to address the special needs of the Least Developed Countries (LDCs) under the UNFCCC. As part of its mandate, it helps countries prepare and implement National Adaptation Programs of Action (NAPAs). NAPAs are country-driven strategies that identify the most immediate needs of LDCs to adapt to climate change.

Business sectors: water, agriculture and food security, health, disaster risk management and prevention, infrastructure, and fragile ecosystems,

Target population:

Least developed countries (not specified)

Type of funding:

Grant

Level of funding:

USD 1 billion

Application process:

LDCF resources can be accessed through accredited GEF Agencies (https://www.thegef.org/gef/gef_agencies)

Contact:

GEF Secretariat

Email: secretariat@thegef.org

Or Via Website: <https://www.thegef.org/contact>

Website: <https://www.thegef.org/topics/least-developed-countries-fund-ldcf>

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1.70 Global Environment Facility (GEF): Special Climate Change Fund (SCCF)

Short Description:

Like the Least Developed Countries Fund, the Special Climate Change Fund (SCCF) is a multilateral fund, under the United Nations Framework Convention on Climate Change, also administered by the Global Environmental Facility (GEF). The Fund was established in 2001 and became operational in 2002. The SCCF funds activities that strengthen specific sectors against climate change impacts. While adaptation is the Fund's top priority, the SCCF also focuses on technology transfer. The SCCF supports activities which are country-driven, cost-effective, and integrated into national sustainable development and poverty reduction strategies. These activities also take into account National Adaptation Programs of Actions (NAPAs)

Target population:

All vulnerable developing countries

Type of funding:

Grants

Amount offered:

Full-sized Project (FSP): means a GEF Project Financing of more than two million US dollars.

Medium-sized Project (MSP): means a GEF Project Financing of less than or equivalent to two million US dollars.

Enabling Activity (EA): means a project for the preparation of a plan, strategy or report to fulfil commitments under a Convention.

Program: means a longer-term and strategic arrangement of individual yet interlinked projects that aim at achieving large-scale impacts on the global environment.

Application process:

With a letter of endorsement from the country's appointed GEF Operational Focal Point or government representative, project proponents, usually line agencies, develop a concept for a project and submit it to the GEF Secretariat through one of its 18 partner Agencies: <http://www.thegef.org/partners/gef-agencies>

For more information: <http://www.thegef.org/about/funding>

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Contact:

GEF Secretariat

Email: secretariat@thegef.org

Or

Via Website: <https://www.thegef.org/contact>

Website: <https://www.thegef.org/topics/special-climate-change-fund-sccf>

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1.71 Global Environment Facility (GEF) Trust Fund – Climate Change

Short Description:

The Global Environment Facility (GEF), established on the eve of the 1992 Rio Earth Summit, is a catalyst for action on the environment — and much more. Through its strategic investments, the GEF works with partners to tackle the planet’s biggest environmental issues. Our funding also helps reduce poverty, strengthen governance and achieve greater equality between women and men. As such, we occupy a unique space in the global partnership for a more sustainable planet.

Business sectors: Energy efficiency, renewable energy, sustainable transport and climate-smart agriculture

Target population:

Global

<https://www.thegef.org/country>

Type of funding:

Grants

Total amount committed:

GEF Grant Volume: USD 15,214.05 million

Co-financing: USD 88,351.12 million

Application process:

GEF resources can be accessed through accredited GEF Agencies (https://www.thegef.org/gef/gef_agencies) or, in the case of certain enabling activities, through a direct access modality

Contact:

Acquay, Herbert

Acting Director of Policy, Partnerships and Operations

Email: hacquay@thegef.org

Telephone: +1 202-473-1043

de Mesa, Ramon Prudencio

Operations Officer (GEF Secretariat - Policy, Partnerships, and Operations Unit)

Email: rmesa@thegef.org

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Telephone: +1 202 458 9285

Maia Andrade Jr, Oreste Pedro
Operations Analyst (Country Relations, Partnerships, Africa)
Email: omaiaandradejr@worldbank.org
Telephone: +1 202 458 9387

Website: <https://www.thegef.org/>

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1.72 Global Development Incubator

Short description:

The Global Development Incubator supports innovative ideas, organizations, and initiatives that have the opportunity to create large-scale social change. GDI's Initiative Incubator supports the development, piloting, and scaling-up of innovative social impact initiatives, while its Social Enterprise Accelerator aims to increase the scale, reach, and impact of social enterprises. Both programs draw on a unique set of advisors and service providers to help us support the initiatives and social enterprises.

Target population:

MENA region

Type of funding:

- Accelerator
- Advice
- Management support

Amount offered:

USD 100.000 – USD 200.000 per Project

Application process:

The GDI Social Enterprise Accelerator works with selected social enterprises that have a minimum of three years of operation, an initial demonstration of results, and most importantly, a senior management team that is confident their organization has the potential to drive large-scale social change. The social enterprises that would most benefit from the Accelerator are operating with a budget of at least USD 2 million.

Contact:

Washington DC
1634 I Street NW
Suite 300 Washington,
DC 2006
United States

99 Madison Avenue, 17th Floor
New York
NY 10016

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United States

For initiatives that could benefit from GDI's Initiative Incubator:
Andrew.Stern@globaldevincubator.org

For more information about GDI's Social Enterprise Accelerator:
Alice.Gugelev@globaldevincubator.org

For general inquiries about GDI:
Communications@globaldevincubator.org

Website: <http://globaldevincubator.org/>

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1.73 Global Innovation Fund

Short Description:

The Global Innovation Fund invests in social innovations that aim to improve the lives and opportunities of millions of people in the developing world.

Through their grants and risk capital, they support breakthrough solutions to global development challenges from social enterprises, for-profit firms, non-profit organisations, international organisations, researchers, and government agencies.

They are global in breadth and scope: open to the best approaches to solve any major development problem in low- or lower-middle income countries. They seek solutions that can scale up commercially, through the public/philanthropic sector, or through a combination of both in order to achieve widespread adoption.

GIF is non-profit innovation fund headquartered in London. We are supported by the Department of International Development in the UK, the United States Agency for International Development, the Omidyar Network, the Swedish International Development Cooperation Agency and the Department for Foreign Affairs and Trade in Australia. To date, these partners have pledged over USD \$200 million over the next five years.

Target population:

GIF funds innovations in developing countries

Type of funding:

- Technical assistance
- Access to their global network of innovators, experts, and funders
- Grants
- Loans (including convertible debt)
- Equity investments

Amount offered:

USD 50,000 to USD 15 million per project

Application process:

Find all information about the application process at <http://www.globalinnovation.fund/apply-to-gif>

Contact:

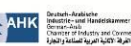
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Question about the application process: apply@globalinnovation.fund
All other inquiries: hello@globalinnovation.fund

Website: <http://www.globalinnovation.fund/>

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1.74 Golden Mean Capital Partners LLC

Short description:

Golden Mean Capital Partners is a privately owned investment company founded to build vibrant agribusiness ecosystems across Africa. Golden Mean invests in and supports extraordinary entrepreneurs with the potential, passion and creativity needed to transform agricultural industries. Golden Mean's targeted investments operate across the agribusiness value chain; they are complementary and together they work to address the many challenges of African agriculture. Golden Mean Capital Partners is a hands-on, early stage investor that believes strongly in collaboration. Their strategy carries the potential to generate risk-commensurate financial returns, engender broad-based social impact, and catalyse wealth creation in overlooked rural areas and throughout the entire economy.

Business sector: Agricultural opportunities and agribusiness ecosystems

Target population:

Africa and sub-Saharan Africa

Type of funding:

- Grants
- Leveraging initiatives

Amount offered:

Between USD 3 million and USD 5 million per company

Application process:

Please contact the agency for more information on the application process

Contact:

Golden Mean Capital
665 3rd Street, Suite 524
San Francisco, CA 94107
USA
Tel: 415-977-0891
Fax: 415-977-0233

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Email: info@gmcpartners.com

Golden Mean Capital Ghana, Ltd
33\1 Osu Crossroads
Castle Jct Accra
Ghana West Africa

Website: <http://www.gmcpartners.com/>

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1.75 Green Climate Fund

Short Description:

Created by the United Nations Framework Convention on Climate Change (UNFCCC), the Fund aims to support a paradigm shift in the global response to climate change. It allocates its resources to low-emission and climate-resilient projects and programmes in developing countries. The Fund pays particular attention to the needs of societies that are highly vulnerable to the effects of climate change, in particular Least Developed Countries (LDCs), Small Island Developing States (SIDS), and African States. The Green Climate Fund was established by 194 countries party to the UN Framework Convention on Climate Change in 2010. It is designed as an operating entity of the Convention's financial mechanism and is headquartered in the Republic of Korea. It is governed by a 24 Board member Board, representing countries, and receives guidance from the Conference of the Parties to the Convention (COP).

Target population:

Global

Type of funding:

- Grants
- Concessional loans
- Subordinated debt
- Equity
- Guarantees

Fund size:

Initial resource mobilization has raised more than USD 10 billion and is ongoing (2015)

Application process:

Recipient countries can submit funding proposal through National Designated Authorities (NDAs)

Contact:

Songdo Business District
175 Art Center-Daero
Yeonsu-gu, Incheon 22004
Republic of Korea
Tel: +82.32.458.6059 (Korea Standard Time)

GCF Country Programming

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Tel: +82.32.458.6039 (KST)

GCF Mitigation & Adaptation

Funding Proposals

Tel: +82.32.458.6050 (KST)

GCF Private Sector Facility

Private Sector

Tel: +82.32.458.6061 (KST)

Website: <http://www.greenclimate.fund/home>

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1.76 GroFin

Short description:

GroFin is a pioneering small and growing business development financier helping entrepreneurs and business owners at the bottom of the SME pyramid to access tailored finance and experienced business support to help them create jobs and encourage social and economic development. Their proven ability in managing SME funds and programs, and their viability-based investment model allow them to identify, reduce and manage the risks associated with investing in the SME sector and deliver targeted financial and development returns for their partners.

This award-winning model also improves the environment you need to start and develop a sustainable business that in turn creates jobs and positive social and economic returns for you.

Their model allows them to invest across many sectors and businesses even if you have a limited track record but have the skills, or have little collateral but a strong viable business or business plan.

Target population:

SMEs in South Africa, Zambia, Nigeria, Ghana, Uganda, Tanzania, Kenya, Rwanda, Egypt, Iraq, Jordan, Oman, and Ivory Coast, with headquarters in Mauritius

Type of funding:

- Debt
- Equity or mezzanine finance solutions

Amount offered:

Finance provided ranges from USD 100.000 to USD 1.5 million for a term of 2 - 8 years

Amount already committed:

USD 500 million

Application process:

Please visit: <http://www.grofin.com/onlineapplication>

Contact:

Headquarter
Block 9
Medine Business Park
Bambous, 90203, Mauritius

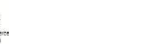
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Tel: +230 452 9156
Email: mauritius@grofin.com

EGYPT
Abou El Feda Street, Floor 11
Zamalek, Cairo
Egypt
Tel: 02 27371374/ +971 4 375 2424
egypt@grofin.com

JORDAN
Suite No. 203 Amman Gate Building, 7th Circle
Sweifieh
Amman
Jordan
Tel: +962 6 585 1811
Email: jordan@grofin.com

Website: <http://www.grofin.com/>

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1.77 GrowthGate Capital Corporation

Short description:

GrowthGate Capital Corporation is a private equity company targeting mid-sized businesses in the Middle East and North Africa. The firm adopts a buy-and-build strategy, directly acquiring sizeable equity stakes in established companies. GrowthGate works closely with management bringing financial, operational and strategic expertise to help drive superior performance. GrowthGate possesses a deep understanding of, and a particular focus on, the UAE, Saudi Arabia, Jordan and Morocco. It partners with talented management teams to help scale their organizations, extend regional and global reach, and further develop their businesses. All the portfolio companies are in the top three of their sector and geography. GrowthGate has invested in a number of sectors including environmental solutions, visual animation and themed entertainment, transportation, aviation, construction, food distribution and applied technology solutions. GrowthGate actively partners with its portfolio companies to help accelerate growth and build strong relationships based on integrity, vision and trust.

Target population:

MENA region

Type of funding:

Private equity, usually over 5 to 7 years. GrowthGate typically acquires 25 to 50 % of the total equity

Amount offered:

The amount varies from project to project

Contact:

REGISTERED OFFICE BAHRAIN
Building 247, Office 653
Road 1704, Diplomatic Area 317
Manama - Bahrain
Tel: 973 17 518734
Fax: 973 17 518787

BRANCH OFFICE DUBAI
Level 15, Emirates Towers
Sheikh Zayed Road
PO Box 36330, Dubai - UAE
Tel: 971 4 3302220
Fax: 971 4 3301133

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REPRESENTATIVE OFFICE LEBANON

Beirut Central District
157 Marfaa Saad Zaghoul Street
Beirut - Lebanon
Tel 961 1 974412
Fax 961 1 974413

Email: corporate@growthgate.com

Website: <http://www.growthgate.com/>

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1.78 GuarantCo: Guarantees for Development

Short description:

GuarantCo's vision is to become a center of excellence for local currency guarantees in low income countries. In order to meet this vision, GuarantCo provides risk mitigation instruments to credit enhance local currency debt issuance by the private, municipal and parastatal infrastructure sectors. It also provides funds for technical assistance to develop and structure transactions that could include a contingent product provided by GuarantCo or to support local capacity building and capital market development.

The governments of Australia, UK, Sweden, and Switzerland (through PIDG) and Netherlands (through FMO) provide the funding for GuarantCo. The sponsors set GuarantCo's mandate and appoint the Board.

Business sector: Agricultural Infrastructure, Agriculture, Energy, Gas, ICT/Telecoms, Inputs to Infrastructure, Manufacturing, Oil, Power, Transport, Urban Infrastructure, Water / Waste services

Target population:

Low income and lower middle income countries in Africa, Asia, Latin and Central America and the Caribbean (<http://www.guarantco.com/storage/pdf/GuarantCo-Eligible-Countries.pdf>)

Type of funding:

- Risk mitigation instruments
- Funds for technical assistance
- Guarantees (partial credit and partial risk guarantees, first loss guarantees, tenor extension or liquidity guarantees and can provide joint guarantees or counter guarantees)

In Fragile/ Post Conflict countries or Dollarised countries GuarantCo can offer guarantees in USD/ Euros/ Local Currency. In other countries, GuarantCo can offer only Local Currency guarantees

Amount offered:

The guarantee cover available from GuarantCo for any single transaction is between USD 5 million to USD 50 million or the equivalent amount in local currency. GuarantCo will not typically cover more than 50% of the total debt of the project or corporate.

Application process:

For application, please send an information memorandum, business plan or similar documents to their Advisory Team: <http://www.guarantco.com/contact-us>

Contact:

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6 Bevis Marks
Bury Ct, London EC3A 7HL
United Kingdom

LASITHA PERERA
Chief Executive Officer
Mobile: +44 78244 82154
Email: Lasitha.Perera@guarantco.com

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1.79 Gulf Capital: Gulf Credit Opportunities Fund II L.P.

Short description:

Based in the Emirate of Abu Dhabi, the capital of the United Arab Emirates, Gulf Capital is a leading alternative asset management company focusing primarily on late-stage control buy-outs, growth capital, real estate development and private debt business.

Launched in 2016, total commitments in the fund stand at USD 250 million, Gulf Capital's latest fund offering has attracted a diversified base of sophisticated regional and international investors.

With Fund II, Gulf Capital becomes the largest private debt player in the Middle East, which in itself is a significant achievement. Investors in GC Credit Opportunities Fund II include a significant number of regional and international limited partners, comprising of sovereign wealth funds, international institutional investors, pension funds, foundations, development finance institutions, insurance companies and family offices.

Business sectors: Education, Healthcare, Water & Environment, Community, Entrepreneurship, Real Estate, Urban Infrastructure

Target population:

Middle East

Type of funding:

- Private Equity
- Private Debt
- Real Estate
- Principal Investments

Fund size:

USD 250 million

Application process:

Gulf Credit Partners invests in companies that are generating more than USD 5 million in EBITDA and have revenues between USD 25 million and USD 250 million.

Please use the online contact form for further information: <http://www.gulfcapital.com/en-US/1/49/Contact>

Contact:

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Gulf Capital Pvt. JSC
Al Sila Tower, 25th Floor
Abu Dhabi Global Market Square
Al Maryah Island
P.O. Box 27522
Abu Dhabi, United Arab Emirates

Tel: +971 2 671 6060
Fax: +971 2 694 2703
Email: info@gulfcapital.com

Gulf Capital Credit Partners Ltd.
Al Fattan Currency House
Office 2802, Level 28, Tower 2
Dubai International Financial Center
P.O. Box 506965
Dubai, United Arab Emirates
Regulated by the DFSA

Tel: +971 4 436 6800
Email: info@gulfcapital.com

Website: <https://www.gulfcapital.com/en-US/1/2030/GC-Credit-Opportunities-Fund-II>

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1.80 Islamic Development Bank (IDB): Awqaf Properties Investment Fund (APIF)

Short description:

Awqaf is an Arabic word meaning assets that are donated, bequeathed, or purchased for the purpose of being held in perpetual trust for general or specific charitable causes that are socially beneficial. Perpetuity of awqaf has led, over the years, to a considerable accumulation of societal wealth, such that awqaf has become an important economic sector dedicated to the improvement of the socio-economic welfare in member and non-member countries with significant Muslim population.

Business Sectors: mainly poverty alleviation programs, disaster relief, free health services, imparting religious and contemporary education, heritage, culture, and environment. Nevertheless, this is not a finite list and therefore Awqaf considers other sectors as well.

Target population:

The Awqaf Properties Investment Fund (APIF) provides financing for the development of Awqaf properties both in member countries and non-member countries of IDB.

Type of funding:

Equity financing:

1. Instalment Sale - Maximum period of 8 years
2. Ijara Muntahia Bitamleek - Maximum financing period is between 5 - 7 years and can, on exceptional basis, reach 15 years including a gestation period of up to 3 years

Istisna'a:

1. Pre-shipment Financing: For up to 3 years including 1 year gestation
2. Project Financing: For up to 8 years including 3 year gestation

- Musharaka Mutanaqisa
- Equity
- Mudaraba

Total amount already committed:

USD 57 million divided into 5,700 "A" Certificates with a par value of USD 10.000 each

Application process:

Financing requests may be sent direct to the AMD at the contact address given below, and should indicate the purpose of financing, amount requested, proposed mode of financing, and required

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duration. A basic information form should be attached to the financing request to which other documents should also be attached including the company's and the project's legal documents, last three-five years audited financial statements.

Contact:

Adviser-in-Charge
Asset Management Department
P.O.: 5925
Jeddah 21432
Kingdom of Saudi Arabia
Tel: ++966-2-636-1400
Fax: ++966-2-644-8087 or 646-7824
Email: amd@isdb.org

Website:

<http://www.isdb.org/irj/portal/anonymous?NavigationTarget=navurl://097e223be0761cdd343b213dfd855b77>

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1.81 IDB Group: The Islamic Corporation for the Development of the Private Sector (ICD)

Short Description:

The Islamic Corporation for the Development of the Private Sector (ICD) is a multilateral development financial institution and is part of the Islamic Development Bank (IDB) Group.

ICD was established in November 1999 to support the economic development of its member countries through the provision of finance for private sector projects, promoting competition and entrepreneurship, providing advisory services to the governments and private companies and encouraging cross border investments.

Target population:

Member Countries at <http://www.icd-ps.org/en/country>

Type of funding:

- Institution Equity
- Line of Finance
- Direct Equity Investment
- Medium Term Finance
- Short Term Finance
- Advisory and Assets Management Services

Amount offered:

USD 5 to USD 15 million with a minimum financing amount of USD 2 million. The maximum amount of ICD financing (from its own resources) for a specific project is 50% of the total project investment cost, if the project is an expansion of an existing company or project and 40% of the project investment cost if it is a new or greenfield project. All financing is in US Dollars.

Application process:

Online Application and Investment Guidelines via:
<http://www.icd-ps.org/en/ApplicationBeta>

Contact:

Headquarter \ Saudi Arabia

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Headquarter ICD P.O. Box 54069
Jeddah 21514 Kingdom of Saudi Arabia
Qurtubah, Riyadh, Saudi Arabia
Tel. +966 12 6441644
Tel. +966 12 6361400
Fax. +966 12 6444427
Email: icd@isdb.org

MENA Region \ IDB Rabat Regional Office – Morocco
MENA Region IDB Rabat Regional Office
Km 6.4, Avenue Imam Malik Route des Zaers
P. O. BOX: 5003
Rabat, Kingdom of Morocco
Tel. (+212) - 537 757191
Tel. (+212) - 537 636322
Fax. (+212) - 537 757260
Email: icd-bdpc@isdb.org

Website: <http://www.icd-ps.org/>

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1.82 IDB Group: Islamic Corporation for Insurance of Investments and Export Credits

Short Description:

The Islamic Corporation for the Insurance of Investment and Export Credit (ICIEC) is a member of the Islamic Development (IDB) Group. ICIEC was established on 1st August 1994 (24 Safar 1415H) as an international institution with full juridical personality.

The idea for the establishment of an entity to provide investment and export credit insurance for Islamic Countries originated from the Agreement for the Promotion, Protection and Guarantee of Investment among Member Countries of the Organization of the Islamic Cooperation (OIC).

This Agreement provided that the OIC, through the Islamic Development Bank, establishes an Islamic Insurance Company operating under Shariah principles, to provide insurance products for investments and export credits.

Target population:

Countries in Central Asia and Europe, Southeast Asia, Arab Asian Countries, East and Central Africa, North Africa (Algeria, Egypt Libya, Mauretania, Morocco, Sudan, Tunisia), West Africa

Offered products:

- Trade Credit Insurance Program (Comprehensive Short Term Policy (CSTP), Specific Transaction Policy (STP), Documentary Credit Insurance Policy (DCIP), Bank Master Policy (BMP)
- Foreign Investment Insurance Program (Equity Investment, Financing Facility, Guarantee, Non – Honoring of Sovereign Obligations
- Reinsurance Program
- Technical Assistance
- Credit Information
- Advisory Services

Application process:

Find Application Forms at <http://www.iciec.com/node/23>

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Contact:

ICIEC Headquarters
P.O. Box 15722 Jeddah 21454
Kingdom of Saudi Arabia
Tel.: (+966) 12 644 5666
Fax: (+966) 12 637 9755 - 644 3447
Email: ICIEC-Communication@isdb.org

Website: <http://www.iciec.com/>

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1.83 IDB: Unit Investment Fund (UIF)

Short description:

UIF was launched in 1410H (1989) in order to promote foreign direct investment in IDB member countries. The fund has carved for itself a market niche of investments and Shariah compliant products both in short and long term tenors. Thus, the fund is diversified by sector, by geography and by time span to maturity. This diversification policy serves as a natural mechanism for risk mitigation. The currency used by UIF for financing is the US dollar. The UIF extends its financing facilities through various Islamic modes of financing.

Target population:

The fund provides financing for both private and public sector in IDB member countries. In addition, it can even consider financing of trade and projects in non-member countries of IDB, if such financing is in line with the principles of Shariah.

Type of funding:

- Installment Sale: Maximum period of 8 years
- Ijara Muntahia Bitamleek: Maximum financing period is between 5 - 7 years and can, on exceptional basis, reach 15 years including a gestation period of up to 3 years
- Istisna'a
- Pre-shipment Financing: For up to 3 years including 1 year gestation
- Project Financing: For up to 8 years including 3 year gestation
- Musharaka Mutanaqisa
- Equity
- Mudaraba

Amount offered:

Depending on the mode, the tenor of financing varies from 5 to 10 years for medium and long term financing respectively, and 6 to 24 months for short term financing

Total amount already committed:

The authorized capital of the Fund is USD 500 million of which USD 325 million has been raised so far

Application process:

Financing requests may be sent direct to the Asset Management Department (AMD) at the contact address given below, and should indicate the purpose of financing, amount requested, proposed mode of financing, and required duration

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Contact:

Adviser-in-Charge
Asset Management Department
P.O. Box 5925
Jeddah 21432
Kingdom of Saudi Arabia
Tel: + 966-2-636-1400
Fax: + 966-2-644-8087 or 646-7824
Email: amd@isdb.org

Website:

<http://www.isdb.org/irj/portal/anonymous?NavigationTarget=navurl://041e8c7942edf8df96e55bb9fd863099>

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1.84 IFC Asset Management Company (IFC AMC): IFC Middle East and North Africa Fund

Short description:

The IFC MENA Fund provides investors with unique access to attractive investment opportunities in emerging markets across the world.

IFC Asset Management Company invests alongside IFC, their owner and part of the World Bank Group, in high potential companies and infrastructure projects across Latin America and the Caribbean, Africa, the Middle East, Eastern Europe and Asia.

IFC Middle East and North Africa Fund makes equity and equity-related investments in companies across the MENA region

Target population:

MENA region

Type of funding:

Equity (Fund of funds)

Fund Size:

EUR 162.4 million

Contact:

IFC ASSET MANAGEMENT COMPANY, LLC
2121 Pennsylvania Ave, NW
Washington, DC 20433

Bosworth Monck
Global Head
bmonck@ifc.org
Tel: +1 202 617 8603

Bassel Hamwi
Head of the Fund Team MENA FUND
Bassel Hamwi / Cairo
Telephone: +20 2 579 9900
Cell Phone: +20 10 175 40462
Email: bhamwi@ifc.org

Mouayed Makhoulouf
Regional Director, Middle East & North Africa

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Nile City Towers, North Tower, 24th Floor 2005C
 Cornich El Nil, Ramlet Boulac
 Cairo, Egypt
 Tel: + 20 (2) 2461-9140 / 45 / 50
 Email: MMakhlouf@ifc.org

Website: <https://www.ifcamc.org/funds/ifc-middle-east-and-north-africa-fund>

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1.85 Interact Climate Change Facility S.A. (ICCF)

Short Description:

Interact Climate Change Facility S.A. is a private limited liability company established under the laws of the Grand Duchy of Luxembourg, and is owned by 13 shareholders.

The funding capacity of ICCF is provided by Agence Française de Développement, the European Investment Bank (EIB) and by the following 11 EDFI members: BIO (Belgium), CDC (United Kingdom), COFIDES (Spain), DEG (Germany), FINNFUND (Finland), FMO (the Netherlands), NORFUND (Norway), OeEB (Austria), PROPARCO (France), Sifem (Switzerland) and SWEDFUND (Sweden).

The operational structure of ICCF is unique among the institutional investors, and is characterised by an efficient and fast track process with low administrative overheads. The operation of ICCF is regulated by the Master Investment Agreement, which delegates full authority for investment decisions to the Investment Committee, which is composed of representatives from the institutions, which have committed funds to ICCF.

Business sectors: renewable energy and energy efficiency projects in the private sector

Target population:

Developing countries and emerging markets

Type of funding:

- Senior Loans
- Mezzanine Debt

Amount offered:

ICCF will fund up to 75% of the total combined financing of ICCF and the Promoting Partner. From EUR 10 million to EUR 45 million per project.

Application process:

Project proposals should be send to the Investment Committee.

Contact:

Rue de la Loi, 81A
B-1040, Brussels
Belgium

Tel: +32.2.230.12.35

Fax: +32.2.230.04.05

Email: edfi@edfi.eu

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<http://www.edfi.be/contact/contact-us.html>

Website: <http://www.edfi.be/about/iccf.html>

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1.86 IFC- Canada: Canada Climate Change Program (CCCP)

Short Description:

The IFC-Canada Climate Change Program, established in 2011, is a partnership between the Government of Canada (“GoC”) and IFC to promote private sector financing for clean energy, forestry and climate adaptation projects through the use of concessional funds to catalyze investments in low-carbon technologies that would not otherwise happen. The Concessional Finance and Technical Assistance Administration Agreements between the GoC and IFC resulted in a contribution of CN\$ 285,720,000 for concessional investments and CN\$ 5,830,000 to fund advisory services and technical assistance projects. An additional CN\$ 60,272,000 was contributed in 2013 as part of Canada’s investment in the IFC Catalyst Fund.

Target population:

Global

Type of funding:

- Loan
- Equity
- Technical Assistance

Amount already committed:

As of end-October 2016, IFC has approved the use of some USD 180 million to support 19 active investment and 20 advisory services projects, which are expected to leverage USD 1.2 billion from IFC’s core funding, other multilateral development banks and the private sector. In addition, USD 76.5 million have been invested in the IFC Catalyst Fund.

Contact:

Kruskaia Sierra-Escalante
Manager, Blended Climate Finance
International Finance Corporation
2121 Pennsylvania Avenue NW, Washington, DC 20433
Email: KSierraescalante@ifc.org
www.ifc.org
www.ifc.org/ifccanada

Website:

http://www.ifc.org/wps/wcm/connect/topics_ext_content/ifc_external_corporate_site/cb_home/mobilizing+climate+finance/blendedfinance_ifccanada

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1.87 International Fund for Agriculture Development (IFAD) (UN agency): Adaption for Smallholder Agriculture Program (ASAP)

Short Description:

The Adaptation for Smallholder Agriculture Programme (ASAP) was launched by the International Fund for Agricultural Development (IFAD) in 2012 to make climate and environmental finance work for smallholder farmers. ASAP, a multi-year and multi-donor program, received substantial financial support from the Governments of Belgium, Canada, Finland, Netherlands, Norway Sweden, Switzerland, and United Kingdom. Other donor countries are appraising a contribution. A multi-year and multi-donor financing window, ASAP provides a new source of co-financing to scale up and integrate climate change adaptation across IFAD's approximately USD 1 billion per year of new investments. The program is joined up with IFAD's regular investment processes and benefits from rigorous quality control and supervision systems.

Business Sector: Agriculture, Natural Resource Management, Sustainable Land Management, Water

Target population:

Global

Type of funding:

- Grant
- Co-financing

Level of funding:

USD 30 - USD 40 billion up to 2030

Application process:

Using framework which contains 10 specific and measurable indicators of achievement (Grants approved by the IFAD Executive Board)

Contact:

Headquarters - General inquiries
International Fund for Agricultural Development
Via Paolo di Dono, 44
00142 Rome, Italy
Tel: +39-0654591

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Fax +39-065043463
E-mail ifad@ifad.org

Margarita Astralaga, Director
Environment and Climate Division (ECD)
Tel: +39 06 5459 2151
Email: ecdmailbox@ifad.org

Gernot Laganda, Climate Change Adaptation Specialist
Environment and Climate Division (ECD)
Tel: +39 06 5459 2142
Email: g.laganda@ifad.org

EGYPT

Mohamed Shaker Hebara
Country Programme Officer
11, El Eslah El Zerai Street, 9th floor,
Food and Agriculture Organization of the United Nations (FAO),
Dokki, Giza. Cairo, Egypt
Tel: +2 02 33316000
Fax: +2 02 37495981
Email: m.hebara@ifad.org

Website:

IFAD Adaptation for Smallholder Agriculture Programme: www.ifad.org/climate/asap
IFAD Climate Change Strategy: www.ifad.org/climate
IFAD ENRM Policy: www.ifad.org/events/enrm

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1.88 Incofin Investment Management: Fairtrade Access Fund

Short description:

The Fairtrade Access Fund provides farmers' cooperatives and associations the long-term loans they need to renew their farms or adopt new technologies and equipment. The Fund was launched in 2012 under the advisement of Incofin Investment Management by the fund sponsors Incofin cvso, Fairtrade International and Grameen Foundation. The fund began operations in Latin America and has expanded into Africa. It has the ambition to be a global fund. The Fund offers investors a competitive financial target return with the possibility of a yearly dividend. Its open-ended structure gives investors flexibility to redeem their shares. . It launched with USD 1.75 million committed for seven years by the fund sponsors and was projected to approach USD 25 million (EUR 20 million) by the end of year two.

Target population:

Developing countries

Type of funding:

- Debt investments (maturity between 1 and 5 years)
- Equity investments (typically for 7 years)
- Technical assistance

Amount offered:

Minimum investment size per project: USD 125.000

Application process:

Minimum criteria:

- Microfinancing is the primary business
- The credit portfolio amounts to at least EUR 1 million
- The organization is profitable and this can be proved with externally audited accounts
- The organization is committed to social performance
- The quality of the portfolio is high, with PAR30 < 10%

If you wish to apply, please use the online form: <https://www.incofin.com/en/content/applying-financing>

Contact:

Incofin Investment Management Comm. VA
Sneeuwbeslaan 20 - PB 2

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2610 Antwerp

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Email: info@incofin.com

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Loïc De Cannière
Chief Executive Officer
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Durdona Kadirova
Fund Manager CEE&NIS, MENA and Asia
Tel: +32 3 829 25 39
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Website: <https://www.incofin.com/en>

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1.89 Incofin Investment Management: agrIF Fund

Short Description:

agrIF will invest in financial intermediaries in emerging economies (Africa, Asia, LAC Region, CEE-NIS), that enhance financial inclusion of smallholder farmers and rural micro-, small and medium sized entrepreneurs (MSMEs) in the agricultural value chain. It will provide an attractive financial return to investors. agrIF is a 10 year closed-ended mixed fund.

First Close Investors include the European Investment Bank (Luxembourg), Proparco (France), BIO (Belgium), SIFEM (Switzerland), Volksvermogen (Belgium), ACV-CSC Metea (Belgium), KBC Bank (Belgium), Bank für Kirche und Caritas (Germany), VDK Spaarbank (Belgium) and Incofin IM (Belgium). Most of these investors have invested in the predecessor funds and now return to invest in agrIF as they value the good returns and share Incofin IM's commitment to increasing access to finance for the agriculture value chain.

Target population:

Africa, Asia, Latin America and the Caribbean, Central and Eastern Europe and the Newly Independent States

Type of funding:

- Equity
- Debt

Amount offered:

Between USD 5-10 million

Minimum investment size:

USD 1.000.000

Application process:

<https://www.incofin.com/en/content/applying-financing>

Contact:

Loïc De Cannière

Chief Executive Officer (at Incofin)

Tel: +32 3 829 25 62

Email: loic.decanniere@incofin.com

Dana Roelofs

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Business Development Manager (at Incofin)

Telephone:

+41 77 480 30 98

Email:

dana.roelofs@incofin.com

Website: <https://www.incofin.com/en/fund/agrif>

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1.90 Intel Capital: Venture Capital

Short Description:

Whether you're seed stage or ready for growth, Intel Capital can help take it to the next level. Since 1991, we have invested more than US\$11.8 billion in over 1,473 companies in 57 countries. In that timeframe, 215 portfolio companies have gone public on various exchanges around the world and more than 405 were acquired or participated in a merger.

Intel Capital takes an active role in helping their portfolio companies by connecting them with the right decision makers at the right companies, able to advance their business goals.

Business sector: Technology

(Mobile, Client, 5G, Datacenter, Cloud, Big Data, Diversity, IoT and Autonomous Driving, Semiconductor, Memory & Programmable Solutions (FPGA), Software & Security, Wearables, Drones, Robotics, AR/VR and AI, Sports & Health)

Target population:

Global

Products offered:

- Technology expertise
- Brand capital
- Access to Intel's global network via their business development programs

Amount already invested:

455 million USD

Contact:

Online Contact: <http://www.intelcapital.com/contact/>

Website: <http://www.intelcapital.com/>

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1.91 Invest AD (Abu Dhabi Investment Company)

Short Description:

Invest AD is a unique financial services company offering institutional investors access to high-growth opportunities in frontier and emerging markets, with specialized in Africa and the Middle East. Owned by the Abu Dhabi Government, the company benefits from an extensive international network, established over three decades and spanning governments, business leaders and regulators. With a history as a long-term investor, the company is highly respected in GCC and MENA markets, allowing them to offer exceptional investment opportunities to their global partners. They implement international best practice in governance throughout all their operations, while offering flexibility in investment - whether through funds, tailor-made products, or long-term partnerships.

Target population:

GCC and MENA region

Type of funding:

Invest AD provides access to:

- listed equities
- principle investment opportunities
- fixed income investments

Contact:

InvestAD
Capital Tower
ADNEC Area, between ADCB and Daman buildings
P.O. Box 46309, Abu Dhabi, UAE

Tel. (UAE): 800 INVESTAD (46837823)

Tel. (Int.): +971 2 665 8100

Fax: +971 2 665 0575

Email: clientservices@investad.com

Website: <http://www.investad.com/>

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1.92 International Renewable Energy Agency (IRENA) / Abu Dhabi Fund for Development (ADFD)

Short Description:

IRENA and the Abu Dhabi Fund for Development (ADFD) have collaborated to create a joint Project Facility to finance transformative and replicable renewable energy projects in developing countries. The facility involves IRENA selecting and recommending promising renewable energy projects in developing countries. ADFD then offers soft (concessional) loans to these projects worth USD 350 million over seven annual cycles. The first selection cycle commenced in November 2012.

Business sector: Renewable Energy

Target population:

Developing Countries

IRENA countries

Type of funding:

Concessional loan

Total amount committed:

USD 350 million

Application process:

Applicants must register online: adfd.irena.org/registration.aspx and download an Executive Project Summary from in November of each year, to be filled in and submitted by mid-February of the following year.

<http://adfd.irena.org/howapply.aspx>

Contact:

IRENA Headquarters

Masdar City

PO Box 236

Abu Dhabi, United Arab Emirates

Tel.: +971-2-4179000

Email: adfd@irena.org

Website: <http://adfd.irena.org/facility.aspx>

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1.94 IT Investments

Short Description:

IT Investments is the Arab world's pioneer investment company in technology. IT Investments Company, S.A.E. is a closed-end joint stock direct investment company with an authorized capital of EGP 500 million and issued and subscribed capital of EGP 375 million (equivalent to USD 110 million at closing as of mid-1999) incorporated under the laws of the Arab Republic of Egypt.

Their goal is to create partnerships with top notch, regional and local industry players and financial institutions.

Part of their strategy is also targeting to invest in low-to-medium risk businesses.

They invest in early stage, start-ups and turn-around companies in diversified areas.

Business sectors: Telecommunications, Information Technology and High-Tech Sector

Target population:

Regionally (MENA) and globally

Offered products:

- Investment Management
- Support management teams
- Assisting with strategic and financial planning

Amount under management:

Portfolio with a total capitalization of EGP 600 million

Contact:

IT Ventures
Postal Code, 12211
6A Ahmed Shawky Street
Giza, Egypt

Tel: (+202) 3573 4433

Fax: (+202) 3573 4949

Investment Enquires

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Email: Investments@IT-Ventures-co.com

General Information

Email: Info@IT-Ventures-co.com

Website: <http://www.it-investment.com/ITI/index.htm>

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1.95 Jabbar Internet Group

Short Description:

Jabbar Internet group was formed after the sale of maktoob.com, the largest Arabic portal, to Yahoo. Although Jabbar is not a typical VC firm, it invests in Internet companies in various stages focusing on the e-commerce and online retail sector. Jabbar has seven investments in different Internet companies including Souq.com the largest Arab online marketplace. Other portfolio companies include Cashu.com, lkoo.com, Cobone.com, Sukar.com, Joob.com and Tahadi.com.

Target population:

MENA

Type of funding:

Private Equity

Amount offered:

USD 500.000 – USD 5 million

Contact:

Dubai
Dubai Internet City
Building No. 03, Office No. 210, Second Floor
Dubai, UAE
P.O.Box: 500253 Dubai, UAE
Phone: + 971 4 446 2767
Fax: + 971 4 440 4843
E-Mail: info@jabbar.com

Website: <http://www.jabbar.com/>

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1.96 Japan: Japan International Cooperation Agency (JICA)

Short description:

JICA is an independent governmental agency that coordinates official development assistance (ODA) for the government of Japan. It is chartered with assisting economic and social growth in developing countries, and the promotion of international cooperation.

In 2008 the Overseas Economic Cooperation Operations of Japan Bank for International Cooperation (JBIC) and part of the grant aid provided by Japan's Ministry of Foreign Affairs (MOFA) was integrated with the technical cooperation offered by JICA. JICA is thus providing comprehensive assistance for developing countries by making the most of a broader range of aid instruments in an effective and efficient manner and a network of 100 overseas offices around the world. And that's why JICA is the world's largest bilateral aid agency.

Its vision is to pursue "inclusive and dynamic development" in order to achieve "human security" for all people in the world.

Target population:

Asia, Oceania, Latin America, Africa, Europe, Middle East (Egypt, Iran, Iraq, Jordan, Morocco, Palestine, Syria, Yemen)

Type of funding:

- Technical Cooperation Projects: The projects may involve the dispatching of experts from Japan to provide technical support, invitation of personnel from developing countries for training, or the provision of necessary equipment
- ODA Loans: ODA loans support developing countries by providing low-interest, long-term and concessional funds to finance their development efforts
- Grant Aid: The main categories of JICA grant aid are general project grants and overseas students' grants, fisheries grants, cultural grants, food aid, and aid for increased food production
- Citizen Participation:
 1. Volunteers: JICA dispatches volunteers eager to make use of their skills and experience acquired in Japan to developing countries to work together with local people
 2. JICA Partnership Program
 3. Training for Young Leaders

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4. Emergency Disaster Relief

Amount offered:

Loan amount is flexible and is decided case by case, depending on the needs and JICA's appraisal results. Tied loans are offered in some cases

Applications process:

JICA is open to receive applications and requests at any time. Please contact the concerned regional office first (<https://www.jica.go.jp/english/countries/index.html>)

Contact:

Japan International Cooperation Agency (JICA)

Nibancho Center Building 5-25,
Niban-cho, Chiyoda-ku, Tokyo 102-8012
Tel: +81-3-5226-6660/6661/6662/6663
JICA Egypt Office
World Trade Center 8th Floor,
1191 Corniche El Nile St. Boulak,
Cairo, Egypt
(P.O.Box 475, Dokki, Arab Rep. of Egypt)
Tel: +20-2-5748240
Fax: +20-2-5748243
Email: ikuro.nobuhir@jica.go.jp

Website: <https://www.jica.go.jp/english/index.html>

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1.97 JICA: Official Development Assistance (ODA)

Short description:

In many developing countries, economic and social infrastructure such as electricity, gas, transportation and communications services is underdeveloped. In recent years, in addition to an increasing population living in poverty in some regions, global problems have emerged, including HIV/AIDS and other communicable diseases, air and water pollution, and conflicts and terrorism. To address these issues, the international community set out the "Millennium Development Goals (MDGs)" as common goals, and individual countries have launched a range of measures.

ODA loans support developing countries by providing low-interest, long-term and concessional funds to finance their development efforts.

ODA is broadly divided into bilateral aid, in which assistance is given directly to developing countries, and multilateral aid, which is provided through international organizations. Bilateral aid consists of concessional loans (ODA loans, etc.) and grants (grant aid and technical cooperation). Of these, JICA provides concessional loans as ODA loans.

Target population:

Primarily offered to countries in the Asian region given their strong geographical, historical, and economic links to Japan, there are also strong needs in countries other than those in the Asian region. JICA has supported a wide range of countries and regions totalling 103 with ODA loans.

Potential Loan Recipient Countries Classified by Income Categories (FY 2016) (Classified by the DAC and the World Bank):

https://www.jica.go.jp/english/our_work/types_of_assistance/oda_loans/standard/class_2016.html

Type of funding:

Loans: Project-Type Loans / Non-Project Loans

Amount offered:

Depends on the scope and type of the project as well as the annual budget allocated to each country

Contact:

JICA Egypt Office
World Trade Center 8th floor
1191 Corniche El Nile St.

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Boulak, Cairo
 P.O.Box 475 Dokki
 Tel: +20 (2) 2574-8240/41/42/44 or +20 (2) 2773-6090/91
 Fax: +20 (2) 2574-8243 or +20 (2) 2773-6095

Website: https://www.jica.go.jp/english/our_work/types_of_assistance/oda_loans/overseas/index.html

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1.98 KIF – Danish Climate Investment Fund

Short Description:

The Danish Climate Investment Fund (KIF) offers risk capital and advice for climate investments in developing countries and emerging markets in Asia, Africa, Latin America and parts of Europe. KIF is managed by the Investment Fund for Developing Countries (IFU), which has participated in more than 1,200 investments in more than 100 countries in cooperation with Danish trade and industry. Therefore, we can offer strong financial experience, substantial knowledge about local business conditions and a broad international network.

Target population:

Developing countries
Emerging economies

Type of funding:

- Co-financing
- Loan
- Technical assistance
- Equity

Total amount committed:

DKK 1.3 billion (approximately USD 186 million)

Application process:

Online application

Contact:

Jacob Klingemann
Investment Director
Tel: +45 33 63 75 28, Mob: +45 22 68 75 28
jkl@ifu.dk

Morten Christiansen
Senior Vice President
Investments
Tel: +45 33 63 75 20, Mob: +45 22 68 75 20
mc@ifu.dk

Website: <http://www.danishclimateinvestmentfund.com/>

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1.99 Kuwait Fund for Arab Economic Development

Short description:

Kuwait Fund for Arab Economic Development is the first institution in the Middle East that took an active role in the international development efforts.

The Kuwait Fund extends Loans on concessionary term to finance development projects in the developing countries. The Fund also provides technical assistance to finance the costs of the feasibility studies of projects, as well as the training of nationals of the borrowing countries. In addition, the Fund subscribes in the capital of international and regional development institutions. Today, the Kuwait Fund forms a solid bridge of friendship and solidarity between the state of Kuwait and the developing nations.

Target population:

MENA region and other developing countries

Type of funding:

- Direct loans or the provision of guarantees
- Joint or parallel financing with other international, regional or national development finance institution
- Making of grants-in-aid to finance technical, economic and financial studies whether in relation to projects financed by the fund or otherwise. Such studies may be of such types as pre-investment surveys, studies for the identification of investment opportunities and projects, feasibility studies, project preparation, sectorial studies and the like
- Advisory services in relation to technical, financial, economic and legal aspects of projects or programs or development policies, or in relation to institution building in the field of development
- Subscription to the capital or contribution to the resources of development finance institutions
- Subscription to the capital of eligible developmental enterprises

Total amount committed:

19703 (million USD)

Contact:

Kuwait Fund for Arab Economic Development
Mirqab

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Mubarak Al-Kabeer St.
 Kuwait City
 P.O. Box 2921 Safat 13030 Kuwait
 State of Kuwait
 operations@kuwait-fund.org

Website: <http://www.kuwait-fund.org/>

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1.100 Kuwait Life Sciences (KLSC)

Short description:

Kuwait Life Sciences (KLSC) was established in 2010, with a paid up capital of 15 million Kuwait Dinars (KD) which is equivalent to approximately \$53 million US Dollars. KLSC is fully owned by National Technology Enterprises Company. National Technology Enterprises Company (NTEC) was incorporated in November of 2002, by the Kuwait Council of Ministers as a fully owned company by the Kuwait Investment Authority (KIA), the sovereign wealth fund of the State of Kuwait. Capitalized at 100 million Kuwait Dinars (KD) which is equivalent to approximately USD 350 million US Dollars, NTEC aims to play a vital role in servicing major stakeholders in Kuwait and the Middle East region with their technology requirements. KLSC focuses on healthcare innovative concepts and demanded services which have a clear and unmet need in the Middle East and North Africa (MENA) region. KLSC has been designed as an integrated healthcare company building unique projects and is considered one of the pioneer venture capitalist and private equity companies in the Middle East that invests globally and operates regionally seeking to advance healthcare services and systems within the region. KLSC supports both public and private sector stakeholders to access emerging technologies, establish unique projects and adapt best practices prevailing in today's healthcare field.

Business sector: healthcare investment, life sciences training, medical technology and pharmaceutical distribution

Target population:

MENA region

Type of funding:

Private Equity

Amount offered:

Between USD 0.5 million and USD 5 million

Amount committed:

Capitalized 100 million Kuwait Dinars (USD 350 million)

Contact:

KIPCO Tower, 27th Floor
 Al-Shuhadaa Street, Sharq
 P.O. Box 25363
 Safat 25363, Kuwait
 Tel: (+965) 2221 5636
 Fax: (+965) 2240 6331

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Please use the online contact form on the Website

Website: <http://www.klsc.com.kw/>

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1.101 MBC Group: Ventures

Short Description:

MBC Ventures is the capital arm of MBC Group. Launched in 2012, MBC Ventures invests in Telecommunication, Media and Technology (TMT) in the Middle East and North Africa. The fund invests in local start-ups at seed stage, focusing on a few basic categories (Solutions: payment solutions, data analysis), content, E-services, animation and education.

Target population:

Middle East and North Africa

Target sector:

Telecommunication, Media and Technology

Type of funding:

Venture capital for start-ups (Stage A) with minority share

Amounts offered:

Max. 500.000 USD for 10-20% equity

Application process:

MBC Ventures favours start-ups in the TMT sector focusing on the MENA region, with a strong management team and market presence of a few months with some traction and tested products. If you think your company meets these criteria, you can submit a proposal at <http://www.mbc.net/en/corporate/ventures/submit-proposal.html>.

Please note that submitted proposals should not contain any confidential data and that MBC Venture reserves the right use the submitted information without restriction.

Contact:

MBC Building (Building No. 3)
Dubai Media City
United Arab Emirates
Email: mbcventures@mbc.com

Website: <http://www.mbc.net/en/corporate/ventures/about>

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1.102 MEDA: Sarona Risk Capital Fund

Short description:

MEDA is an international economic development organisation whose mission is to create business solutions to poverty.

MEDA's Sarona Risk Capital Fund (SRCF) provides early stage capital. It serves as a source of funding for young companies. SRCF invests in promising companies in developing countries which have an excellent prospect of financial success and economic benefit to poor communities. The Sarona Risk Capital Fund (SRCF) provides capital, both directly and through funds, to SMEs.

SRCF maintains a broad allocation of investments in direct debt, direct equity, PE funds and debt funds to ensure diversification across companies, countries, sectors and vintages.

Currently, SRCF is exposed to 27 different investments.

Business sectors: Rural and agriculture finance, information and communications technology (ICT) for financial transactions, community based savings and lending organizations, and micro, small and medium-sized enterprises (MSME) support services.

Target population:

West Africa / MENA, Eastern, Southern and Central Africa and Global

Type of funding:

- Grants
- Equity
- Direct capital funding
- Monitoring and evaluation systems
- Technical assistance
- Training

Fund size:

19 million USD

Nevertheless MEDA offers distinctive catalytic financial mechanisms not only through their own risk capital fund, but also through partnerships with commercial impact investors from Sarona Asset Management and MicroVest. MEDA also collaborates with other donors such as governments and development banks.

Application process:

There is no specific application process. Please contact the respective departments.

- Private Sector Development: psd@meda.org

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- Economic Opportunities: eo@meda.org
- Investment: saronasaronafund.com

Contact:

MEDA (Head Office)

155 Frobisher Drive, Suite I-106
Waterloo, ON
Canada N2V 2E1

Phone: 1-800-665-7026 or 519-725-1633

Fax: 519-725-9083

Email: meda@meda.org

Saronas Investment

Email: saronasaronafund.com

Tel: 519-883-7557

Website: <http://www.meda.org/about-meda>

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1.103 Mediterrània Capital Partners (MCAPITALP)

Short Description:

Following on from the predecessor, Fons Mediterrània Capital II is a private equity fund of a generalist nature, investing exclusively in small and medium sized enterprises in phases of capital expansion and which are based in Morocco, Algeria or Tunisia. The fund's promoter is Mediterrània Capital Partners.

By temporarily participating in companies not listed in any stock market, Mediterrània Capital Partners, as a minority stakeholder, acts to align interests and generate value in the companies into which it buys. High returns from the investment are obtained via capital gains upon divesting from the company.

They manage over EUR 220 million of assets across 2 prestigious investment funds investing in Morocco, Algeria and Tunisia, and continue to help boost the significant infrastructure development set to occur in the next 10 years.

MCAPITALP support projects that matter and work to simultaneously consolidate traditional sectors in the region and promote investment in a variety of emerging and growing sectors.

Target population:

Maghreb (Algeria, Morocco, Tunisia)

Type of funding:

Private Equity

Amount offered:

- Between EUR 3 million and EUR 15 million per project
- For larger projects, MCP has the ability to invest with its partners in co-investments of up to EUR 50 million per project

Contact:

BARCELONA (Head Quarter)

Diputació 246 2^a 2^a

08007 Barcelona

Spain

Tel.: (+34) 93 445 11 42

Fax: (+34) 93 445 11 36

Email: communications@mcapitalp.com

CASABLANCA

39, Rue Normandie Racine

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20100 Casablanca
Morocco
Tel.: (+212) 52279 09 40
Fax: (+212) 52236 97 72

TUNIS
Immeuble Vitoria, Bloc C,
Les Berges du Lac, Tunis
Tunisia
Tel.: (+216) 71 962 469
Fax: (+216) 211 84 384

ALGIERS
Villa 38, Cité des Moudjahidines,
Cheraga 16008, Algiers
Algeria
Tel.: (+213) 2136 93 14
Fax: (+213) 2136 83 76

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1.104 Middle East and North Africa Transition Fund

Short description:

The objective of the Transition Fund is to improve the lives of citizens in transition countries, and to support the transformation currently underway in several countries in the region by providing grants for technical cooperation to strengthen governance and public institutions, and foster sustainable and inclusive economic growth by advancing country-led policy and institutional reforms. Transition countries can make proposals across the following thematic areas: Investing in Sustainable Growth, Inclusive Development and Job Creation, Enhancing Economic Governance, Competitiveness and Integration. In order to submit a proposal to the Transition Fund, countries have to partner with eligible Implementation Support Agencies that include the African Development Bank, Arab Fund for Economic and Social Development, Arab Monetary Fund, European Bank for Reconstruction and Development, European Investment Bank, International Finance Corporation, International Monetary Fund, Islamic Development Bank, OECD, OPEC Fund for International Development, and the World Bank. The Transition Fund is a broad-based partnership providing grants for technical cooperation to help transition countries strengthen their governance, social and economic institutions by developing and implementing home-grown and country-owned reforms.

Target population:

MENA region

Type of funding:

Grants

Portfolio size:

223,418,098 USD (March 2017)

Application process:

Selection Criteria via <https://www.menatransitionfund.org/application/selection-criteria>

Apply for Funding via <https://www.menatransitionfund.org/application/apply-funding>

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Contact:

MENA Transition Fund
The World Bank
1818 H St NW,
Washington, DC 20433
Email: transitionfund@worldbank.org

Website: <https://www.menatransitionfund.org/>

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1.105 Middle East Venture Partners

Short description:

MEVP is a Middle East-focused venture capital firm that invests in the early and growth stages of innovative companies run by talented entrepreneurs primarily, but not exclusively, the Middle East Region (focus on Arab speaking countries such as the GCC countries and Levant region). With offices in Beirut, Dubai and Silicon Valley and more than USD 75 million in Assets under Management, MEVP is the largest and most established VC firm in this region, with clear cross border investment appetite.

Business sectors: Favours are consumer technology and retail sectors, but also consider ventures in other areas, such as services, logistics, food processing and hospitality

Target population:

Primarily Middle East, focused on GCC and Levant, but considers other regions as well

Type of funding:

- Seed Capital
- Loans
- Grants

MEVP manages three funds: Middle East Venture Partners Fund L.P (MEVF), The Building Block Equity Fund SICAR (BBEF) and IMPACT Fund by MEVP.

The share of stake for private equity is usually influential minority.

Amount offered:

USD 5.000 – USD 5 million

Size of fund:

Assets under management count more than USD 75 million.

Contact:

BEIRUT Office (Headquarter)
Ring Building, 6th floor Fouad Chehab Avenue
P.O.: 16-7228 Beirut, Lebanon

DUBAI Office
The Lofts Building 3 Entrance A, Suite 101

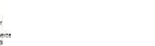
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Dubai Media City Dubai, UAE

Silicon Valley Office
1702-L Meridian Avenue #205
San Jose, CA 95125

General Email: info@mevp.com

Website: <http://www.mevp.com/>

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1.106 MicroVest Capital Management, LLC

MicroVest is an asset management company that provides private debt and equity capital to financial institutions that serve micro, small and medium sized businesses. MicroVest seeks to work with low-income financial institutions (LIFIs) that provide ethical and sustainable financial products and services to under-banked populations. Types of LIFIs include: Microfinance Institutions, SME Finance – Banks, SME Finance – Factoring and Full Service Banks.

Target population:

Global

Type of funding:

MicroVest focuses on a sustainable investment process that provides private capital to low-income financial institutions. These institutions then extend productive loans to micro, small and medium businesses.

Size of the fund:

Assets under management, including joint venture and advisory contracts, totalled at 411 million USD, invested in a diversified portfolio of companies in countries around the globe.

Application process:

Please use the online contact form for further information: <http://microvestfund.com/contact/>

Contact:

7315 Wisconsin Avenue
Suite 300W Bethesda
MD 20814 USA
Tel: +1 301.664.6680
Fax: +1 240.380.1028
Email: info@microvestfund.com

Website: <http://microvestfund.com/>

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1.107 Nationally Appropriate Mitigation Action Facility (NAMA)

Short Description:

The Nationally Appropriate Mitigation Actions (NAMA) Facility was launched by the UK Department of Energy and Climate Change (DECC) and the German Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety (BMUB) in December 2012.

Given the success of the first two calls for projects in 2013 and 2014, two new donors joined the initiative in 2015 – the Danish Ministry of Climate, Energy and Building (MCEB), and Foreign Affairs (MFA) and the European Commission.

This project supports mitigation by providing funding to the most transformational parts of NAMA plans. NAMAs are concrete projects, policies, or programmes that shift a technology or sector in a country onto a low-carbon development trajectory.

Target population:

Developing countries
Emerging economies

Type of funding:

Technical and financial assistance; Grants and loans

Amount already committed:

Approximately 261 million EUR

Application process:

Call for Project

Contact:

NAMA Facility
Technical Support Unit
Köthener Straße 2-3
D-10963 Berlin
Germany

In charge:

Dr. Sören David
Email: [contact \(at\) nama-facility.org](mailto:contact@nama-facility.org)
URL: www.nama-facility.org

Website: <http://www.nama-facility.org/>

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1.108 Netherlands: Centre for the Promotion of Imports from Developing Countries (CBI)

Short Description:

CBI, the Centre for the Promotion of Imports from developing countries, contributes to sustainable and inclusive economic development in developing countries through the expansion of exports from these countries to Europe. CBI was established in 1971.

It is part of the Netherlands Enterprise Agency and are funded by the Netherlands Ministry of Foreign Affairs.

The program aims to promote the imports from developing countries to the European Union (EU). CBI offers technical assistance, training and information to Egyptian companies that have the ambition to export their products to the EU. CBI offers various programs and services to Egyptian companies and business support organizations (BSOs) such as EU market information, company matching; export development programs (EDPs), training programs and business development programs.

Target population:

Global

Offered services:

- Export coaching and training
- Research about the European Market
- Participation in an export coaching project
- Opportunities in developing countries
- Meet suppliers at trade fairs and other events

Application process:

Learn more on how to work with CBI at <https://www.cbi.eu/collaborate/>

Contact:

Postal address

P.O.Box 93144

2509 AC The Hague, The Netherlands

Visiting address

Prinses Beatrixlaan 2

2595 AL The Hague, The Netherlands

Tel: +31 (0)88 60 24300

Or via contact form on their website <https://www.cbi.eu/contact/>

Website: <https://www.cbi.eu/>

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1.109 Netherlands: Development Cooperation Matchmaking Facility (MMF)

Short Description:

MMF is a matchmaking programme and with this facility the Ministry of Foreign Affairs aims to establish structural, long-term business relationships between entrepreneurs from developing countries and Dutch entrepreneurs.

These business relationships could result in export or import business opportunities, joint venture, public private partnership or other types of business relationships.

As part of the process, the foreign company visits a number of prospective Dutch partnership candidates in order to find the best match. Additionally, it also provides financial support for activities contributing to sustainable private sector development in emerging markets.

Target population:

Developing countries

Type of support:

- Technical assistance
- Training and information
- Export coaching
- Import-export opportunities

Dutch SMEs may apply for up to €10 million in funding if they plan to invest in emerging markets and developing countries but are unable to obtain financing from their own bank.

Application process:

To qualify for a successful application, you must submit an accurate, honest and complete intake form. This should include a clear description of the profile, role and expected contribution of prospective Dutch partners.

You should submit the intake form to the Matchmaking Facility in the Netherlands to mmf@rvo.nl

Contact:

Prinses Beatrixlaan 2
2595 AL The Hague
The Netherlands
Tel: +31 88 602 50 00

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Fax: +31 88 602 90 23

Contact Netherlands Enterprise Agency:

Tel: 088 042 42 42

From abroad please dial: +31 70 379 80 00

Or via Contact form <http://english.rvo.nl/home/about-rvonl/what-is-rvonl/contact-form>

Website: <http://english.rvo.nl/subsidies-programmes/matchmaking-facility-mmf>

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1.110 Netherlands: FMO Entrepreneurial Bank

Short Description:

FMO is the Dutch development bank. FMO has invested in the private sector in developing countries and emerging markets for more than 46 years. Our mission is to empower entrepreneurs to build a better world. We invest in sectors where we believe our contribution can have the highest long-term impact: financial institutions, energy and agribusiness. Alongside partners, we invest in the infrastructure, manufacturing and services sectors. With an investment portfolio of EUR 9.2 billion spanning over 85 countries, FMO is one of the larger bilateral private sector development banks globally.

FMO principally provides long-term finance, although we also offer shorter-term project financing. In addition to regular loans, we provide high-risk, innovative financing structures such as mezzanine and equity. In every context we work closely with our clients, tailoring the financial package to fit their specific needs.

Business Sectors: Agribusiness, Energy, Infrastructure, Manufacturing & Services, Financial Institutions

Target population:

Global

In the MENA region: Morocco, Tunisia, Jordan

Type of funding:

- Direct Loans
- Syndicated Loans
- Local Currency Financing
- Guarantees
- Trade Finance
- Capital Market
- Mezzanine

Investment Portfolio:

EUR 9.2 billion

Contact:

FMO - Netherlands Development Finance Company

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Anna van Saksenlaan 71
2593 HW The Hague
The Netherlands P.O. Box 93060
2509 AB The Hague
The Netherlands
Tel: +31 (0)70 314 96 96
Fax: +31 (0)70 324 61 87
Email: Info@fmo.nl

Website: <https://www.fmo.nl/>

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1.111 Netherlands: FMO Entrepreneurial Bank - Dutch Government Fund MASSIF

Short Description:

MASSIF contributes to the development of financial services for SME's by increasing financial resources available to them and by strengthening the financial intermediaries. FMO offers the local financial intermediaries long-term debt and equity in local currency. Clients are for instance commercial banks, microfinance institutions, leasing companies, savings banks, consumer finance companies and mortgage banks. By supporting intermediaries, FMO can strengthen the SME's.

MASSIF clients can be:

- SME or commercial banks looking to expand client base by downscaling
- Microfinance intermediaries seeking to broaden their services in rural areas
- Non-governmental organizations looking to professionalize and transition into official finance entities

Business sectors: Micro, Small and Medium Enterprises (MSMEs), Agriculture and Rural Livelihoods, Small businesses in rural, Women-owned businesses and youth entrepreneurs, Innovations in Inclusive Business

Target population:

Mostly low-income countries

Type of funding:

- Local currency debt and mezzanine structures
- Direct equity and investment funds
- MASSIF also offers capacity development (CD) and grants to strengthen its investees.

Contact:

FMO The Netherlands
 Anna van Saksenlaan 71
 2593 HW, The Hague
 The Netherlands

Tel: +31 70 314 96 96

Email: info@fmo.nl

Website: <http://www.fmo.nl/massif>

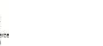
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1.112 Netherlands: Dutch Good Growth Fund

Short Description:

The Dutch Good Growth Fund (DGGF) therefore supports Dutch SMEs and entrepreneurs in emerging markets and developing countries, by offering a source of financing for development-relevant local investments and exports.

It supports access to finance for SME's in 68 developing countries and emerging markets. The DGGF targets Dutch SMEs and intermediary funds that invest in local SMEs. The DGGF provides export credit insurance and export finance.

Business sectors: Agro, Biotechnology, Chemistry and Plastics, Clothing and Textiles

Target population:

66 countries in emerging markets and developing countries in Africa, Asia, Latin America, and Central and Eastern Europe

<http://english.dggf.nl/country-list>

Type of funding:

- Cooperation programmes
- Credit guarantee
- Credits
- Grants
- Guarantees
- Tax benefit
- Equity
- Loans

Amount committed:

The fund will steadily grow to a size of EUR 175 million

Application process:

Application through: <http://english.rvo.nl/subsidies-programmes/dutch-good-growth-fund-dggf>

The application should include the following information:

- Fund structure and size
- Average size and type of investments
- Country and/or sector focus
- Development impact
- Management Team and track record

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Netherlands Enterprise Agency (RVO.nl)

2 Prinses Beatrixlaan

2595 AL The Hague

P.O.: 93144

2509 AC I The Hague

Tel: +31 (0)88 0424242

Email: Contact form: <http://english.rvo.nl/home/about-rvonl/what-is-rvonl/contact-form>

Or dggf@nl.pwc.com

Website: www.rvo.nl

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1.113 Netherlands: Nuffic – NFP Tailor-Made Training program

Short Description:

The NFP Tailor-Made Training program (TMT) specifically aims at improving the overall functioning of organizations by training selected groups of employees. A Tailor-Made Training is a group training designed to meet the specific needs of the requesting organization. To ensure cost efficiency and educational effectively, groups must consist of 6 to 20 participants. The training may take place in the Netherlands or in partner Country however preference is given to training courses that are partially or entirely conducted in the partner Country. The program is eligible for education institutions, research institutes, and ministries, NGOs and Small and Medium Enterprises. An organisation in one of the NFP countries can directly approach a Dutch training provider. The two organisations can then formulate a training proposal together. Information on deadlines and on embassy procedures is available via the website of the embassy in the NFP country.

Target population:

NFP Member countries
<https://www.epnuffic.nl/en/files/documents/nfp-countries.pdf>

Type of support:

Tailor-made Training programs

Depending on the amount of the grant award budget, there are different reporting requirements. The specific grant and reporting obligations for three project arrangements have been specified in this paragraph, for projects with a grant award budget:

- Of less than EUR 25,000
- Of less than EUR 125,000 and more than or equal to 25,000
- Of more than or equal to EUR 125,000

Application process:

You can find detailed information on current calls in the overview of open calls at <https://www.epnuffic.nl/en/capacity-building/calls>

Applications have to be submitted at the Dutch embassy or consulate for the country of origin of the requesting organisation.

Or visit

<https://www.epnuffic.nl/en/capacity-building/nfp-tmt-tailor-made-training-programme/application>

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Contact:

Nuffic
Kortenaerkade 11
2518 AX The Hague
The Netherlands

Postal address:

Nuffic
PO Box 29777
2502 LT The Hague
The Netherlands

Tel: +31 (0)70 - 426 02 60

Fax: +31 (0)70 - 426 03 99

Or contact via <https://www.epnuffic.nl/en/contact>

Website: <https://www.epnuffic.nl/en/capacity-building/nfp-tmt-tailor-made-training-programme>

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1.114 Netherlands: PUM – Netherlands Senior Experts

Short Description:

PUM is an independent non-profit organization in the Netherlands established by the government and the Central Employers Federations in the Netherlands. PUM provides Technical Assistance to Egyptian Small and Medium-sized Companies (SMEs). PUM advisers are volunteers and are selected on the basis of their many years of experience and excellent knowledge. They are independent and receive no financial reward for their services. PUM pays for international travelling expenses while applicants requesting assistance pay for local travel and accommodation costs.

Target population:

70 countries around the World

Type of support:

- Technical assistance
- Expertise

Application process:

If you want to apply for advice create a customer account at <https://www.pum.nl/customer/new>

Contact:

UM Netherlands senior experts
Bezuidenhoutseweg 12
2594 AV The Hague
The Netherlands

Postal Address

P.O. Box 93078
2509 AB The Hague
The Netherlands

Tel: +31 (0)70 349 05 55

Fax: +31 (0)70 349 05 90

Email: info@pum.nl

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Cairo
Heike Hagenguth
heike.hagenguth@pum.nl
+201005445066

Dalia El Nazer
dalia.el.nazer@pum.nl
+20227364222

For more regional contacts visit: <https://www.pum.nl/how-we-work/countries>

Website: <https://www.pum.nl/>

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1.115 Nile Capital Management LLC : Nile Africa, Frontier & Emerging Fund

Short Description :

The Nile Africa, Frontier & Emerging Fund ("the Fund") is advised by Nile Capital Management, LLC. Nile Capital Management is an asset management firm that offers in-depth economic analysis and investment expertise covering the entire African continent, from Cairo to Cape Town. The firm is an investment manager for an actively managed mutual fund that utilizes proprietary macro-economic research and in-depth fundamental analysis to select and manage a focused portfolio of 30-40 stocks drawn from the most attractive emerging and frontier markets. The fund emphasizes growth at attractive valuations in leading companies with established franchises and consistent revenue/profit growth.

Nile Africa, Frontier & Emerging Fund (previously the Nile Pan Africa Fund) seeks to provide long term capital appreciation by investing in stocks of African-based companies.

Target population:

Africa

Type of funding:

- Provide strategies for long term investments
- Provide long term return from capital appreciation and income

Amount offered:

USD 1.000 Minimum investment

Contact:

116 Village Blvd, Ste 306

Princeton, NJ 08540

Tel: 646 367 2820

Fax: 646 367 2815

Email: info@nilecapital.com

Website: <http://www.nilecapital.com/index.html>

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1.116 Norway: Norad

Short description:

Norad is the Norwegian Agency for Development Cooperation. They do the quality-assurance of Norwegian Development Cooperation.

Norad grants funding to organizations within civil society, research, higher education and private sector development that work with partners in poor countries. Support for private sector actors is primarily aimed at businesses / commercial companies seeking funding for feasibility studies, training related to establishment, EHS and pilot production in connection with private investment projects / business establishment.

Business sectors: Climate Change and Environment, Democracy and Good Governance, Education, Energy, Global health, Higher education and research, Macroeconomics and public administration, Oil for Development

Target population:

Selected developing countries in Africa, Asia, Latin America and the Middle East (Lebanon, Palestine and Syria).

Type of funding:

- Technical assistance
- Training
- Support for pilot/test production
- Funding for preliminary and feasibility studies

Amount offered:

The amount offered can vary, depending on the project size.

Application process:

For companies seeking funding it is important to note the following:
Requirements of at least NOK 10 million in turnover for the last year

- The applicant should normally have, or plan for, an ownership of at least 25% in the established/ planned company
- The applicant must show a high development effect to be probable
- Sales and representation offices will not be supported.

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Please fill out the application form and send it to the following Email: postmottak@norad.no
The application form can be downloaded here:
<http://www.norad.no/en/front/funding/private-sector-development/cooperation-on-framework-conditions/>

Contact:

Bygdøy allé 2, 0257 Oslo, Norway

Postal address:

Pb 8034 Dep.

0030 Oslo

Norway

Tel: +47 23 98 00 00

Email: postmottak@norad.no

Website: <http://www.norad.no/en/front/>

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1.117 Nomou Mena - Business Support and Investment in SMEs

Short description:

In 2012, Shell Foundation, the independent charity, and GroFin, a pioneering development finance organisation, for small and medium-sized enterprises (SMEs) founded the Nomou programme through a restricted donation of US\$50M from the Shell Group. The objectives of the programme are to create sustainable employment, economic growth, and positive social impact through the nurturing and expansion of a sustainable small and medium sized business sector in the Middle East and North Africa. Nomou, meaning growth in Arabic, provides access to medium-term risk capital and value-adding business support—an integrated solution to the under-served entrepreneurs of SMEs in Oman, Jordan, Iraq, and Egypt. The Nomou programme through GroFin’s management delivers best in class services for dedicated entrepreneurs of start-up or existing SMEs.

Business sectors: Healthcare, Education, Water, Food Security, Recycling

Target population:

Oman, Jordan, Iraq and Egypt

Type of funding:

The SMEs serviced by Nomou are too large for microfinance, too small for private equity, and too risky for security-based lenders. These businesses require viability-based development and growth finance not offered by traditional banking solutions.

The Nomou programme focusses on investing in and supporting existing and new businesses with the ability to:

- Create sustainable employment
- Produce local content
- Deliver socio-economic benefits

Amount offered:

Nature Murabahah Product

Murabahah is not a cash loan; it is a contract of sale of a specific commodity whereby the mark-up over the commodity is disclosed to the client.

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This Shariah compliant product allows GroFin to extend financial services to a client by purchasing the commodity for and on behalf of a client at a fixed mark-up, which can be repaid under agreed terms and over an agreed period.

Contact:

EGYPT

3 Aboul Feda Street, Floor 11

Zamalek, Cairo

Tel: +202 2737 1374

Fax: +202 2737 1373

Email: egypt@grofin.com

IRAQ

Office 15, Iraq Energy City

Burjessiya, Azubair, Basra

Tel: +964 (77) 0560 1111

Fax: +971 (4) 432 1120

Email: iraq@grofin.com

JORDAN

Suite No. 203 Amman Gate Building 7th Circle

Sweifieh, Amman

Tel: +962 6 585 1811

Fax: +962 6 585 1813

Email: jordan@grofin.com

OMAN

Office No. 403, 4th Floor

Al Assalah Towers at Al Ghubra (next to GMC Showroom)

Muscat

Tel: +968 2411 7579

Fax: +968 2411 7564

Email: oman@grofin.com

Website: <http://www.nomou-mena.com/>

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1.118 Oasis 500 Fund

Short Description:

Oasis500 is one of the leading seed investment company and business accelerator in the Tech and Creative Industry spaces based in Amman, Jordan. They enable great entrepreneurs to transform their viable ideas or creative talents into scalable businesses. That includes finding those entrepreneurs, investing in their start-ups, bridging their know-how gap, and eventually helping them get follow-on funding.

Oasis500 have become one of the most influential players in advancing the entrepreneurship and innovation ecosystem in Jordan and the MENA region in general.

Target population:

Jordan and the MENA region

Type of support:

- Entrepreneurship training
- Mentorship guidance
- Business incubation
- Seed investment
- Acceleration
- Additional follow-up investment

Amount offered

Initial seed investment between USD 30.000 and USD 50.000 for the first round

Application process:

Online application via <http://oasis500.com/submit-your-idea/>

Successful applicants are invited to attend our intensive Business and Entrepreneurship workshop aimed at building their entrepreneurial capacity and maximizing their potential of securing funding. Those with more mature pitches may go to the investment stage directly and skip the workshop.

Contact:

King Hussein Business Park Building 7
P.O.Box 131,
Amman, 11822, Jordan
Tel: +962 (6) 5805680, Fax: +962 (6) 5805462
Email: info@oasis500.com

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1.119 OT Ventures

Short Description:

OT Ventures creates a powerful customer experience through its online and mobile solutions portfolio. Empowering brands, governments, and consumers through a diverse blend of digital solutions spanning social marketing, content services, mobile VAS, solution development, and hosting services. Through our innovative digital products we touch the lives of more than 50% of MENA internet users, and 72% of MENA mobile subscribers every day.

Business Sectors: Internet and mobile

Target population:

MENA

Type of funding:

Private Equity

Contact:

Head office
94, Street #105, Maadi
Cairo, 11431, Egypt
Tel: + (202) 2529 5800
Fax: + (202) 2529 5888
Email: info@otventures.com

Website: <http://careers.otventures.com/docs/main.htm>

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1.120 Pinebridge Investments

Short description:

PineBridge Investments is a global asset manager with offerings that span the asset class and capital structure spectrum. With over 60 years of experience in developed and emerging markets. PineBridge manages over USD 82.5 billion for institutional and individual investors worldwide. Their investment platform offers innovative, core and specialized alpha-oriented solutions across asset allocation, equities, fixed income, private equity and hedge funds. The private equity platform has more than USD 18.3 billion of assets under management, with decades of accumulated experience offering differentiated capabilities globally to issuers and investors.

PineBridge is majority-owned by a subsidiary of Pacific Century Group (PCG), an Asia-based private investment group.

Target population:

Africa, Asia, Europe, MENA, Latin America, US

Type of funding:

- Multi-asset
- Fixed income
- Equities
- Alternatives

Amount offered:

USD 82.7 billion in assets under management

Application process:

Please use the online contact form: <http://www.pinebridge.com/contact-us.aspx>

Contact:

Global Headquarters
 United States
 399 Park Avenue
 4th Floor
 New York, NY 10022
 Tel: +1 (646) 857-8000

United Arab Emirates

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Dubai
 Dubai International Financial Centre
 Al Sa'ada Street, Index Tower
 West Entrance, floor 5, unit 516
 Dubai, UAE

Email: Please use the contact from <https://www.pinebridge.com/contact-us>

Website: www.pinebridge.com

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1.121 Public - Private Infrastructure Advisory Facility (PPIAF)

Short Description:

Created in 1999 as a joint initiative of the governments of Japan and the United Kingdom, working closely with and housed inside the World Bank, PPIAF is a catalyst for increasing private sector participation in emerging markets.

At the Public-Private Infrastructure Advisory Facility (PPIAF), their mission is to help eliminate poverty and increase shared prosperity in developing countries by facilitating private sector involvement in infrastructure. This mission aligns with the World Bank's twin goals to eradicate poverty and increase shared prosperity and is consistent with our donors' development objectives of reducing aid dependency, stimulating sustainable growth, and creating jobs.

Despite progress achieved in expanding infrastructure services in developing countries, millions of people still lack access to electricity, roads, and water and sanitation. Governments face major challenges in ensuring efficient service provision, especially for the poorest segments of the population. To optimize delivery of public infrastructure assets and services, developing country governments are increasingly looking at Public-Private Partnership (PPP) arrangements. However, governments often lack the necessary policies, laws, regulations, institutions, and capacity needed for both parties to benefit fully from such an arrangement and to encourage private investment. PPIAF was created to address these issues.

Business sectors: Water and Sanitation, Solid Waste Management, Irrigation, Transport, Energy, Telecommunications

Target population:

Global countries and regions with the greatest need; lower-income countries and fragile and conflict-affected states

Type of funding:

- Grant
- Technical Assistance

Amount offered:

Minimum USD 25.000 and a maximum USD 500.000

Application process:

<https://ppiaf.org/apply-funds>

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Guide to Applying for PPIAF's funding: <https://library.pppknowledgelab.org/documents/4181>

Contact:

For general information regarding PPIAF, applicant eligibility, and the application process, please contact PPIAF at ppiaf@ppiaf.org

Website: <https://ppiaf.org/>

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1.122 Riva y García Financial Group

Short Description:

Riva y García Financial Group was founded in 1992, as a Firm specialized in providing personalized and high added value financial advice services. Their main activities are Corporate Finance, Private Equity, Real Estate and Private Banking through their shareholding in Banco de Alcalà (Credit Andorrà subsidiary in Spain). They have offices in Barcelona, Madrid, Valencia, Casablanca, Tunis and Algiers.

At Corporate Finance they have extensive experience of more than 20 years in middle-market transactions for both quoted and private companies. They offer M&A advisory services, capital market transactions (IPOs, capital increase and convertible bonds) and financial strategy advice.

At Private Equity, they manage 165 Million Euros through 5 different entities: Mediterrània, Tirant, Spinnaker, Invercat and Heathequity with Institutional Investors and 20 portfolio companies in Spain and in the Magreb area.

Target population:

Spain and Maghreb area

Type of funding:

- Corporate finance
- Private equity
- RyG Real Estate
- Banco Alcalá, Wealth Management

Fund size:

Corporate finance: transactions of up to EUR 50 million

Private Equity: managing EUR 165 million

Contact:

Head office
BARCELONA

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Diputación, 246, Pral.
08007 Barcelona
Tel: 34 93 2701212
Fax: 34 93 2701213
bcn@rivaygarcia.es

MOROCCO
RIVA Y GARCÍA MAROC (S.A.R.L.)
39, Rue Normandie Racine
20100 Casablanca Anfa
Morocco
Tel: (+212) 52279 09 40
Fax: (+212) 52236 97 72
casablanca@rivaygarcia.com

TUNISIA
Immeuble Victoria, Bloc C
Les Berges du Lac, Tunis
Tunisia
Tel: (+216) 71 962 469
Fax: (+216) 211 84 384
tunisia@rivaygarcia.com

ALGERIA
Villa 28, Cité des Moudjahidines
Chéraga, Algiers
Algeria
Tel: (+213) 2136 9314
Fax: (+213) 2136 8376
algiers@rivaygarcia.com

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1.123 Riyada Enterprise Development (RED)

Short Description:

Riyada Enterprise Development (RED) is the small and medium enterprise (SME) investment platform of the Abraaj Group. RED is sector agnostic but prefers entrepreneurially run and innovative businesses that are scalable into new regional markets, and that can leverage technology to support their work. Its primary focus is on profitable SMEs in need of capital and institutional and strategic support to grow. The RED initiative operates at both, a regional and country-specific level, providing economies of scale and the ability to facilitate geographic expansion of its portfolio companies. The RED team is a dedicated unit within the Abraaj Group that operates solely on the SME initiative through a network of local offices that currently includes Dubai, Amman, Cairo, Ramallah and Beirut, with additional local offices being established in target countries throughout the region.

Target population:

MENA region

Type of funding:

Private Equity with mostly influential minority and sometimes majority share

Amount offered:

USD 500,000 to USD 15 million

Fund size:

USD 500 million

Contact:

UAE
 Dubai +971 4 3191500
 dubai@abraaj.com

JORDAN
 Amman +962 6 5347254
 amman@abraaj.com

LEBANON

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Beirut +9611983640
beirut@abraaj.com

EGYPT
Cairo +202 2 4619930
cairo@abraaj.com

PALESTINE
Ramallah +970 22416000
ramallah@abraaj.com

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1.124 Saham Group

Short Description:

Saham Group is built around the strong and humanist vision of its founder, Mr. Moulay Hafid Elalamy. Founded in 1995, the Group has become - in less than two decades - a leading player in high added value services: assistance, offshoring, health insurance and real estate.

The Group contributes to the serenity of its large customer base by protecting, assisting and providing them with quality care in Africa and the Middle East. Their main mission is to develop and integrate essential human services, allowing each and every one to fulfil their lives.

Target population:

27 African and Middle East Countries

Core businesses:

- Insurance
- Assistance
- Healthcare
- Offshoring
- Real Estate
- Education

Intercompany turnover:

1, 01 billion USD turnover (Insurance Division)

Contact:

You can contact Saham Group via <http://www.saham.com/fr/groupe/contactez-nous>

Website: <http://www.saham.com/en>

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1.125 Saudi Fund for Development

Short description:

As defined in its charter, the basic objectives of the fund are to participate in financing of development projects in developing countries through granting of loans to developing countries and to encourage national non-crude-oil exports by providing finance and insurance in support of such exports.

Target population:

Afghanistan, Djibouti, Nepal, Liberia, Benin, Uzbekistan, Maldives, Sri Lanka, Madagascar, Seychelles, Jordan, Vietnam, Tunisia, Central African, Republic Rwanda

Type of funding:

Soft loans to finance infrastructure projects as well as finance and insurance of the national non-crude oil products

Total amount already committed:

The Fund commenced its activities with a capital of SR. 31 billion provided by the Saudi government.

Application process:

- In order to grant loans for financing of development projects, the fund requires that:
- The project should be feasible economically and/or socially
- The loan should be disbursed and repaid in Saudi Riyals
- The amount of the loan granted for any project should not exceed five percent (5%) of the Fund's capital nor exceed fifty percent (50%) of the total cost of the project for which the loan is granted
- The total amount of loan granted to any country should not exceed ten percent (10%) of the Fund's capital at any one time

For Export Credit and Insurance, the fund requires that:

- The eligible national goods/ services shall include the non-crude-oil products, the industrially processed, the modified processed, secondary downstream petroleum sector products, and good/ services for the agricultural and industrial projects, all of which whose local value-added percentage shall not fall below 25%

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- The Fund's contribution in financing of a transaction may cover 100% of the total price of the export deal according to the circumstances and the nature of the transactions and the measures of the commercial or political risk that are involved. Terms of such financing vary from one year to fifteen years whereas the insurance and finance guarantee may reach 90% of total export unpaid value
- The Saudi Riyal or US Dollar is denominated as the official used currency in all transaction of the Program
- The Program shall always impose on and take from the borrower the necessary securities to guarantee re-payment and secure the Fund's rights

Contact:

P.O.: 50483
Riyadh 11523
Kingdom of Saudi Arabia
Tel: (+966) 12794000
Fax: (+966) 14647450
Email: info@sfd.gov.sa

Website: <http://www.sfd.gov.sa/>

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1.126 Sawari Ventures

Short description:

Sawari Ventures is an international venture capital firm that invests in people turning visionary ideas into market-leading companies in the Middle East and North Africa (MENA).

We believe in the transformative power of entrepreneurial thinking. We know that innovation can spark curiosity, speak to personal passions and inspire new markets. We understand the capacity of technology to facilitate, enhance and even create new ways of doing business.

Our goal is simple: we want to identify, serve, and provide capital for extraordinary entrepreneurs who are determined to change the MENA region.

Business sector: Technology, Media, Communication

Target population:

MENA region

Type of funding:

Venture Capital, Portfolio Investment

Amount offered:

USD 50.000 – USD 1million initially and expect to invest USD 2 million to USD 5 million

Application process:

Submit a Business Plan to start@sawariventures.com

Contact:

1 Dr. Mohamed Sobhy Street,

Ste. 9 Giza, Cairo

Tel: + (202) 3570 1802 / + (202) 3570 1742

Fax: + (202) 3573 4496

Email: info@sawariventures.com

Website: <http://www.sawariventures.com/about/investment-strategy>

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1.127 SeedStartup

Short Description:

SeedStartup is a venture capital firm specializing in seed and start-up investments. The firm typically invests in wireless networking equipment, internet software, and online services. It seeks to invest in the Arab World with a focus on Dubai. The firm also runs a three month accelerator program specializing in technology start-ups with a focus on web, mobile, and software sectors. It seeks to invest in teams with 3 to 4 founders and considers teams with up to 5 or 6 founders. The firm seeks to invest globally.

Target population:

Global

Type of funding:

Venture Capital

Amount offered:

Investments between USD 20,000 and USD 25,000 with an investment of USD 20,000 for teams with 2 co-founders and USD 25,000 for 3 or more co-founders

Contact:

Tel: 971 4 3199069

Website: www.seedstartup.com

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1.128 South Africa: Industrial Development Corporation

Short description:

The Industrial Development Corporation of South Africa Ltd (IDC) is a self-financing, national Development Finance Institution (DFI). It was established in 1940 to promote economic growth and industrial development in South Africa and the rest of the African continent.

Their goal is to contribute to the creation of balanced, sustainable economic growth in South Africa and on the rest of the continent.

They are owned by the South African government under the supervision of the Economic Development Department.

Business sectors: Agro-processing and Agriculture, Automotive and Transport Equipment, Basic Metal and Mining, Basic and Speciality Chemicals, Chemical Products and Pharmaceuticals, Clothing and Textiles, Heavy Manufacturing, Industrial Infrastructure, Light Manufacturing and Tourism, Machinery and Capital Equipment, Media and Motion Pictures, New Industries, Rest of Africa

Target population:

African continent as a whole, with a special focus on South-Africa

Type of funding:

- Debt
- Equity and quasi-equity
- Guarantees
- Trade finance
- Venture capital

Funding term: short-, medium- and long-term loans are available

Amount offered:

Minimum funding requirement of R1 million and a maximum of R1 billion.

Application process:

For General Criteria visit <https://www.idc.co.za/general-criteria.html>

Contact:

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Head Office
19 Fredman Drive, Sandown
PO Box 784055
Sandton, 2146
Tel: 011 269 3000
Fax: 011 269 3116
Email idc@tip-offs.com

Website: <https://www.idc.co.za/>

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1.129 Spain: COFIDES

Short Description:

COFIDES S.A. is a joint state and privately owned company founded in 1988 that provides cost-effective medium and long term financial support for viable private direct investment projects in foreign countries, where there is a Spanish interest. Since its inception in 1988, COFIDES has approved more than 470 investment projects in 65 different countries and committed more than 1,200 million euros. The important growth COFIDES has experienced during these last year's demonstrates its adaptability to sponsors' financial needs, openness to risk, customer loyalty and professional specialization.

Business sector: all productive industries, including businesses conducted to permanently market Spanish goods or services, where assets requiring medium/long-term financing are involved.

Target population:

COFIDES can back, with its own resources, direct investment projects involving Spanish interest undertaken in any developing or emerging country, regardless of its per capita income and membership or otherwise in the Organization for Economic Cooperation and Development (OECD).

Type of funding:

- Loans
- Quasi-equity instruments
- Medium and long-term loans host country companies
- Medium- and long-term loans for Spanish investors
- Multi-project loans

Amount offered:

- Currently financing capacity about EUR 2.5 billion
- EUR 75,000 to EUR 30 million per project.
- Total managed portfolio (31.12.2015): EUR 926.96 million

Application process:

Information on how to apply can be found here:

<https://www.cofides.es/en/how-to-submit-a-proposal/>

Contact:

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HEADQUARTER

C/ Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/index.php>

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1.130 Spain: COFIDES - Fund for Foreign Investment (FIEX)

Short Description:

One of COFIDES priorities has always been the mobilisation of funds from different programs and its available tools for the funding of overseas projects by Spanish companies.

COFIDES uses, on one hand, their own resources to finance investment projects in emerging or developing countries and on the other, it manages the FIEX and FONPYME funds on behalf of the State, created to finance investment projects abroad regardless of the state of development of the destination country.

This fund allows both temporary holdings and direct minority holdings in the capital of Spanish firms for their internationalisation or of companies located abroad and in general, through holdings in company equity as detailed above and through any participatory tools.

Financing by the Fund may also be provided through temporary holdings and direct minority holdings in those vehicles or capital expansion funds with existing official support or those that are subsequently created or private equity funds, that promote the internationalisation of the company or the Spanish economy.

Target population:

Spanish companies in foreign countries

Type of funding:

- Capital holdings
- Quasi-capital instruments

Amount offered:

- Ceiling: EUR 30 million
- Minimum: EUR 250,000

Application process:

Applications must be submitted to COFIDES, the designated fund manager

Contact:

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28046 Madrid (Spain)
Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80
Fax: (+34) 91 561 00 15
Email: cofides@cofides.es

Website: <https://www.cofides.es/en/fiex/>

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1.131 Spain: COFIDES - Fund for SME Foreign Investment Operations (FONPYME)

Short Description:

One of COFIDES priorities has always been the mobilisation of funds from different programs and its available tools for the funding of overseas projects by Spanish companies.

COFIDES uses, on one hand, their own resources to finance investment projects in emerging or developing countries and on the other, it manages the FIEX and FONPYME funds on behalf of the State, created to finance investment projects abroad regardless of the state of development of the destination country.

The fund allows both temporary holdings and direct minority holdings in the capital of Spanish firms for their internationalisation or of companies located abroad and in general, through holdings in company equity as detailed above and through any participatory tools.

Financing by the Fund may also be provided through temporary holdings and direct minority holdings in those vehicles or capital expansion funds with existing official support or those that are subsequently created or private equity funds, that promote the internationalisation of the company or the Spanish economy.

Target population:

Viable SME projects undertaken overseas and involving some manner of Spanish interest

Type of funding:

- Capital holdings
- Quasi-capital instruments

Operations are co-financed by COFIDES in countries where the company is permitted to operate

Amount offered:

- Ceiling: EUR 5 million
- Minimum: EUR 75,000

Application process:

Applications must be submitted to the designated fund manager in COFIDES

Contact:

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Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/fonpyme/>

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1.132 Spain: COFIDES - EFP

Short Description:

COFIDES, in conjunction with members of the Association of European Development Finance Institutions (EDFI) and the European Development Bank (EIB), have collaborated since 2004 in European Financing Partners (EFP), a vehicle for the co-financing of private sector enterprises in the Africa, the Caribbean and the Pacific regions (ACP).

Target population:

Private investment projects in ACP countries

Type of funding:

- Capital holdings
- Joint venture loans
- Ordinary medium and long-term loans. Securities to mobilise resources in local currencies

Amount offered:

- Ceiling: EUR 30 million per project with a cap of 75% of the total investment
- Minimum: EUR 1 million

Application process:

This line is managed by the European bilateral development finance institutions. Interested companies should apply to COFIDES in their capacity as country manager.

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/efp/>

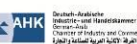
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1.133 Spain: COFIDES – FINCHEF

Short Description:

Target promoters are those who are engaged in international expansion involving the opening of establishments linked to the overseas hospitality industry.

Target population:

All countries, except Spain. Priority will be given to the countries included by the Spanish Business Administration in the Integral Market Development Plan (PIDMs).

Type of funding:

- Joint venture loan to the subsidiary with remuneration partly linked to the evolution of the project
- Ordinary loan to the foreign subsidiary
- Loan to its home operation

Amount offered:

Limit of Funding: Between EUR 75,000 and EUR 5 million.

Resources can be assigned to finance non-current assets plus a percentage of the current assets linked to that investment. Depending on the guarantees offered, this percentage can go as high as 80%. In the case of them needing to finance expenditure, this may be financed up to a maximum of 50%, up to a million euros.

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/finchef/>

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1.134 Spain: COFIDES - Investment Financing Line for the Tourist Industry (FINTUR)

Short Description:

This line offers financing under special conditions for viable investment projects in the tourist industry and involving some manner of Spanish interest.

Target population:

Viable private tourist industry projects involving some manner of Spanish interest. The target businesses include:

- Hotels
- Theme and Amusement parks

Type of funding:

- Capital holdings
- Joint venture loans
- Other medium- and long-term syndicated instruments

Amount offered:

- Ceiling: EUR 30 million with a maximum up to of 50% of the total project investment
- Minimum: EUR 75,000

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/-investment-financing-line-for-the-tourist-industry-fintur/>

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1.135 Spain: COFIDES - Investment financing line for the infrastructure sector (FINCONCES)

Short Description:

This line offers financing under special conditions for viable investment projects in the infrastructure sector.

Target population:

Viable private infrastructure industry projects involving some manner of Spanish interest. The target businesses include:

- Transport infrastructure
- Energy
- Water treatment and waste management
- Service management
- Telecommunications

Type of funding:

- Capital holdings
- Quasi-capital like instruments

Amount offered:

- Ceiling: EUR 30 million with a maximum of up to 50% of the total project investment, limited by the contribution of the promoter
- Minimum: EUR 75,000

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER
Paseo de la Castellana, 278
28046 Madrid (Spain)

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Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/investment-financing-line-for-the-infrastructure-sector-finconces/>

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1.136 Spain: COFIDES - Investment financing line for the new information and communication technologies (FINTEC)

Short Description:

This line offers financing under special conditions for viable investment projects in the ICT sector.

Target population:

Viable private ICT projects involving some manner of Spanish interest. The target businesses include:

- Consumer electronics
- Electronics equipment
- Telecommunications
- Information Technology
- Digital content
- Other: e-commerce, automotive, electronics, etc.

Type of funding:

- Capital holdings
- Quasi-capital instruments
- Medium and long-term loans
- Multi-project loans

Amount offered:

- Financing limits: EUR 30 million with a maximum of up to 50% of the total project investment, limited by the contribution of the promoter
- Minimum: EUR 75,000

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/investment-financing-line-for-the-new-information-and-communication-technologies--fintec/>

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1.137 Spain: COFIDES - FINFOOD

Short Description:

Agri-food Industry has been created with the aim of promoting the internationalisation of companies within this sector.

Target population:

All countries. Priority will be given to the countries included by the Spanish Business Administration in the Integral Market Development Plan (PIDMs).

Type of funding:

- Share capital holdings
- Subordinated loans
- Equity loans
- Joint venture loan to the subsidiary with remuneration partly linked to the development of the project
- Ordinary loans
- Multi-project financing.

Amount offered:

Between EUR 75,000 and EUR 30 million.

Resources can be assigned to finance non-current assets plus a percentage of the current assets linked to that investment. Depending on the guarantees offered, this percentage can go as high as 80%. In the case of them needing to finance expenditure, this may be financed up to a maximum of 50%, up to EUR 1 million.

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/finfood/>

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1.138 Spain: The Spanish Agency for International Development Cooperation (Agencia Española de Cooperación Internacional para el Desarrollo, AECID)

Short Description:

The Spanish Agency for International Development Cooperation (AECID) is the main management body for Spanish cooperation, which combats poverty and works for sustainable human development. Its Charter states that the agency was created to foster full development, conceived as a fundamental human right, with the fight against poverty as part of the process for building this right. To this end, the Agency follows the guidelines of the 4th Master Plan, in accordance with the international agenda of the Millennium Development Goals and with a focus on three crosscutting axes: gender perspective, environmental quality and respect for cultural diversity.

Currently present in 38 countries, the Spanish Agency for International Development Cooperation (AECID) was set up 25 years ago to help eradicate poverty and famine in the world and foster the active construction of peace. These objectives continue to be present in its daily work.

AID sectors: Water and Sanitation; Economic Growth; Culture and Science; Rural Development, Food Security and Nutrition, Education, Gender, Democratic Governance, Environment and Climate Change, Health

Target population:

38 Countries and Territories in which they are present.

In NORTH AFRICA and MIDDLE EAST:

Algeria, Egypt, Jordan, Morocco, Mauritania, Palestine, Saharawi Population, Tunisia

Type of funding:

- Grants
- Assistantship

Application process:

- The application process –including presentation of the documents required – shall be carried out exclusively online, through the AECID website
- The application deadlines vary by programme

Contact:

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Avda. Reyes Católicos, nº 4
28040 Madrid
Spain

Tel: (+34) 91 583 81 00
Fax AECID: (+34) 91 583 83 10/11/13
Email: centro.informacion@aecid.es
Website: <http://www.aecid.es/EN>

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1.139 STC Ventures

Short Description:

STC Ventures is an independently managed VC fund whose anchor investor is the Saudi Telecom Company. Their focus is on early and later stage equity investments in the digital media/entertainment, information technology and telecommunications sectors, supporting the development of innovative companies in Saudi Arabia, the GCC, Levant, North Africa and Turkey, in addition to funding globally minded international companies seeking capital and access to the MENA region and other emerging markets.

They believe that there are fundamental shifts underway in technology innovation and consumer adoption of digital products, devices and services, as well as improved digital infrastructure, plus a proliferation of back-able entrepreneurs and young businesses; all leading to a dramatic increase in investable opportunities in the MENA region and globally. They are witnessing the early days of a massive technology renaissance and also huge consumer behavioural change, as well as the emergence of venture financing as an increasingly widely available and recognised source of funding for entrepreneurs and high growth businesses.

Business sectors: Information Technology, Telecommunications, and Digital Media/Entertainment

Target population:

Saudi Arabia, GCC, Levant, North Africa and Turkey

Type of funding:

Private Equity, with an influential minority

Amount offered:

Between USD 1 million and USD 5 million

Contact:

UAE
Office 217, Loft Offices 2A
Dubai Media City
PO Box 502869, Dubai, UAE

SAUDI-ARABIA

Office No. (4), 1st Floor

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Al-Humaid Commercial Center
King Abdulaziz Road, Exit (5)
Riyadh, Saudi Arabia

Email: info@stcventures.com

Website: <http://stcventures.com/>

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1.140 Swicorp

Short Description:

Swicorp is a private financial services group providing solutions in the spheres of investment banking, private equity and asset management in the Middle East and North Africa.

Founded in 1987 by current chairman Kamel Lazaar, Swicorp today has grown to be one of the region's premier financial services providers, with close to 100 employees worldwide.

Licensed by both the Saudi Capital Market Authority and the Dubai Financial Services Authority, their teams leverage their regional and international network, servicing clients and investors who are seeking lucrative opportunities.

Swicorps local expertise, combined with their world-class financial solutions, has allowed them to gain a robust client base amongst leading financial institutions and regional corporations. Furthermore, it established trust with their clients to enable them to raise in excess of USD 1 Billion in private equity funds. Through Swicorps extensive principal investment network, they are also able to activate significant proprietary investments for MENA and international opportunities across various asset classes.

Target population:

MENA region

Type of funding:

- Investment Banking
- Private Equity
- Asset Management

Amount already committed:

Since 2005, over USD 1 billion has been raised for Swicorp private equity funds, primarily from investors based in the Middle East.

Contact:

HEADQUARTER
Kingdom Tower
49th Floor

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King Fahd Road
P.O. Box 2076
Riyadh, 11451
Kingdom of Saudi Arabia
Riyadh Province
Saudi Arabia
Tel: (+966) 11 211 0737
Fax: (+966) 11 211 0733

TUNISIA
Immeuble Lira, rue de La Bourse
Les Jardins du Lac
1053 Tunis, Tunisia
Tunis
Tunisia
Tel: +216 70 015 400
Fax: +216 71 197 091

Or use Contact online contact form <http://www.swicorp.com/contact-us/>

Website: <http://www.swicorp.com/>

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1.141 Switzerland: Swiss Agency for Development

Short Description:

The Swiss Agency for Development and Cooperation (SDC) is Switzerland’s international cooperation agency within the Federal Department of Foreign Affairs (FDFA). In operating with other federal offices concerned, SDC is responsible for the overall coordination of development activities and cooperation with Eastern Europe, as well as for the humanitarian aid delivered by the Swiss Confederation. The goal of development cooperation is that of reducing poverty. It is meant to foster economic self-reliance and state autonomy, to contribute to the improvement of production conditions, to help in finding solutions to environmental problems, and to provide better access to education and basic healthcare services.

Switzerland's specific actions in development cooperation, cooperation with Eastern Europe, humanitarian aid, multilateral cooperation, the global programmes, development policy, and research and culture.

Out of solidarity and in its own best interests, Switzerland expanded its involvement in North Africa in 2011, providing support to its partner countries on the difficult road towards stability and democracy.

The aim in the Middle East is to save lives and reduce the vulnerability of people affected by conflict and other groups at risk and to help them to improve their resilience. SDC’s engagement covers basic needs and access to services by providing emergency aid, food and shelter, but also through its support for education, work and income generation, legal advice and psychological care.

Target population:

Development Countries worldwide

North Africa (Egypt, Tunisia, Morocco, Libya), Middle East (Syria, Lebanon, Jordan, Iraq)

Type of funding:

The Swiss Program supports projects with non-repayable grants. This support can, however, also include technical assistance and the provision of loans for Micro, Small and Medium Enterprises.

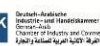
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Amount offered:

Depends on the project

List with all projects at <https://www.eda.admin.ch/deza/en/home/activities-projects/projekte-fokus.html>

Contact:

Middle East and North Africa Division
Humanitarian Aid and SHA
Effingerstrasse 27
3003 Bern
Tel: +41 (0)58 462 31 24
Fax: +41 (0)58 464 16 94
Email: mena@eda.admin.ch

Embassy of Switzerland
10, Abdel Khalek Sarwat Street
11511 Cairo
Egypt
Tel: +20 2 25 75 82 84
Email: cairo@eda.admin.ch

Embassy of Switzerland - International Cooperation
Swefiyeh, Salah Toqan St 7
Amman
Jordan
Tel: +962 6 585 60 20
Fax: +962 6 581 59 56
Email: amman@eda.admin.ch

Website: <https://www.eda.admin.ch/deza/en/home.html>
<https://www.eda.admin.ch/deza/en/home/countries/north-africa.html>
<https://www.eda.admin.ch/deza/en/home/countries/middle-east.html>

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1.142 Switch Med

Short Description:

At SwitchMed they work in close partnership with leading start-ups and entrepreneurs, industry agents, change agents, policy and financial institutions working on applications of productive, circular and sharing economies in the Mediterranean. Those partnerships work closely with is in order to support and connect stakeholders to scale-up social and eco innovations in the Mediterranean.

They provide all Mediterranean stakeholders with tools and connections to supporting partners for their social and eco innovations, to achieve productive, circular and sharing economies in the Mediterranean.

Business sectors: eco-innovative businesses or initiatives of green entrepreneurs

Target population:

Morocco, Tunisia, Egypt, Lebanon, Palestine, Jordan, Israel, Algeria

Type of funding:

- Trainings for entrepreneurs to build skills in design, business plan, marketing and financing of sustainable products and services;
- Capacity building in industry service providers targeting small and medium sized enterprises for resource efficiency improvements;
- Engagement with policy makers to establish a regulatory and policy framework to boost the market for sustainable products and services;
- Empowerment of citizens and civil society organisations to lead socially innovative solutions addressing environmental challenges;
- An Action Network of stakeholders to link with similar initiatives and networks, exchange information and to scale-up current activities.

Contact:

Burcu Tunçer
Team Leader SwitchMed Networking Facility
C/ Anglí 31, 3th floor, 08017 Barcelona - Spain
Tel: +34.93 5538782
Fax: +34.93 553 8792
Email: btuncer@scprac.org

Website: <http://www.switchmed.eu/en>

1.143 TVM Capital Group – TVM Capital Healthcare

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Short Description:

TVM Capital is an independent affiliation of international private equity and venture capital firms, counting numerous investments across many continents and countries.

With its first regional fund (MENA I), TVM Capital Healthcare invests primarily in attractive healthcare businesses that solve problems in the healthcare sector of the communities they operate in and have the potential for rapid and profitable growth. A second focus of the Fund is the pharmaceutical and life sciences industry, including, but not limited to, the manufacturing, sales and distribution, in-licensing, and importation of pharmaceuticals, medical device and medical technology companies, as well as logistics and other businesses in the pharmaceutical, medical device and hospital management value chains.

Target population:

MENA region, Turkey, India and Southeast Asia

Type of funding:

Private Equity

Contact:

TVM Capital Healthcare Partners Ltd.
DIFC Gate Village, Building 4
PO Box 113355, Dubai, UAE
Tel: +971 (4) 401 9568

TVM Operations Group DMCC
Jumeirah Lakes Towers, Cluster E
SABA 1, #2103
PO Box 454287, Dubai, UAE
Tel: +971 (4) 439 0220
Victoria Brandstatter
Email: brandstatter@tvm-operations.ae

TVM Healthcare Advisors SARL
109 Allenby St.
PO Box 11-1254
Beirut, Lebanon

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Or via <https://www.tvmcapitalhealthcare.com/contact/>

Website: <https://www.tvmcapitalhealthcare.com/>

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1.144 United Nations Conference on Trade and Development (UNCTAD)

Short Description:

Since its foundation more than 50 years ago, the United Nations Conference on Trade and Development – UNCTAD – has been a key partner supporting countries in meeting their development objectives. UNCTAD has helped countries in the pursuit of shared prosperity by backing policymaking with sound research and analysis, providing a forum for open and constructive dialogue on development issues, and providing technical support to make a difference on the ground.

UNCTAD support developing countries to access the benefits of a globalized economy more fairly and effectively. And they help equip them to deal with the potential drawbacks of greater economic integration. To do this, UNCTAD provide analysis, consensus-building, and technical assistance. This helps them to use trade, investment, finance, and technology as vehicles for inclusive and sustainable development.

Together with other UN departments and agencies, UNCTAD measure progress by the Sustainable Development Goals, as set out in Agenda 2030.

Target population:

Developing countries

Membership lists (Membership of UNCTAD and of the Trade and Development Board):

<http://unctad.org/en/Pages/About%20UNCTAD/UNCTADs-Membership.aspx>

Type of support:

- Transforming economies, improving competitiveness
- Fostering economic efficiency, improving governance
- Tackling vulnerabilities, building resilience
- Empowering people, investing in their future

Application process:

A State member of UNCTAD or a regional institution wishing to obtain technical cooperation from the UNCTAD secretariat should submit a request in writing, with an indication of the nature and substance of the assistance required.

Contact:

Technical Cooperation Service
UNCTAD
Palais des Nations

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CH-1211 Geneva 10
Switzerland
Tel: +41 22 917 5594
Fax: + 41 22 917 0043
Email: tc@unctad.org

Website: <http://unctad.org>

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1.145 United Nations Industrial Development Organization (UNIDO)

Short Description

UNIDO is the specialized agency of the United Nations that promotes industrial development for poverty reduction, inclusive globalization and environmental sustainability.

As the premier agency assisting global economies to achieve a sustainable level of industrialization, UNIDO promotes the vitality of the private sector as one of the main driving force of industrial development through changing patterns of international production, investment and trade.

Through its service modules UNIDO supports in formulating industrial strategies that encourage the private sector to play a leading role in creating employment, income and value added. UNIDO provides technical assistance and the transfer of environmentally sound technologies to industrialists that enable them to overcome these limitations, while also supporting the role of the Government in facilitating foreign direct investment flows.

Target population:

Development Countries worldwide

Offered products:

- Creating shared prosperity
- Advancing economic competitiveness
- Safeguarding the environment

In addition, UNIDO implements a selected number of cross-cutting programs, including industrial policy advice, research and statistics; partnership mobilization and South-South cooperation; gender equality and the empowerment of women; and a wide range of regional programs.

Total budget:

USD 1187.64 million

Arab Regional: USD 13,391,229

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Contact:

UNIDO Headquarters
Vienna International Centre
Wagramerstr. 5
P.O. Box 300
A-1400 Vienna
Austria
Tel: +43 (1) 26026-0
Fax: +43 (1) 2692669
Email: unido@unido.org
EGYPT

Representative and Director: Ms. Giovanna CEGLIE

c/o Ministry of Industry and Foreign Trade
2, Latin America St., Garden City, 4th floor
P.O. Box 37 - Bab El Louk
Postal Code 11513, Cairo
EGYPT
Tel: +202 27943477
Fax: +202 27921199
Email: office.egypt@unido.org

JORDAN

P.O. Box 950629
Le Meridien, Room #114
Queen Nour St., Shmeisani
Amman 11195
JORDAN
Tel: +962 6 565 9373
Fax: +962 6 565 9366
Email: office.jordan@unido.org

ALGERIA

6 Lotissement Sidi Merzoug
Chemin El Bekri
Algiers,
ALGERIA
Tel: +213 21 946060 / +213 21946262
Fax: +213 21946161
Email: office.algeria@unido.org

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MOROCCO
282 Rue Mohamed Benyazid
OLM Souissi
10180 Rabat
MOROCCO
Tel: +212 5 37755966
Fax: +212 5 37632787
office.morocco@unido.org

Website: <http://www.unido.org/>

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1.146 Union for the Mediterranean (UfM)

Short Description:

The Union for the Mediterranean (UfM) is an intergovernmental organisation bringing together the 28 European Union Member States and 15 countries from the Southern and Eastern shores of the Mediterranean. It provides a unique forum to enhance regional cooperation and dialogue in the Euro-Mediterranean region.

The Secretariat of the Union for the Mediterranean, based in Barcelona and the first permanent structure dedicated to the intergovernmental Mediterranean partnership, is the operational institution that empowers this regional dialogue between the UfM Member States and stakeholders, fostering synergies among them and promoting cooperation projects and initiatives with a direct impact on the lives of people.

Business sectors: Business Development, Transport & Urban Development, Energy & Climate Action, Water & Environment, Higher Education & Research, Social & Civil Affairs

Target population:

28 European Union Member States and 15 countries from the Southern and Eastern shores of the Mediterranean

Type of funding:

Proposal finalization to financial planning and fund-raising, as well as technical assistance (internal or external), project launching and monitoring. In a nutshell: They help to develop regionally relevant projects to gain political support and recognition for increased impact and replication effects.

Application process:

Details about how to submit a project at

<http://ufmsecretariat.org/how-to-submit-a-project/>

Project proposals must be duly completed in the Project Proposal Template, signed and returned with the requested annexes to the UfM Secretariat by registered mail, with a copy equally submitted electronically in word format to projects.info@ufmsecretariat.org.

Contact:

Palacio de Pedralbes

Pere Duran Farell, 11

08034 Barcelona, Spain Phone: 00 34 93 521 4100

Fax: 00 34 93 521 4102

Email: [info\[at\]ufmsecretariat\(.\)org](mailto:info[at]ufmsecretariat(.)org)

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For enquiries regarding a specific area of work, contact details at <http://ufmsecretariat.org/contact/>

Website: www.ufmsecretariat.org

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1.147 United Nations Development Program (UNDP) in the Arab States

Short Description:

The Regional Bureau for Arab States (RBAS) based in New York serves as the headquarters for UNDP regional programmes and country offices in 17 Arab countries, with the 18th located in the occupied Palestinian territory.

UNDP is the UN's global development network, an organization advocating for change and connecting countries to knowledge, experience and resources to help people build a better life.

UNDP's activities in the Arab States region build on UNDP's five thematic priorities, with additional emphasis placed on addressing the main impediments to human development in the region as identified by the Arab Human Development Report series, namely freedom and good governance, knowledge, and women's empowerment. Through its activities, the Bureau therefore seeks to promote and advance:

- Sustainable development
- Democratic governance and peace building
- Climate Change and disaster resilience
- Women's empowerment
- Knowledge societies
- HIV and development
- Energy and environment
- Youth

Target population:

Arab States

Type of funding:

- Technical assistance
- Leveraging and accessing donor financing

Contact:

Headquarters
 Regional Bureau for Arab States
 United Nations Development Programme
 One United Nations Plaza, DC1-22nd Floor
 New York, NY, 10017
 Fax: +1 212-906-5487
 E-mail: rbas-info@undp.org

United Nations Development Programme
 UNDP
 Egypt Country Office

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World Trade Center, 1191 Corniche El Nil Street
Boulac, Cairo, Egypt
Fax Number: 25742620

Email: registry.eg@undp.org

Website: <http://www.arabstates.undp.org/content/rbas/en/home.html>

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1.148 US: Middle East Partnership Initiative (MEPI)

Short Description:

The U.S. Middle East Partnership Initiative's (MEPI) mission is to empower partnerships between citizens, non-governmental organizations, the private sector and government institutions to promote common shared solutions for the people of the Middle East and North Africa.

MEPI's funding approach focuses on promoting a stability and prosperity in the Middle East and North Africa by empowering partnerships between citizens, non-governmental organizations, the private sector and government institutions.

Their goal is a stable and prosperous region with institutions responsive to citizens of the Middle East and North Africa.

Target Population:

Algeria, Bahrain, Israel, Jordan, Kuwait, Lebanon, Libya, Morocco, Qatar
Saudi Arabia, Tunisia, West Bank/Gaza, Yemen

Type of funding:

- Grants
- Education and Exchange programs

Amount offered:

Depends on the project

Application process:

For questions about Notices of Funding Opportunities, registering with Grants.gov (<https://www.grants.gov/>), or applying for funding, send an email at nea-grants@state.gov.

Or visit <https://mepi.state.gov/funding-opportunities/apply-for-a-grant/>

Contact:

MEPI Coordinators are located in U.S. Embassies and Consulates across the region.
Via Website <https://mepi.state.gov/about-mepi/contact-us/>

Website: <https://mepi.state.gov/>

1.149 Waha Capital

Project financed by the European Union, the MedAlliance and the local authorities of Marseille - PACA



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Project implemented by the MedAlliance consortium under ANIMA Investment Network coordination



Short Description:

Waha Capital is an Abu Dhabi-listed investment company that offers shareholders and third-party investors exposure to high-potential opportunities in diversified asset classes.

The Company manages assets across several sectors, including aircraft leasing, healthcare, financial services, energy, infrastructure, industrial real estate and capital markets.

Through its Principal Investments unit, Waha Capital has established a strong investment track-record, deploying capital in sectors that display robust demand fundamentals and that have been prioritised by governments in the Middle East and North Africa region.

Business sectors: Aviation, Maritime, Financial Institutions, Real Estate and Infrastructure.

Target population:

MENA region

Type of funding:

- Principal Investment
- Asset Management
- Private Equity
- Waha Private Debt

Total Assets:

AED 10 billion in 2016

Contact:

Etihad Towers
42nd – 43rd Floor
Ras Al Akhdar Area
Abu Dhabi, UAE

Tel: +971 2 6677343

Fax: +971 2 6677383

Email: info@wahacapital.ae

Website: <http://www.wahacapital.ae/>

1.150 Wamda Capital

Project financed by the European Union, the MedAlliance and the local authorities of Marseille - PACA



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Wamda is a platform of integrated programs that aims to accelerate entrepreneurship ecosystems throughout the MENA region. Its core focus includes media, community development, research and corporate and government advisory services. In the past few years, Wamda has become the leading grassroots community and knowledge platform for entrepreneurs and supporting stakeholders. Wamda Capital is the venture capital arm of Wamda. It specializes in seed, early stage, and startup investments. The firm is industry-agonistic, investing in both technology and non-technology focused companies including technology sub-sectors such as financial technology, marketplaces, e-payments, e-commerce, premium content, information and communication technology, and IT-enabled services and scalable technology based companies.

Target population:

Algeria, Bahrain, Egypt, Iraq, Iran, Jordan, Kuwait, Lebanon, Libya, Morocco, Oman, Pakistan, Palestine, Qatar, Saudi Arabia, Syria, Tunisia, Turkey, United Arab Emirates

Type of funding:

- Private Equity
- Venture Capital

Amount offered:

Investments usually between USD 2 million and USD 5 million

Contact:

UAE
 Wamda Capital Offices: Dubai Design District (d3)
 P.O.Box 333231
 Dubai - UAE

JORDAN
 33 Mecca Street, Amman 11118 Jordan

Email: info@wamdacapital.com

Or contact via Website: <http://www.wamdacapital.com/contact.php>

Website: <http://www.wamdacapital.com/index.php>
<https://www.wamda.com/>

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1.151 Willow Impact

Short Description:

Willow Impact supports social entrepreneurs and their businesses. They share their belief that behaving in a socially and environmentally responsible way makes good business sense, increases efficiencies and reduces long-term costs. Their primary objective at Willow Impact is to help businesses deliver strong growth and sustainable financial returns for their investors while achieving maximum social and environmental impact.

Willow Impact operates as an impact investment firm that manages and advises social enterprises, SMEs and social impact funds.

Business sectors: Education, Health, Food and Agriculture, Community Development, the Environment and Poverty Alleviation.

Target population:

Eastern Africa, the Middle East and North Africa

Type of funding:

Willow Impact operates as an impact investment firm that manages and advises social enterprises, SMEs and social impact funds

Amount offered:

Willow Impact usually invests between USD 2 million and USD 5 million

Contact:

Contact via <http://www.willowimpact.com/contact-us/>

Website: <http://www.willowimpact.com/>

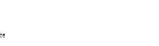
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1.152 World Bank (WB): Carbon Initiative for Development (Ci-Dev)

Short Description:

The Carbon Initiative for Development (Ci-Dev) was launched in December 2011 to build capacity and develop tools and methodologies to help the world's poorest countries access carbon finance, mainly in the area of energy access. It is set up to use performance payments based on reduced emissions to support projects that use clean and efficient technologies in low-income countries.

Target population:

Low income and least developed countries

Application process:

Invites submissions of projects that use low-carbon technologies

Financing mechanism:

Results based payments

Contact:

Via Website

<https://www.ci-dev.org/contact>

Website: <https://www.ci-dev.org/>

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1.153 World Bank Group: International Bank for Reconstruction and Development (IBRD)

Short description:

The International Bank for Reconstruction and Development was created in 1944 to help Europe rebuild after World War II. Today, IBRD provides loans and other assistance primarily to middle income countries.

IBRD is the original World Bank institution. It works closely with the rest of the World Bank Group to help developing countries reduce poverty, promote economic growth, and build prosperity.

IBRD aims to reduce poverty in middle-income and creditworthy poorer countries by promoting sustainable development through loans, guarantees, risk management products, and (non-lending) analytical and advisory services.

Target population:

Middle income countries

Type of funding:

- Loans
- Guarantees
- Technical support and expertise

Amount offered:

IBRD provides more than USD 500 billion in loans

IBRD Lending Rates and Loan Charges at <http://treasury.worldbank.org/bdm/htm/ibrd.html>

Contact:

HEADQUARTERS
THE WORLD BANK
1818 H Street, NW Washington, DC 20433 USA
Tel: (202) 473-1000

MOROCCO

Ibtissam Alaoui
Rabat

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Tel: + (212)-537-544-200
ialaoui@worldbank.org

EGYPT
Eman Wahby
Cairo
Tel: +1 (202)-2574-1670
ewahby@worldbank.org
Website: <http://www.worldbank.org/en/about/what-we-do/brief/ibrd>

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1.154 World Bank Group: BioCarbon Fund (BIOCF)

Short Description:

Since its creation in 2004, the BioCarbon Fund has allocated resources to projects that transform landscapes and directly benefit poor farmers. It was the first carbon fund established in the world to focus on land use.

Housed within the Carbon Finance Unit of the World Bank, the BioCarbon Fund is a public-private sector initiative mobilizing financing to help develop projects that sequester or conserve carbon in forest and agro-ecosystems. It has been a pioneer in this sector, developing the infrastructure needed to pilot transactions and paving the way for the growing land-use carbon market established to date.

Business sector: Reduced greenhouse gas emissions from the land sector, from deforestation and forest degradation in developing countries (REDD+), and from sustainable agriculture; smarter land-use planning, policies and practices.

Target population:

Global

Type of funding:

- Grant funding and technical assistance
- Results-based payments for achieved emission reductions (BioCarbon Fund)

Amount offered:

Fund Capital is USD 360 million

- Results-based payments (around USD 240 million)
- Technical assistance (BioCFplus) (around USD 100 million)

Contact:

Via Website <http://www.biocarbonfund-isfl.org/contact>

Website: <http://www.biocarbonfund-isfl.org/>

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1.155 World Bank Group: International Finance Corporation (IFC)

Short description:

IFC, a member of the World Bank Group, is the largest global development institution focused exclusively on the private sector in developing countries. They utilize and leverage their products and services—as well as products and services of other institutions in the World Bank Group—to provide development solutions customized to meet clients' needs. They apply their financial resources, technical expertise, global experience, and innovative thinking to help their partners overcome financial, operational, and political challenges.

Clients view IFC as a provider and mobilizer of scarce capital, knowledge, and long-term partnerships that can help address critical constraints in areas such as finance, infrastructure, employee skills, and the regulatory environment.

Business sectors: Agribusiness and Forestry, Financial Institutions, Funds, Health and Education, Infrastructure, Manufacturing, Oil, Gas, and Mining, Public-Private Partnerships, Telecommunications, Media and Technology, Tourism, Retail and Property.

Special focus on: Infrastructure, Manufacturing, Agribusiness, Services, and Financial Markets.

Target population:

Global

In the Middle East and North African region:

Afghanistan, Algeria, Egypt, Iraq, Jordan, Libya, Morocco, Lebanon, Pakistan, Saudi Arabia, Tunisia, United Arab Emirates, West Bank and Gaza, Yemen

Type of funding:

- Loans
- Equity
- Trade and Supply Chain Finance
- Syndications
- Treasury Client Solutions
- Venture Capital
- Advisory
- Asset Management

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Amount already committed:

In fiscal year 2016, their long-term investment commitments totalled about USD 18.8 billion, including USD 7.7 billion mobilized from investment partners. IFC's investments in fragile and conflict-affected areas climbed to nearly USD 1 billion, an increase of more than 50 percent over the previous year.

Mena region: In the year ended in June 2016, our long-term investments totalled nearly USD 1.3 billion, including USD 331 million mobilized from other investors.

Application process:

To be eligible for IFC funding, a project must meet the following criteria:

- Be located in a developing country that is a member of IFC
- Be in the private sector
- Be technically sound
- Have good prospects of being profitable
- Benefit the local economy
- Be environmentally and socially sound, satisfying IFC environmental and social standards

For more information please visit:

http://www.ifc.org/wps/wcm/connect/corp_ext_content/ifc_external_corporate_site/solutions/how-to-apply-for-financing

Contact:

HEADQUARTERS

International Finance Corporation
2121 Pennsylvania Avenue, NW
Washington, DC 20433 USA
Tel: (202) 473-1000

MIDDLE EAST AND NORTH AFRICA

Mouayed Makhlouf
Regional Director, Middle East & North Africa
Nile City Towers, North Tower, 24th Floor 2005C
Cornich El Nil, Ramlet Boulac
Cairo, Egypt
Tel: + 20 (2) 2461-9140 / 45 / 50
Email: MMakhlouf@ifc.org

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Other contacts in the Mena region:

http://www.ifc.org/wps/wcm/connect/region__ext_content/ifc_external_corporate_site/middle+east+and+north+africa/contacts

Website: //www.ifc.org/

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1.156 World Bank Group: IFC - MENA MSME Technical Assistance Facility

The joint World Bank–IFC Micro, Small and Medium Enterprise program for the Middle-East and North Africa Region is a multi-donor technical assistance facility that aims to improve access to finance for MSMEs, promote sustainable job creation, and encourage private-sector led growth during a time of transition for many countries in the region.

The MENA MSME Technical Assistance Facility is supported by the Canadian Department of Foreign Affairs, Trade and Development, the Danish International Development Agency, Japan, Switzerland’s State Secretariat for Economic Affairs and UKaid.

Target population:

Egypt, Jordan, Lebanon, Libya, Morocco, Tunisia, West Bank & Gaza

Type of funding:

- Technical assistance
- Advisory services
- Policy support

Amount already committed:

In addition, the facility is leveraging World Bank Group investment for enhancing access to finance for MSMEs. Since the inception of the facility, total World Bank Group investments (Loan and Equity) in MSME development have amounted to USD 2.32 billion.

- USD 31.58 million mobilized from five core donor partners.
- USD 2.5 million committed by financial institutions for technical assistance
- USD 2.4 billion leveraged in IBRD and IFC credit line
- USD 4.5 billion loans disbursed to MSMEs

Contact:

Xavier Reille
 Financial Institutions Group
 Advisory Services Manager
 Email: XReille@ifc.org

Laurent Gonnet

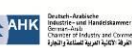
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Lead Financial Sector Specialist
World Bank Group
Email: lgonnet@worldbank.org

Ghada Ismail
Financial Sector Specialist
World Bank Group
Email: gismail@worldbank.org

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1.157 World Bank Group: IFC – Public-Private Partnership (PPP)

Short Description:

Today, nearly 1.1 billion people worldwide have no electricity, 660 million people lack access to clean water, and more than 2 billion lack modern sanitation facilities. To address these gaps, the public and private sectors need to work together.

IFC's advice in public-private partnerships (PPPs) is helping national and municipal governments in developing countries partner with the private sector to improve access to services such as education, electricity, healthcare, and sanitation.

It will cost about USD 2 trillion a year to modernize infrastructure and at least USD 100 billion a year to tackle climate change in the developing world. To help meet these needs, well-structured PPPs can help governments leverage the expertise and efficiency of the private sector, raise capital, and spur development. They also help allocate risk across the public and private sectors to where it can best be managed and ensure that resources are wisely allocated in addressing the most urgent development needs.

PPPs are long-term contracts between a private company and a government agency for providing a public asset or service.

They include roads, ports, buildings, power generation, and water and healthcare services.

Target population:

Developing countries; focus on the regions and sectors with the greatest needs

Type of support:

As the lead advisor, they work closely with governments providing:

- Advice on technical, legal, and regulatory requirements
- Building capacity
- Addressing social and sustainability issues
- Devising the strategies necessary to deliver successful PPPs

Amount already committed:

The impact of IFC clients in PPPs:

USD 3 billion in private investment (facilitated in FY15)

USD 20 billion in private investment since 2004

USD 50 million in fiscal benefits to countries in FY15

Contact:

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International Finance Corporation
2121 Pennsylvania Avenue, NW
Washington, DC 20433 USA
Tel: (202) 473-1000

MIDDLE EAST AND NORTH AFRICA
Mouayed Makhlof

Regional Director, Middle East & North Africa
Nile City Towers, North Tower, 24th Floor 2005C
Cornich El Nil, Ramlet Boulac
Cairo, Egypt
Tel: + 20 (2) 2461-9140 / 45 / 50
Email: MMakhlof@ifc.org

Website:

http://www.ifc.org/wps/wcm/connect/Industry_EXT_Content/IFC_External_Corporate_Site/PPP

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1.158 World Bank Group: Multilateral Investment Guarantee Agency (MIGA)

Short Description:

MIGA is a member of the World Bank Group. Their mission is to promote foreign direct investment (FDI) into developing countries to help support economic growth, reduce poverty, and improve people's lives. MIGA's operational strategy plays to their foremost strength in the marketplace—attracting investors and private insurers into difficult operating environments. They focus on insuring investments in the areas where they can make the greatest difference.

They fulfill their mission by providing political risk insurance guarantees to private sector investors and lenders. MIGA's guarantees protect investments against non-commercial risks and can help investors obtain access to funding sources with improved financial terms and conditions.

Target population:

The list of MIGA member countries is available via <https://www.miga.org/Pages/Who%20We%20Are/MIGA-Member-Countries.aspx>

Type of funding:

Investment Guarantee

(Equity investments, shareholder loans, and shareholder loan guaranties, provided the loans have a minimum maturity of more than one year. Non-shareholder loans can also be covered, as long as they relate to a specific investment or project in which some other form of direct investment is present. Other forms of investment, such as technical assistance and management contracts, asset securitizations, capital market bond issues, leasing, services, franchising and licensing agreements, may also be eligible for coverage.)

Amount already committed:

Since its inception in 1988, MIGA has issued more than USD 28 billion in political risk insurance for projects in a wide variety of sectors, covering all regions of the world.

Application process:

Applicants seeking MIGA coverage should submit a completed Preliminary Application as soon as feasible. There is no fee charged. Once investment and financing plans are established, applicants submit a Definitive Application along with any relevant project documentation and a processing fee. Applications may be submitted through MIGA's website, via Email, or by post.

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MIGA Application Office
Mail Stop U12-1205
1818 H St., NW
Washington, DC 20433 USA
Tel: 1 202 458 2538
Fax: 1 202 522 0316
Email: migainquiry@worldbank.org
Website: https://www.miga.org/Pages/Investment%20Guarantees/pa_splash.aspx

Contact:

Headquarters
Multilateral Investment Guarantee Agency
1818 H Street, NW
Washington DC
20433 USA
Tel: 202 458 2538
Fax: 202 522 0316
Email: migainquiry@worldbank.org

EUROPEAN AND MIDDLE EAST HUB
Multilateral Investment Guarantee Agency, World Bank Group
66, avenue d'Iéna
75116 Paris
France
Tel: +33 1 40 69 33 67

Christopher Millward, Head, Europe Hub (Acting)
Infrastructure, Services, Oil and Gas
Tel +33 1 40 69 31 60
Email: cmillward@worldbank.org

Yann Burtin
Energy, Telecom and Manufacturing
Tel: +33 1 40 69 33 62
Email: yburtin@worldbank.org

Zakia Louiza
Other business enquiries
Tel: +33 1 40 69 33 67

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Email: zlouiza@worldbank.org

Roxana Georgiana Liciu
Other business enquiries
Tel: + 33 1 4069 3031
Email: rliciu@worldbank.org

Layali Abdeen, West Bank and Gaza
Tel: +972 2 236 6571
Email: labdeen@worldbank.org

Website: <https://www.miga.org/>

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1.159 World Bank Group: MIGA – Small Invest Program

Short Description:

MIGA's SIP program is designed to facilitate investment into small and medium enterprises (SMEs) involved in the finance, agribusiness, manufacturing, and services sectors. Investments are eligible for coverage under the SIP if they are related to the establishment of an SME, or made into an existing SME, in a developing member country. In order to qualify as an SME, the project enterprise must fulfill at least two of the following criteria:

- no more than 300 employees
- total assets not more than USD 15 million
- total annual sales not more than USD 15 million

Business sectors: Agribusiness, Financial, Manufacturing, Services, Tourism

Target population:

Developing countries.

The list of MIGA member countries is available via

<https://www.miga.org/Pages/Who%20We%20Are/MIGA-Member-Countries.aspx>

Type of funding:

Guarantees

Amount offered:

- Coverage up to \$10 million (the actual size of the investment may be bigger)
- A guarantee package covering currency transfer restriction, expropriation, and war, terrorism, and civil disturbance a quick approval process

Application process:

Investors may download an electronic copy of the SIP application at www.miga.org or may receive a copy of the application by Email, by sending a request to migainquiry@worldbank.org, or to:

MIGA Applications Office

MSN U12-1205

1818 H Street, NW

Washington, DC 20433

USA

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Contact:

Headquarters
Multilateral Investment Guarantee Agency
1818 H Street, NW
Washington DC
20433 USA
Tel: 202 458 2538
Fax: 202 522 0316
Email: migainquiry@worldbank.org

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1.160 Venture Capital Bank

Short Description:

Venture Capital Bank (VCBank) is the first Islamic investment bank in the GCC and MENA region to specialise in small-to-medium enterprises (SMEs) and venture capital investment opportunities.

VCBank's investment strategy seeks to generate consistent superior returns with calculated risk from high-quality, rigorously-investigated, efficiently-structured and well-managed investment opportunities. The Bank's investment portfolio is prudently diversified among different markets and sectors, and across different revenue stages of private equity opportunities. This diversified approach aims to reduce the risk of geographic and sector concentration.

The Bank partners with experienced technical and business partners or entrepreneurs who share its vision of building pioneering companies or projects that have the potential for rapid growth, and to be world leaders in their respective industries.

Target population:

GCC and MENA region

Type of funding:

- Private Equity
- Real Estate
- Venture Capital & Business development
- Wealth Management

Total Capital:

USD 500 million

Contact:

Venture Capital Bank Building
 Road 1704, Block 317, Building 247
 Diplomatic Area, P.O.Box 11755,
 Manama, Kingdom of Bahrain
 Tel: +973 17518888
 Email: Info@vc-bank.com

Investor Relations

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Tel: +973 17518874

Email: Investrel@vc-bank.com

Investments

Tel: +973 17518820

Email: Investments@vc-bank.com

Website: <http://www.vc-bank.com/>

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1.161 Y Venture Partners

Short Description:

Y Venture Partners is an early stage angel fund based out of Beirut. They invest early stage in innovation and technology start-ups and work closely with their entrepreneurs on building industry-leading / high growth ventures. Y Venture Partners seek to back exceptional founders who are building disruptive products in large and growing markets.

Target population:

Middle East, North America and Europe

Amount offered:

Y Venture Partners can invest from USD 50.000 to USD 300.000

Contact:

BDD1243, 6th Floor
Nassif El Yajzi Street, El Bachoura
P.O Box 1135658
Beirut, Lebanon
Email: info@yventurepartners.com

Or via Contact Sheet on the Website

Website: <http://www.yventurepartners.com/>

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2 ALGERIA

2.1 Algeria: ANSEJ

Short description:

The National Agency for Support to Youth Employment (ANSEJ) develops measures to help young entrepreneurs in developing micro-companies.

Target population:

Algeria

Type of funding:

Free loans with collaterals and tax exemptions

Amount offered:

Projects from DZD 2 to DZD 10 million

- 20% to 25% in free loans financed by ANSEJ
- 70% to 72% in loans by the bank
- 5% to 10% collateral financed by the promoter
- If no bank support, 75% to 80% financed by the promoter

Contact:

08 Rue Arezi Benbouzid
El Anasser, Alger
Algerie

Tel: +213 21 678 239

Email: contact@ansej.org.dz

Email: info@ansej.org.dz

Website: <http://www.ansej.org.dz/?q=fr>

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2.2 Algeria: l'Agence Nationale de Développement de la PME (ANDPME)

Short description:

ANDPME is the state instrument in terms of implementation of the national policy for small and medium enterprises development.

The objective of the national upgrading program is to accompany SMEs in order to improve their competitiveness and strengthen their position in the local and foreign markets.

Achieving this goal requires the implementation of operational programs organized as internal actions in the company, but also aiming at the improvement of the business environment, as well as the operating conditions of the economy.

Target population:

Algeria

Type of funding:

- Grants
- Technical assistance
- Equity
- Loan
- Guarantees

Amount offered:

A budget of 386 billion dinars for the benefit of 20,000 Algerian SME
Maximum funding is DZD 5 million per SME

Contact:

Siège Direction Générale AGENCE NATIONALE DE DEVELOPPEMENT DE LA PME
34, Avenue Mohamed Belkacemi
Les Annassers, Alger
Algeria

Tel: +213 21 77 40 36 / 021 47 06 44/47

Fax: +213 21 47 06 93

Email: dr.alger@andpme.org.dz

Website: <http://www.andpme.org.dz/index.php/en/>

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2.4 Algeria: Fonds de Garantie des Crédits aux PME

Short description:

The creation of the FGAR is in line with the will of the public authorities, represented by the Ministry of Industry and Mines, to set up mechanisms to facilitate financing in the creation and extension of an SME. It is therefore one of the many instruments of a policy whose aim is to create a climate favorable to the creation and development of SMEs.

The FGAR guarantee is a state program supporting SMEs in the financing of their start or development. The financial aid is a credit guarantee covering part of the (possible) loss incurred by the financial institutions delivering loans.

Target population:

Algeria

Type of funding:

- Technical assistance
- Credit guarantee for term loans
- The FGAR reimburses 50% to 80% of the net loss of the lending institution

Amount offered:

Min. DEA 4 million and max. DEA 100 million

Application process:

Online application form (in French) at
<http://labs.gs-internet.net/fgar/node/109>

Contact:

Siège social
166, Lot. Saïdoun Mohamed, Kouba
Alger
Tel: 023 71 38 34

Project financed by the European Union, the MedAlliance and the local authorities of Marseille - PACA



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Project implemented by the MedAlliance consortium under ANIMA Investment Network coordination





Fax: 023 71 38 31
Email: info@fgar.dz

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2.5 Spain: COFIDES - Algeria Facility

Short Description:

Viable projects undertaken in Algeria and involving some degree of Spanish interest.

The priority sectors are:

- Infrastructure (transport and waste management)
- Energy
- Agrifood
- Water Treatment

Target population:

Algeria

Type of funding:

- Share capital holdings
- Subordinated loans
- Joint venture loans
- Participating loans

Amount offered:

Min. EUR 75,000 and max. EUR 30 million with a maximum of up to 70% (FIEX) and 80% (FONPYME) of the total project investment. Capital holdings are limited to 49% of the project company's share capital.

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/algeria-facility/>

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3 EGYPT

3.1 Cairo Angels

Short Description

Cairo Angels is a forum for investors to find high potential start-ups. Members make individual investment decisions, but the network collaborates on due diligence. Collectively Cairo Angels make equity investments in the range of LE 250,000 to LE 1 million per company, and can syndicate larger investments to partner organisations. Cairo Angels can lead as well as act as co-investors, but they never take majority stakes. They fund and welcome the opportunity to work with dynamic and astute entrepreneurs, and especially ones who are open to taking advice. Their focus is on early-stage companies – across all sectors – looking to raise LE 250,000 to LE 2 million, where they can fund a portion of the round and syndicate with other angel groups or early-stage venture funds. The company should be close or beyond commercialization stage and have a clear and defensible competitive advantage. Cairo Angels are looking for well-articulated and cost-efficient businesses that can reach profitability preferably with a total investment of less than EGP 5 million of equity investment over the lifetime of the company.

The minimum target return is 3 – 5 times money back in 3 – 5 years (“three to five, in three to five”) though they firmly believe that ten times return is achievable in the Egyptian market.

Business sector: Agricultural, Logistics and Energy sectors,

Cairo Angels also hope to see more women entrepreneurs applying. They are open to regional start-ups applying for funding as well.

Target population:

Egypt

Type of funding:

Equity Investment

Amount offered:

LE 250,000 to LE 2 million per company

Application process:

Cairo Angels is continuously searching for high potential entrepreneurs with robust business ideas or existing operating companies. To apply submit business plan (minimum requirements listed on Website)

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on Gust (<https://gust.com/organizations/the-cairo-angels>). Successful applicants will be invited to pitch their business to the full membership base of Cairo Angels. Subsequently due diligence meetings are held. The investors express their interest and Cairo Angels puts them in touch with the entrepreneur.

Contact:

2 El Malek El Afdal Street

Zamalek, Al Qahirah

Egypt

Email: info@cairoangels.com

Website: <http://www.cairoangels.com/>

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3.2 Alexandria Business Association

Short description:

Alexandria Business Association (ABA) is a non-governmental, not-for-profit organization based in Alexandria, Egypt, aiming at economic development and improving the business climate through research, advocacy and raising the efficiency of human resources. ABA is also an active contributor to community development and manages one of the most successful micro-finance projects. Their mission is to develop a pro-active approach as a professional business association in representing and supporting its members’ interests along with improving business climate in Alexandria, Egypt.

Aba’s vision is to boost the city of Alexandria industrially, economically and socially, enhancing Alexandria’s role as an important business hub in the region by improving workforce education and training, encouraging international business investment and opening new markets thus helping achieve economic prosperity and worldwide recognition.

Target population:

Egypt

Offered services:

- Business Opportunities & Partnership
- Technical Consultancy & Services
- Information Desk
- Social Services

Application process:

- Candidate should have sound personal & business reputation
- Candidate should hold minimum a university degree

Required documents:

- Resume of the Member and Complete company profile
- 2 Recent Photos
- Copy from the Education Certificate
- Copy from the ID
- Copy of the company registration
- Copy of the Company Tax Card

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Contact:

52, El Horreya Avenue
Alexandria, Egypt
Tel: (+203) 484 8978 – 484 8979
Fax: (+203) 4872411- 4872206
Email: aba@aba.org.eg

Executive Coordinator

Ms. Heba Saad
Email: directoroffice@aba.org.eg

Economic Affairs Department

Ms. Marianne Nader
Email: economicaff@aba.org.eg

Webmail: <http://aba.org.eg/>

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3.3 Alexandria Business Association (ABA): Small & Micro Enterprise Project

The Alexandria Business Association (ABA) began its activities in 1983 as the Economic Committee for Businessmen under the auspices of the Alexandria Chamber of Commerce. Its objectives were to provide support to the private sector, promote the interests of the businessmen, consolidate business and social ties amongst them, and represent the sector to the government. This concept soon developed to include community service work, as members became involved in building and improving hospitals, schools and institutions for the elderly.

Since ABA first began its Credit Programs, it has achieved a range of outreach comparable to those of the most successful micro finance ventures in the world. Although the foundation has reached a significant number of clients, the share of the available market that it services is less than ten percent, and significant room for expansion remains.

As a completely self-reliant project, the ABA is an excellence model of a practice that can be effectively sustained. The project covers the cost of its micro finance and technical assistance services entirely through the revenue generated from loan recovery. The association has developed that capacity through several means: it charges an appropriate but reasonable interest rate on loans; it extends loans with high degree of efficiency; and its selects borrowers with care so that their repayment rate is above 99 percent. Moreover, because of the high level of client satisfaction, the demand for the services provided by the project and its client base is continually expanding ensuring a dependable and growing source of revenue.

Target population:

Egypt

Offered services:

Non- financial services

- Training
- Marketing
- Library
- Technical Assistance

Financial services:

- Step by Step (A program, directed to youth to help them start business)
- Towards self-employment (helps to start micro businesses)
- Blossoms (focus on the rural and urban low-income communities)
- Development path (Individual loans within a group)

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- SME credit programs (target the existing micro enterprises)

Offered amount

Depends on the specific service

Contact:

Alexandria Business Association (ABA)

Address: 52, El Horreya Avenue

Alexandria, Egypt

Tel: (+203) 484 8978 - 484 8979

Fax: (+203) 4872411- 4872206

Email: aba@aba.org.eg

Website: <http://www.aba-sme.com/>

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3.4 EgyptSEFF – Egypt Sustainable Energy Financing Facility

Short Description :

The Egypt Sustainable Energy Financing (EgyptSEFF) is a new credit line dedicated to energy efficiency and renewable investments in Egypt. Developed by the European Bank for Reconstruction and Development (EBRD), it is currently available to clients in Egypt through the National Bank of Egypt (NBE).

The credit line offers a one-stop-shop solution to the nation's energy conscious business community to develop their sustainable energy projects.

In addition to providing multicurrency loans worth up to five million dollars with flexible repayment periods of up to five years, EgyptSEFF also offers free technical assistance and investment incentive grants (depending on the loan and project conditions) to assist Egyptian businesses in managing their energy consumption.

Target population:

Egypt

Type of funding:

- Loans (Maximum Loan Amount USD 5 million [depending on the loan type and project conditions])

Loan types:

- Fast-Track Project Loan
- Assisted Project Loan
- Supplier Loan

Application process:

<http://www.egyptseff.org/en/how-to-apply>

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Contact:

Project Office

Hydro Power Building (8th floor) Block 11 –
Piece 15, Melsa District Ard El Golf, Nasr City, Cairo, Egypt.

Phone : 0020 2 2417 4857 (Ext. 119)

Fax : 0020 2 2415 4661

Email : info@egyptseff.org

Website: <http://www.egyptseff.org/en>

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3.5 Ideavelopers

Short Description:

Ideavelopers is a venture capital firm that helps innovative start-ups become great companies. They invest in these start-ups and support them to realize their growth potential and in the process generate attractive financial returns on Ideavelopers investments. They support them by providing strategic advice, industry access, and risk capital.

Ideavelopers is a subsidiary of EFG-Hermes Private Equity. The firm manages the Technology Development fund – a \$50 million fund focused on early stage technology companies. To date, they have invested over \$25 million in 17 companies.

Target population:

Egypt

Type of funding:

- Strategic advice
- Industry access
- Risk capital

Fund size:

- TDF I is USD 10 million investment fund
- TDF II is a USD 40 million investment fund individual investment sizes (USD 1 million to USD 4 million)

Application process:

http://www.ideavelopers.com/?page_id=375

Please email the business plan to Funding@ideavelopers.com

Contact:

5 Farid St., From Al Thawra St.

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Suite 4, Heliopolis
Cairo, Egypt
Email: info@ideavelopers.com

Website: <http://www.ideavelopers.com/>

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3.6 Science and Technological Development Fund (STDF)

Short description:

In 2006, the Egyptian Ministry for Scientific Research has embarked on an ambitious exercise to overhaul Science and Technology (S&T) activities in Egypt. The Science and Technology Development Fund (STDF) has stimulated the Egyptian scientific society by funding distinguished research papers and establishing scientific partnerships with scientists from many advanced countries in order to keep track of quickly advancing technology, and be open to different societies, as well as, new economic unions, compete on the international arena, link scientific research to technological development and cooperate with civil society institutions to activate their role in the integrated scientific research system.

Target population:

Egypt

Type of funding:

Grants

Amount offered:

The maximum allowable total budget for Young Researcher Grants is to be increased from 625,000 LE to 750,000 LE

Application process:

Regulations for the application at <http://www.stdf.org/eg/index.php/publications-and-statistics/regulations>

How to Apply for STDF Grants at <http://stdf.org/eg/page/?pid=1100>

Contact:

Ministry of Scientific Research (Head Office)
 Science and Technology Development Fund
 101 Kasr Al-Ainy St.
 Cairo, Egypt
 Tel: (+202) 279 24 519
 Fax: (+202) 279 25 080
 Email: info@stdf.org.eg
 Website: <http://www.stdf.org/eg/>

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3.7 UNDP: Social Fund for Development – Phase IV

Short Description:

The project aims at strengthening the capacities of the Social Fund for Development (SFD) in order to become an effective agent for inclusive development in Egypt. SFD and the United Nations Development Programme (UNDP) cooperates in the below areas:

- Enhance institutional and operational efficiency
- Improve planning, monitoring and evaluation for development results
- Increase access to improved financial and non-financial services for Small, Medium Enterprises (SMEs)
- Improve methodologies and business processes targeting human and community development interventions to become more sustainable and aligned with the local environment

The Social Fund for Development directly provides support to the Egyptian people through financial and non-financial services, improving their living conditions.

Target population:

Egypt

Type of funding:

Non-Financial services:

- Small Enterprise Service Unit
- Feasibility Study Guidelines
- Marketing
- Internal & External Exhibitions
- Training
- Business/Technology Incubators
- Business Development and Technical Support
- Development Partners
- Training programs

Financial services:

- Direct Lending
- Finance Through Intermediary Agencies
- Finance Through Franchising

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- Islamic Murabaha
- Debit Account
- Microfinance

Amount offered:

Loan size starts from 10, 001 EGP and increases to 2 million EGP.

It may also rise to 10 million EGP for such enterprises engaged in power generating through solar energy.

Contact:

Social Fund for Development Head Office
120 Mohi El Din Abu El Ezz St.
Dokki, Giza
Egypt

Tel: +202 33364842 / 33364371 / 33364367 / 33364873

Email: mailmaster@sfdegypt.org

Find List with Regional Offices at <http://www.sfdegypt.org/web/sfd/regional-offices>

Website: <http://www.sfdegypt.org/web/sfd/home>

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3.8 Flat6Labs

Short description:

Flat6Labs is a regional start-up accelerator program that fosters and invests in bright and passionate entrepreneurs with cutting-edge ideas. Flat6Labs provide seed funding, strategic mentorship, a creative workspace, over USD 300.000 in perks and benefits, providing entrepreneurs with available resources to build their companies, entrepreneurship-focused business training, and directly support start-ups through an expansive network of partner entities, mentors and investors.

Target population:

Egypt

Offered services:

- Seed funding
- Follow-on funding
- Mentorship
- Training
- Legal support
- Office space
- Networking & exposure

Amounts offered:

USD 10.000 – 15.000 in seed funding in exchange for minor equity in the company but it varies between the services

Application process:

To join Flat6Labs, you have to apply online to join one of their programs. They then have a multiple stage screening process involving their top applicants in order to find the best candidates.

Apply via Website

<http://www.flat6labs.com/#apply>

Contact:

1 Dr. Mohamed Sobhy St.

2nd Floor, Flat 6

Giza, Egypt

Tel: +202 35685855 / +202 35685856 / +202 3568-5860

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Email: info@flat6labs.com

Website: <http://www.flat6labs.com/>

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3.9 EU - Egypt: Research, Development and Innovation Programme (RDI) – Innovation Fund

Short Description:

Science, Technology and Innovation are the driving forces for economic growth and an efficient vehicle towards building – up knowledge based society, which enables modernization, and enhance Egypt’s competitiveness in the global market. Therefore, the government of Egypt placed Research and Innovation at the heart of its development strategy.

The Innovation fund is the main component of the RDI Programme with an estimated budget of €11 million for supporting research, development and innovation initiatives in Egypt.

The fund will be dispensed as grants on competitive basis to applicants from both the industry and research community that have the interest and competence to undertake applied research or contribute to the technological innovation in Egypt.

The fund will initially focus on projects in line with Egypt’s innovation objectives.

Business sectors: Energy, Water, ICT, Environment, Materials and Nano-technology, Biotechnology, Health, Space, Manufacturing Industries, Food, Agriculture and Education

Target population:

Egypt

Type of funding:

Two different grant schemes

Amount offered:

- Grant Scheme 1: (€200,000 – €600,000)
- Grant Scheme 2: (€50,000 – €100,000)

Application process:

Applications for both Scheme 1 & 2 grants are based on two stages where applicants have to submit Concept Notes that have to be evaluated before being invited to submit a full application form. Proposals received after this deadline will automatically be rejected.

Applications, guidelines and annexes relevant to each scheme can be downloaded from:

<http://www.rdi.eg.net/InnovationFund/OpenCallForProposals/Pages/default.aspx>

Or from the Europe Aid web site:

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<https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?ADSSChck=1490708794876&do=publi.welcome&userlanguage=en>

Contact:

RDI Programme Contact Information:
Ministry of Higher Education and Scientific Research
101 Kasr El-Aini Street
Cairo, Egypt
Tel: +20 2 279 273 68/69/81
Fax: +20 2 279 273 82
Email: info@rdi.eg.net

Website: www.rdi.eg.net

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3.10 Spain: Cofides – Egypt Facility

Short Description:

Viable projects undertaken in Egypt and involving some degree of Spanish interest. The priority sectors are:

- Renewable energy
- Water Treatment
- Agrifood
- Textiles

Target population:

Egypt

Type of funding:

- Share capital holdings
- Subordinated loans
- Participating loans
- Joint venture loans

Amount offered:

- Minimum = EUR 75.000
- Maximum = EUR 30 million with a maximum of up to 70% (FIEX) and 80% (FONPYME) of the total project investment. Capital holdings are limited to 49% of the project company's share capital

Application process:

Applications must be submitted to COFIDES

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

Email: cofides@cofides.es

Website: <https://www.cofides.es/en/egypt-facility-/>

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4 JORDAN

4.1 Jordan: ABCD (Arabian Business Consultants for Development)

Short description:

ABCD was established to act as an effective catalyst in regional economic development by assisting young entrepreneurs to take the first steps towards creating the economic future they wish to live in. ABCD was formed by several professionals with over a decade of experience in facilitating entrepreneurial start-ups in Jordan. Many of these start-ups have now become national icons representing the successful commercial utilization of entrepreneurial energy and innovative ideas.

Target population:

Jordan

Type of support:

- Business Development Consulting
- Legal Services
- Management Services
- MINDSTORM Training

Contact:

Arabian Business Consultants for
Development
P. O. Box 930666
Amman 11193 Jordan
Tel: +962-6-5512017
Fax: +962-6-5532660
Email: info@abcd.com.jo

Website: <http://www.abcd.com.jo/index.html>

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4.2 Jordan: Jordan Loan Guarantee Corporation

Short Description:

The Jordan Loan Guarantee Corporation (JLGC) was established as a public shareholding company in 1994 with a paid up capital of JD 7 million. In 1997 the capital was increased to JD 10 million and then increased to JD 29,080,310 at the end of 2016 in order to cover exporter's credit and encourage SMEs venture outside Jordan. JLGC aims to provide the necessary guarantees to facilitate financing of SMEs and national export, to contribute to the process of economic growth, job creation and national export encouragement.

Target population:

Jordan

Type of funding:

- SMEs Loan Guarantee
- Export and Domestic Credit Insurance
- Micro Business Loan Guarantee
- Islamic Financing Guarantee
- Financial Leasing Guarantee

Amount offered:

Depends on the Guarantee program

You can find all program at <http://www.jlgc.com/en/page/services-and-programs>

Application process:

All services have different application steps/forms

You can find a detailed description at the Website under "How to apply"

Contact:

24 Prince Shaker Bin Zaid Street, Al Shmeisani
P.O.Box 830703
Amman 11183 Jordan

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Tel: (962) (6) 5625400
Fax: (962) (6) 5625408
Email: mail@jlgc.com

Loan Guarantee Department
Email: jjafari@jlgc.com

Industrial Finance Department
Email: ajaradat@jlgc.com

Export Credit Insurance
Email: export@jlgc.com

Website: <http://www.jlgc.com/en>

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4.3 Jordan: National Fund for Enterprise Support (NAFES)

Short Description:

NAFES contributes funds to qualified businesses for financially-intensive management and training projects in a cost-share arrangement with the SME. NAFES capital comes from a counterpart fund of a cash grant donated by the government of Japan. It is managed through the Higher Council for Science and Technology.

NAFES has developed an extensive network of credentialed consultants in a variety of expertise to assist SMEs in securing the business solutions that fit their needs best. The quality of services delivered to SMEs is assured through this credentialing process and through continuous monitoring of performance and impact to the SME. NAFES' success rests in the supported SMEs success.

NAFES objectives are to assist Jordanian SMEs to become locally and internationally more efficient and competitive and to help SMEs growing in the industry and services fields access the business advisory resources they need.

Target population:

Jordan

Type of support:

- Consulting
- Training (Specialized and public Training)

Application requirements:

NAFES supports Jordanian Small and Medium enterprises (SMEs) under certain conditions which must be met so that they can receive this support. NAFES classifies these conditions as Support Terms.

Jordanian Enterprises which need NAFES support must meet the following Conditions:

- Jordanian Small & Medium Enterprises (SMEs) registered at the Ministry of Industry and Trade
- SMEs size (1-249 employees)
- SMEs that work in the industrial or services fields, exclusion of SMEs that operates in trading activities
- SMEs with capacity to work with consulting firms. SMEs with capacity to contribute in part of the consulting services fees

Contact:

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Jubayhah Next to the Department of Statistics
 Behind the Ministry of Higher Education
 Building of the National Center for HR
 Tel: (+962) 06-53 338 95
 Fax: (+962) 06-53 413 07
 Email: nafes@nafes.org.jo

Website: <http://www.nafes.org.jo/>

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4.4 Jordan: Queen Rania Center for Entrepreneurship (QRCE)

Short Description:

The Queen Rania Center for Entrepreneurship (QRCE) is a Non-Profit organization established in 2004 to help develop Technology Entrepreneurship in Jordan. The Center is part of Princess Sumaya University for Technology, and plays the role of a national Center of Excellence for Entrepreneurship. With the expansion of the role of the center and the development in the strategic plan, QRCE to complete an ecosystem for entrepreneurship development and support in the country starting with the business plan competition involving universities, entrepreneurs and professionals from different sectors. Working closely with local and international organizations; QRCE focuses on areas such as: Networking, Recognition & Awareness, Capacity Building & Support, and Funding.

Target population:

Jordan

Type of support:

- Networking Track: To help Jordanian Entrepreneurs to network and exchange experience and knowledge
- Recognition & Awareness Track: To create more awareness on potential opportunities in technology start-ups and recognize innovative and outstanding technology business ideas and start-ups
- Capacity building & Support Track: To provide Jordanian Entrepreneurs with specialized training, mentoring & support services developed to help them establish, fund, manage and expand their technology companies
- Funding Track: To help Jordanian Entrepreneurs seeking funding for their start-ups at the seed and early growth stages

Contact:

P.O. Box 1438 Jubiha,
 Amman 11941 Jordan
 Tel: +962 6 5359 949 EXT 172 / 173
 Email: info@qrce.org

Website: www.qrce.org

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4.5 Jordan: Young Entrepreneurs Association

Short Description:

The Young Entrepreneurs Association was established in November 1998 as a non-profit organization with the mission of creating outstanding young entrepreneurs through idea exchange, fellowship, education, training and advocacy, to enhance entrepreneurs' skill level allowing them to compete in the global economy.

The association was officially established to promoting and encouraging Entrepreneurship in Jordan and educating Jordanian businesspeople on the social and economic value of non-conventional ideas.

For entrepreneurial activates to succeed in Jordan, the YEA recognizes the need for it to act as an advocate for certain legislative change on a national, consumer oriented, mercantile mind-set into a productive, creative mentality, which must become the basis for economic growth.

The YEA was created to cater to specific needs for young businesspeople that either own their own businesses or hold senior executive positions in a company. Since establishment, the association generated over 150 active members representing all sectors of the economy.

The YEA strives to create an entrepreneurial and leadership culture as the cornerstone of national economic development.

Target region:

Jordan

Type of support:

- Advocacy
- Access to the YEA network
- Mentoring and Business Support
- Discounts to conferences and activities
- Funding opportunities

Application process:

Application form at <http://www.yeajordan.com/memberships/>

Contact:

P.O.Box 7810

Amman 11118, Jordan

Tel: +962 6 551 2017

Fax: +962 6 5532660

Mail: director@yea.com.jo,

Website: <http://www.yeajordan.com/>

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5 LEBANON

5.1 Lebanon: BADER - Young Entrepreneurs Program

Short Description:

Bader is promoting entrepreneurship in Lebanon and giving the tools for entrepreneurs to become more successful.

To do so, they are present at all the development stages of the entrepreneur's lifecycle from idea generation to funding to expansion.

Bader's mission is to provide the necessary tools for the successful launching and development of high impact entrepreneurial projects in Lebanon with the aim to promote national economic development, job creation and a reduction of the brain drain.

Target population:

Lebanon

Type of support:

- Education: Develop tools for and promote entrepreneurship education to young Lebanese through Bader own initiatives and partnership with educational institution
- Finance: Facilitate the access to capital for start-ups and SMEs through the development of financing-oriented projects, the referral to partner institutions and Bader own initiatives
- Networking: Develop networking opportunities within Lebanon, with the Lebanese Diaspora and international organization to facilitate the development of Lebanese start-ups and SMEs

Amount offered:

The Building Block Equity Fund: USD 7.5 million for SMEs

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Application process:

You can find the application form at <http://baderlebanon.com/angels-application-form/>

Contact:

Ashrafieh

Beirut, Lebanon

Tel: +961 (0)1 212888 ext: 5051

Tel: +961 (0)3 198989

Or via Contact form on their Website: <http://baderlebanon.com/contact-us/>

Website: <http://baderlebanon.com/>

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5.2 Lebanon: Berytech

The mission of Berytech is to provide support and growth to the largest number of project holders as well as growing enterprises operating in the fields of Technology, Multimedia and Health. Berytech offers the right environment for entrepreneurs for the creation and development of start-ups and SMEs, through incubation, business support, networking, mentoring, funding and company hosting in a dynamic and vibrant environment.

Business sectors: Technology, Multimedia and Health

Target population:

Lebanon

Type of support:

- Hosting
- Business support
- Funding
- Community
- Competitions

Amount already committed:

More than USD 500,000 distributed in grants

More than USD 70 million invested in start-ups and SMEs

Berytech also offers access to venture capital funds geared at financing startups and SMEs, that includes the Berytech Fund II, a 55 million US Dollars Beirut based Venture Capital Fund targeting start-ups and SMEs in the knowledge economy sector.

Application process:

The application form is available at <http://berytch.org/join-now/>

Contact:

11-7503 Riad el Solh,

Beirut 1107 2240 Lebanon

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Email: info@berytech.org
Or online via <http://berytech.org/contact-us/>

Website: <http://berytech.org/>

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5.3 Lebanon: EU – Economic and Social Fund for Development (ESFD)

Short Description:

The Economic and Social Fund for Development (ESFD) Project is part of the Euro-Med Partnership established between the European Commission (EC) and the Republic of Lebanon in November 2000.

The mission of the ESFD is to alleviate poverty and mitigate the social impact of economic transition on marginalized and disadvantaged groups in Lebanon.

The ESFD is a governmental body dedicated to alleviate poverty in Lebanon through the creation of employment opportunities and the improvement of living conditions in disadvantaged communities.

The ESFD strives to eliminate poverty, provides access to affordable and adequate social services, reduces unemployment, and advocates for a balanced pro-poor, and equitable economic growth in Lebanon. To that end, the ESFD has a leading role in social development in Lebanon, within a framework of coordinated efforts by the public sector, the business sector and civil society.

Target population:

Lebanon

Type of funding:

- Loans to Small and Medium Enterprises SMEs through partner commercial banks
- Granting financial and technical support for projects providing access to basic social services

The ESFD is a project of EUR 31 Million, of which EUR 25 Million were granted by the European Commission and EUR 6 Million by the Lebanese Government.

In 2007, an additional fund of EUR 6 Million was mobilized from the European Commission.

Amount already committed:

Since the launching of its mainstream activities in 2002, the ESFD has committed and disbursed 97% of the initial grant of EUR 31 Million.

Contact:

Weavers Center, 3rd Floor
Clemenceau Street

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Beirut, Lebanon
P.O.Box: 11-1633,
Beirut, Lebanon

Tel: + 961-1-373460/1/2
Fax: + 961-1-373463
Email: fabdallah@esfd.cdr.gov.lb

Website: <http://www.esfd.cdr.gov.lb/>

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5.4 EU: Euro-Lebanese Centre for Industrial Modernisation (ELCIM)

Short Description:

The Euro-Lebanese Centre for Industrial Modernisation–ELCIM supports the business development and export growth of manufacturing enterprises through the provision of technical and financial assistance. The objective is to provide manufacturing SMEs a professional partner in meeting their business growth and productivity improvement objectives, by offering a unique opportunity to access European know-how and Lebanese expertise in the fields of financial and technical management.

Target population:

Lebanon

Type of support:

Business support

- Assessment of business strategy and potential
- Assist your business in improving: Production technology, production planning, processing of products; Packaging, storing, logistics, quality certification, environmental audits; Strategic management, marketing, cost calculation, pricing policy; International co-operation, joint ventures
- Organise joint activities, among them: International Fairs, Sales Missions, Technology, Transfer, Product Development, Joint Ventures
- Energy Saving

Financial support

- Access to KAFALAT guaranty facilities
- Improve financial reporting of enterprises: qualified financial statement, financial feasibility study targeted to facilitate access to long-term financial resources, and training for companies to improve financial reporting

Application process:

You can find the guidelines for the application at

http://www.elcim-lb.org/pdf/ELCIM_Guidelines_for_Applicants_including_annexes.pdf

Application may be downloaded at

http://www.elcim-lb.org/pdf/Application_en.pdf

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Contact:

Industrial Research Institute
Lebanese University Campus Hadath (Baabda)
P.O.Box 11-2806
Beirut Lebanon

Tel: 05-464867
Fax: 05-465078
Email: Info@elcim-lb.org

Website: <http://www.elcim-lb.org/index.aspx>

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5.5 Lebanon: Kafalat

Short Description:

Kafalat is a Lebanese financial company with a public concern that assists small and medium sized enterprises (SMEs) to access commercial bank funding. Kafalat helps SMEs by providing loan guarantees based on business plans / feasibility studies that show the viability of the proposed business activity. It processes guarantee applications for loans that are to be provided by Lebanese banks to SMEs operating throughout Lebanon under the Kafalat programme. Kafalat targets SMEs and innovative start-ups

Business sectors: Industry, Agriculture, Tourism, Traditional Crafts, High Technology

Target population:

Lebanon

Type of funding:

Loan guarantees

Amount offered:

Depends on the program

Application process:

You can find all information about the application process at <http://kafalat.com.lb/how-apply>

Contact:

Hamra Street, Picadilly Center, 5th Floor
Beirut – Lebanon
P.O.Box: 11-641
Tel: +961-1-341 300/1/2 or +961-1-346 255
Fax: +961-1-350 111
Email: kafalat@kafalat.com.lb

Website: <http://kafalat.com.lb/>

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6 MOROCCO

6.1 Agence Nationale pour la Promotion de la PME (ANPME)

Short Description:

The National Agency for SMEs (ANPME) is a state agency in charge of coordinating national tools, networks and initiatives supporting the modernisation of SMEs. It also acts as a policy advocate promoting the simplification of procedures for entrepreneurs. The Agency hosts the Project Management Unit of the Industrial Modernisation Program, which is financed by the European Union, and is the national focal point of the Medibtikar program. The Agency does not provide funding to companies, except for those companies supported by the Modernisation Program, but their website is a good portal for finding your way in Moroccan entrepreneurship.

The National Agency for the Promotion of SMEs offers a new visual identity to mark the transition to a new roadmap for 2020 dedicated to the emergence of a competitive national entrepreneurial ecosystem.

Target population:

Morocco

Type of support:

- Business Development & Restructuring Strategy
- Leadership & Governance
- Operational performance
- Digital development
- Market development
- Management of innovation
- Access to capital

Contact:

Agence Nationale pour la Promotion de la PME
3 Avenue Annakhil
457 Lot 11 Parcelle N°3
Hay Riad

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Rabat

Tel: 0537 57 44 00

Email: marocpme@anpme.ma

Website: <http://candidature.marocpme.ma/>

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6.2 BMCE Capital Gestion

Short Description:

Since 1995, BMCE Capital Gestion has built a reputation for high-quality investment solutions and organisation that meet the highest global standards. Their strategy is driven by innovation and the will to continuously outperform in every level of their business.

The FCP Capital Monétaire money market fund is the first Moroccan fund to be rated by Standard and Poor's. Standard & Poor's assigned the fund an 'A' global rating, which acknowledges the credit quality of the assets held in the portfolio.

Target population:

Morocco

Type of support:

- Investment solutions
- Money market management
- Fixed income management
- Equity management
- Balanced management
- Innovative management
- Customised management

Type of funding:

- Money market funds
- Short-term fixed income funds
- Medium-to-long-term fixed income funds
- Balanced funds
- Equity funds

Fund size

You can see all the funds which BMCE Capital Gestion manage at <https://www.bmcecapitalgestion.com/en/fonds>

Contact:

63, Bd Moulay Youssef
Casablanca - Maroc
Tel: +212 5 20 36 43 00 / 01

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Fax: +212 5 22 47 10 97

Email: contactbkg@bmcek.co.ma

Website: <https://www.bmcecapitalgestion.com/en/qui-sommes-nous>

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6.3 Caisse Central de Garantie (CCG)

Short Description:

Created in 1949, CCG is a public financial institution assimilated to a loan institution.

CCG contributes to boost the private initiative by encouraging the creation, development and modernization of enterprises.

CCG supports social development as well through guaranteeing housing loans.

Their strategy aims to provide suitable solutions for financing both enterprises and individuals and serve as a privileged policy instrument for the economic and social development of Morocco.

Target population:

Morocco

Type of funding:

For enterprises

- Guarantee
- Co-financing
- Equity and innovation financing

For individuals

- Housing loans guarantee
- Student loans guarantee

Amount offered:

To facilitate the access of enterprises to financing, CCG guarantees between 50 and 80% of the loans granted by banks, leasing companies, venture capital organizations and project holders' supportive associations.

Contact:

CCG

Central Ar ryad, Av Ryad,

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PO. BOX: 2031. Rabat
Morocco

Tel: +212 (0) 537 71 68 68

Or via the online contact form at <http://www.ccg.ma/en/contactez-nous>

Website: <http://www.ccg.ma/en>

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6.4 CDG Capital - Private Equity (Groupe CDG)

Short Description:

CDG Capital Private Equity invests in the capital of SMEs in Morocco and Africa.

With its expertise and experience, it helps companies across sectors accelerate their growth and become leaders in their field

CDG Capital Private Equity is a private investment fund based in Morocco. They manage a family of funds focused on private equity investing in Moroccan and African SMEs. They commit capital to various types of investments, namely growth capital, transmission capital, leveraged buyouts and management buyouts, restructurings as well as growth equity and business formation investments.

Target population:

Morocco and Africa

Type of funding:

Private Equity

Offered transactions:

- Capital increase, growth equity
- Leveraged buyout or management buy-out or management buy-in
- Cash-out, capital transmission
- JVs
- Build Ups

Contact :

101, Bd al Massira 1er étage.
20100 Casablanca
Morocco

Tel: +212 (0)5 22 98 13 91

Fax: +212 (0)5 22 98 95 66

Email: cdgcapital-pe@cdgcapital-pe.ma

Website: <http://www.cdgcapital-pe.ma/>

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6.5 Maroc Numeric Fund

Short Description:

Maroc Numeric Fund is an institutional fund of 100 MDhs dedicated to companies in the new technologies sector in order to accompany talented entrepreneurs in the success of their company. Maroc Numeric Fund is the first fund dedicated to Moroccan technology start-ups with investment tickets starting at 1MDhs. MNF is chaired by MITC, the company that manages the Technopark.

Target population:

Morocco

Type of funding:

Investment fund

Amount offered:

1 MDH to 4 MDH as Start capital
4 MDH to 8 MDH in Venture Capital

Application process:

You can find the application instruction and an online application form at <http://mnf.ma/project.php>

Contact:

Maroc Numeric Fund S.A.S
Technopark, Casablanca, 20153
Tel: +212 5 22 50 30 33
Fax: +212 5 22 50 30 34
Email: contact@mitccapital.ma

Website: <http://mnf.ma/index.php>

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6.6 Spain : Cofides - Morocco Facility

Short Description:

Viable projects undertaken in Morocco and involving some manner of Spanish interest.

The priority sectors are:

- Agriculture
- Rural power and renewable energy
- Environment and waste treatment
- Telecommunications
- Urban and inter-urban transport
- Tourism

Target population:

Morocco

Type of funding:

- Capital holdings
- Subordinated loans
- Subordinated joint venture loans
- Joint venture loans

Amount offered:

- Minimum = EUR 75.000
- Maximum = EUR 30 million with a maximum of up to 70% (FIEX) and 80% (FONPYME) of the total project investment. Capital holdings are limited to 49% of the project company's share capital

Application process:

Applications must be submitted to COFIDES.

Contact:

HEADQUARTER

Paseo de la Castellana, 278

28046 Madrid (Spain)

Tel: (+34) 91 562 60 08 / (+34) 91 745 44 80

Fax: (+34) 91 561 00 15

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Email: cofides@cofides.es

Website: <https://www.cofides.es/en/morocco-facility/>

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7 TUNISIA

7.1 Amen Bank

Short Description:

AMEN BANK is the first fully private and Tunisian bank. Totally devoted to serving its customers and developing the national economy, AMEN BANK sets three essential objectives: to serve, to innovate and to make it succeed. AMEN BANK operates throughout the Tunisian territory thanks to its rich network of 162 agencies (spread over 14 regional offices), equipped with high-performance and dynamic human resources and state-of-the-art computer tools; its clientele is made up of companies as well as individuals.

Amen Bank appears to be quite dynamic and more risk-compatible than the traditional banks of the country. Besides its investments in several investment funds, Amen Bank offers a wide range of credit solutions for Tunisian SMEs, both in Tunisian Dinars and in foreign currencies.

Target population:

Tunisia

Type of funding:

Short-term credits, such as overdraft, commercial discount, trade receivables credit, export and procurement pre-financing, receivables mobilization credit, seasonal crop credit, stock financing, advances on goods and administrative claims, and custom duties financing credit; agricultural loans; and business currency loans, such as import and export financing, and foreign currency credit management.

Total capital:

127.312.500 DT

Contact:

MOHAMED V
Avenue Mohamed V Tunis
Tunis

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Tunisia
 Tel: 71 148 051
 Email: hichem.shili@amenbank.com.tn

Website: <http://www.amenbank.com.tn/accueil.html>

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7.2 Banque de Financement des Petites et Moyennes Entreprises (BFPME)

Short Description:

BFPME was created on the 1st March 2005. As part of a government decision taken at the end of 2008, BFPME's share capital was doubled from 50 to 100 million Dinars. The initial share capital of 50 million dinars was fully paid in 2007 and an extraordinary general meeting of the bank was held on February 24, 2009 in order to implement this capital increase.

This measure has given a new impetus to the bank's activities by strengthening financing activities, improving the quality of services, consolidating the skills in identifying, supporting and mentoring young promoters Including higher education graduates and holders of ideas in high value-added sectors.

Target population:

Tunisia

Type of support:

- Assistance to developers throughout the life cycle of the project
- Facilitating access to finance for the creation and expansion of SMEs

Total capital:

100 million Dinars

Contact:

34, Rue Hédi Karray Centre Urbain Nord
El Menzah IV, 34 Avenue Hedi Karray
Tunis, Tunisia
Phone: +216 70 102 200
Email: bfpme@bfpme.com.tn

Website: www.bfpme.com.tn

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7.3 Capsa Capital Partners

Short Description:

Capsa Capital Partners is an Asset Management firm that manages private equity funds on behalf of a selected group of institutional investors approved by the Conseil des Marchés Financiers dedicated to a clientele of institutional investors. Since its inception by a team of investment bankers, Capsa Capital Partners is dedicated to investing in private companies and asset management on behalf of third parties. Their mission is to provide funding and the necessary strategic resources to business managers in order to assist them in the implementation of their development projects, without interfering in the daily management. Our team provides financial and strategic support to companies with strong growth potential.

Business sectors: Clean Technologies, TIC, Agribusiness, Green Technologies, Renewable Energy, Offshoring and Infrastructure

Target population:

Tunisia

Type of funding:

Investing in private SMEs in Tunisia

Amount offered:

2 million TND Investment minimum

Maximum investment per project: 20 % of the fund

Maximum investment per sector: 40 % of the fund

Target size: 50 million TND

Contact:

10 bis, Rue Mahmoud El Matri

1002, Mutuelleville,

Tunis

Tel: +(216) 71 14 38 00, Fax: + (216) 71 89 16 78

Email: info@capsa-capital.com

Website: <http://www.capsa-capital.com/>

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7.4 Société Tunisienne de Garantie (SOTUGAR)

Short Description:

The Tunisian Guarantee Company (SOTUGAR) is a public interest company meant to reinforce the mechanisms set up for the development and promotion of the SMEs during the most decisive phases of their life (Creation, Development, Innovation and Restructuring).

Created in June 2003, the SOTUGAR is placed under the supervision of the Ministry of Finance; it is a neutral and open institution and having its financial autonomous. It has large shareholding financial partners. Its authorized capital is held to a total value of 37% by the State and 63% by the banks and is managed by a board of directors.

Target population:

Tunisia

Type of funding:

- Guarantees
- Short term loans
- Medium term loans
- Long term loans
- Shareholdings

Amount offered:

SOTUGAR shares the risk related to the financing of the investments with its financial partners by taking in charge a proportion from 50% to 75% of the amounts of the accepted financing to the guarantee (in accordance with the methods of intervention of the different Credit Guarantee System that it manages

Application process:

The borrower shall first make contact with our financial partner (Bank, Leasing company, Investor in capital) to present the project and the type of financing (loans or shareholdings) requested. When the financial partner approves the application, he submits it to SOTUGAR.

The admission of financing (loans or shareholdings) eligible to the intervention of the different Credit Guarantee System managed by SOTUGAR is carried out on the basis of an application for guarantee duly filled, signed and presented by the financial institution intervening with SOTUGAR.

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Contact:

124 Avenue de la Liberté
1002
Tunis
Tunisie

Tel: +216 71 282 460
Fax: +216 71 280 955
Email: sotugar@sotugar.com.tn

Website: <http://www.sotugar.com.tn/en/>

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